

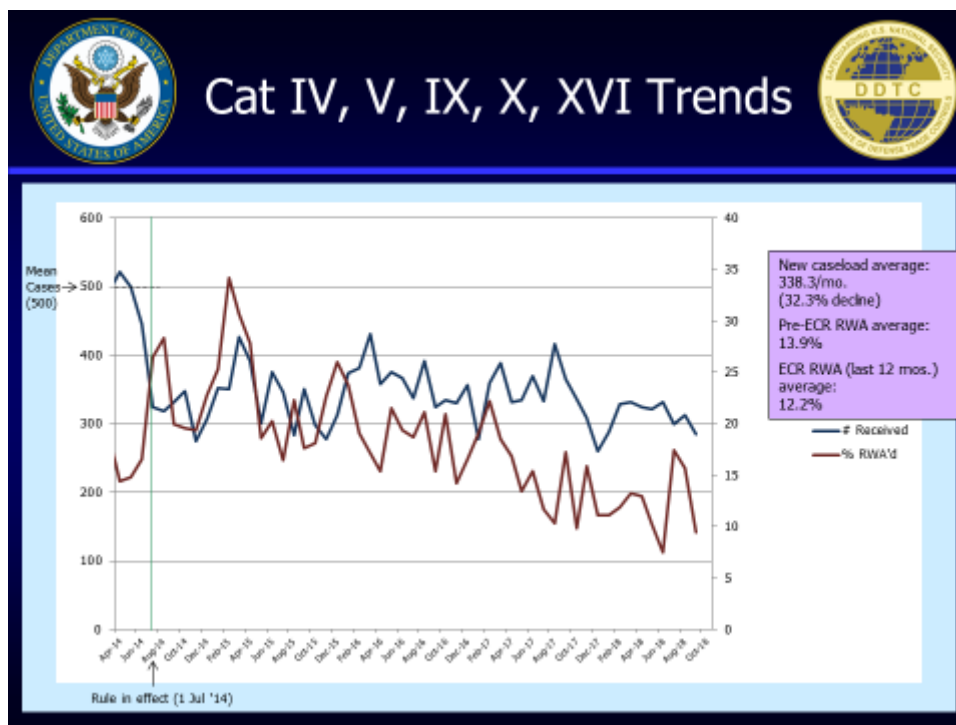
## License Applications and U.S. Exports

