

U.S. Trade with Turkey

Summary

In 2021, U.S. exports to Turkey were \$11.9 billion, a 19.1%, (\$1.9 billion) increase from 2020; U.S. imports from Turkey were \$15.9 billion, a 44.6%, (\$4.9 billion) increase; and the trade deficit with Turkey was \$4.0 billion, a 295.7%, (\$3.0 billion) increase.

In 2021, <u>0.7%</u> of total <u>U.S. exports</u> were shipped to Turkey while <u>0.6%</u> of total <u>U.S. Imports</u> were delivered from Turkey.

In 2021, the U.S. exported \$606.0 million worth of Textiles, Footwear and Headgear to Turkey, representing 2.2% of the global U.S. exports of those commodities; and the U.S. exported \$1.7 billion worth of Base Metals, Iron, Steel, Tools to Turkey, representing 2.2% of the global U.S. exports of those commodities.

In 2021, the U.S. imported \$639.8 million worth of Arms and Ammunition from Turkey, a significant increase of 97.7% (\$316.5 million) from 2020. Imports from Turkey now constitute 11.8% of total U.S. imports of those commodities.

In 2021, U.S. exports to Turkey shipped under a BIS license exception authorization totaled \$89.8 million, a decrease from \$103.4 million in 2020. The usage of the license exception authorization for Encryption Commodities & Software was \$52.2 million in 2021, a decrease from \$73.2 million in 2020.

In 2021, BIS has processed a total of 1,053 export/re-export license applications (not including deemed export applications) valued at \$503.4 million for tangible items, software, and technology for Turkey. BIS approved 869, 82.5% of total applications valued at \$418.9 million. RWA totaled 176 valued at \$66.4 million. There were 8 denials valued at \$18.0 million.

In 2021, BIS approved 2 applications from Turkish nationals for deemed exports, 0.2% of all approved deemed exports applications. There were no RWA or denials for deemed export applications.

In 2021, the top approved ECCNs (including deemed exports) to Turkey by count include: 0A501 for Firearms (except 0A502 shotguns) and related commodities with 264 approvals; 9A610 for Military Aircraft and Related Commodities with 259 approvals, and 9E610 for Technology for the development, production, operation, installation, maintenance, repair, overhaul, or refurbishing of military aircraft and related commodities with 57 approvals.

In 2021, the average processing time for Turkey is 31 calendar days.



U.S. Trade with Turkey

I. Total U.S. Trade in Goods with Turkey

In 2021, U.S. exports to Turkey were \$11.9 billion, a 19.1%, (\$1.9 billion) increase from 2020; U.S. imports from Turkey were \$15.9 billion, a 44.6%, (\$4.9 billion) increase; and the trade deficit with Turkey was \$4.0 billion, a 295.7%, (\$3.0 billion) increase.



In 2021, <u>0.7%</u> of total <u>U.