### The Third USML to CCL Regulatory Change

#### Missiles and Explosives

July 1, 2014 to September 30, 2018

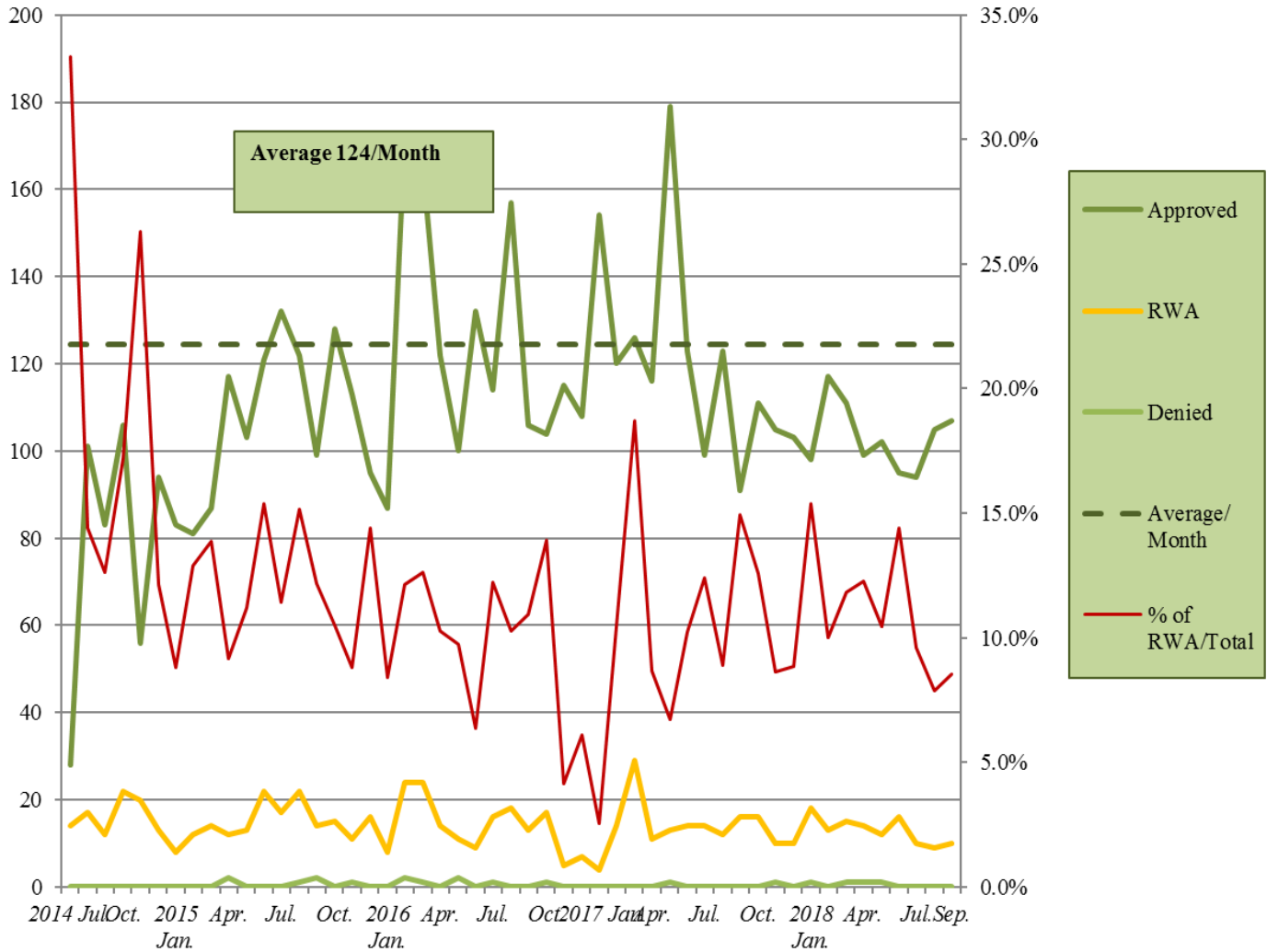
The license applications for items in categories IV (Missiles), V (Explosives), IX (Military Training Equipment), X (Protective Personnel Equipment) and XVI (Nuclear Weapons Design and Test Equipment) of the United States Munitions List (USML) have declined 32.3% from an average of 500 to 338 per month through September 30, 2018. The average monthly drop of 162 in license applications is the result of certain items transitioning to the Commerce Control List (CCL).



Source: The Directorate of Defense Trade Controls of the U.S. Department of State, October 26, 2018

Since the third USML to CCL regulatory change became effective on July 1, 2014, the average number of BIS license applications for the twenty 600-Series items created by this rule is 124 per month through September 30, 2018. The approval rate is 88.4%.

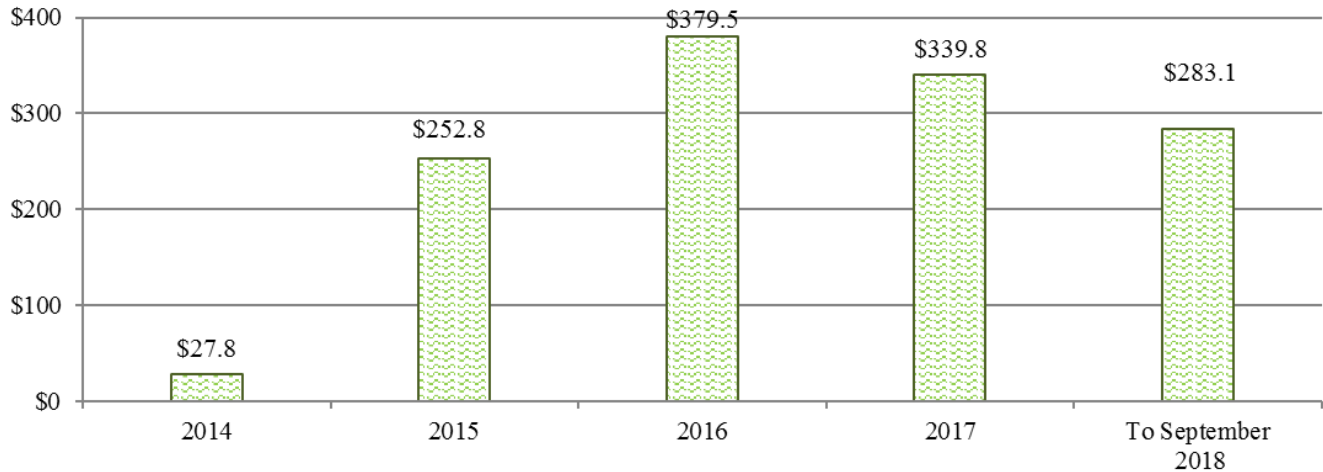
**BIS License Applications for the Third USML to CCL Regulatory Change**  
 July 1, 2014 to September 30, 2018



Source: Commerce U.S. Exports Exporter Support System, October 3, 2018

From July 1, 2014 to September 30, 2018, U.S. exports of items in the third USML to CCL regulatory change – Missiles and Explosives items (0y604, 0y614, 1y608 and 1y613) under BIS jurisdiction totaled 21,648 shipments for \$1.3 billion.

**U.S. Exports under the Third USML to CCL Regulatory Change  
 under BIS Jurisdiction**  
 July 1, 2014 to September 30, 2018  
 \$million



Source: Automated Export System, November 6, 2018

**U.S. Quarterly Exports under the Third USML to CCL Regulatory Change  
 under BIS Jurisdiction**  
 July 1, 2014 to September 30, 2018  
 \$million



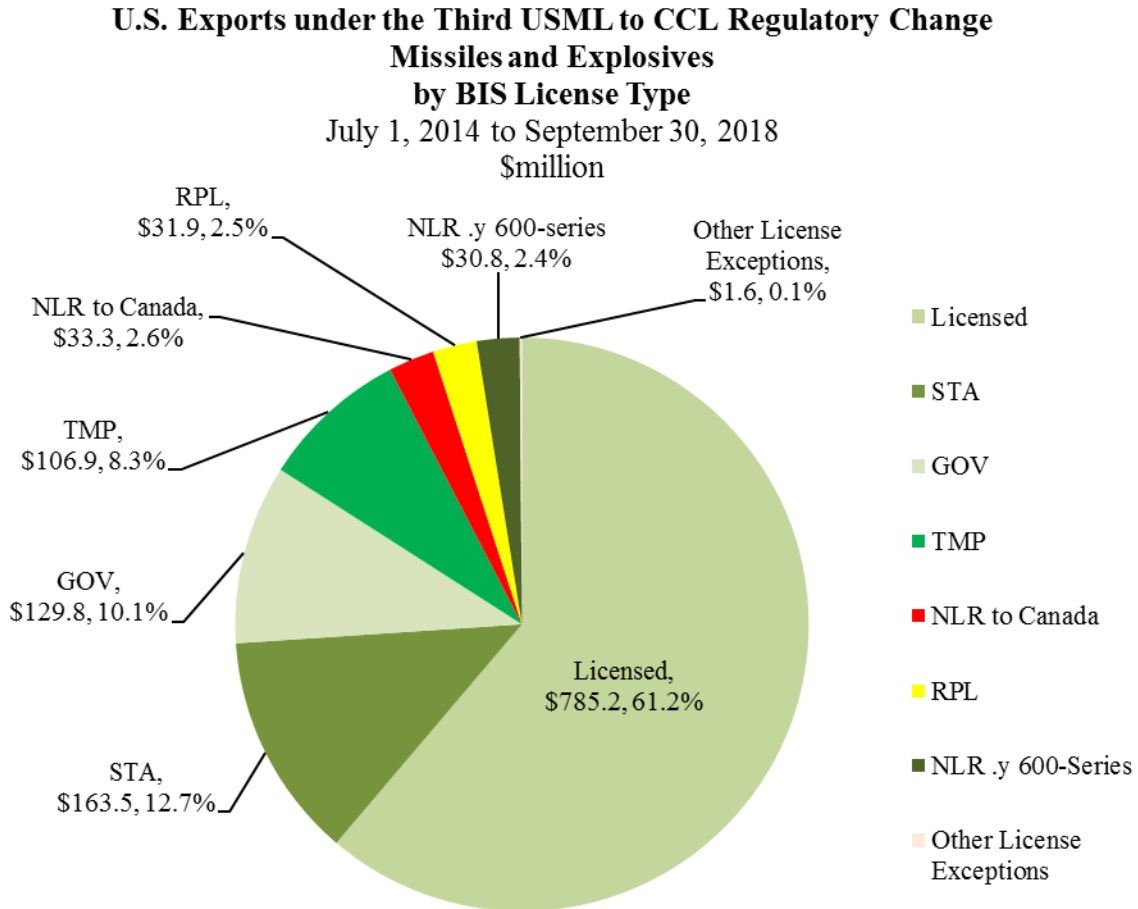
Source: Automated Export System, November 6, 2018

**The Third USML to CCL Regulatory Change-Missiles and Explosives**  
**Top 15 Destinations of U.S. Exports under BIS Jurisdiction by Value**  
 July 1, 2014 to September 30, 2018

Country	Shipment Count	% of Total Shipment Count	Value \$million	% of Total Value
Japan	1,743	8.1%	\$234.7	18.3%
United Kingdom	2,795	12.9%	\$167.5	13.1%
Mexico	2,426	11.2%	\$112.2	8.7%
Australia	706	3.3%	\$88.0	6.9%
Israel	944	4.4%	\$86.4	6.7%
Germany	1,664	7.7%	\$84.6	6.6%
Turkey	234	1.1%	\$64.3	5.0%
United Arab Emirates	237	1.1%	\$64.1	5.0%
Saudi Arabia	273	1.3%	\$46.5	3.6%
South Korea	507	2.3%	\$43.2	3.4%
Canada	2,044	9.4%	\$35.3	2.8%
Italy	291	1.3%	\$31.5	2.5%
Netherlands	198	0.9%	\$21.3	1.7%
Greece	186	0.9%	\$16.8	1.3%
Belgium	52	0.2%	\$14.9	1.2%
<b>Top 15 Total</b>	<b>14,300</b>		\$1,111.2	
<b>Top 15 Total/ Grand Total</b>		<b>66.1%</b>		<b>86.6%</b>
<b>Grand Total</b>	<b>21,648</b>		<b>\$1,282.9</b>	

Source: Automated Export System, November 6, 2018

Of the \$1.3 billion of U.S. exports of 600-series items in the third USML to CCL regulatory change under BIS jurisdiction from July 1, 2014 to September 30, 2018, licensed exports totaled \$785.2 million (61.2% of the total); Strategic Trade Authorization (STA) totaled \$163.5 million (12.7%); and Governments and international organizations (GOV) totaled \$129.8 million (10.1%).



Source: Automated Export System, November 6, 2018

**BIS License Exceptions:**

STA: Strategic Trade Authorization

TMP: Temporary imports, exports, reexports, and transfers (in-country)

GOV: Governments, international organizations, international inspections under the Chemical Weapons Convention and the International Space Station

NLR: No License Required

RPL: Servicing and replacement of parts and equipment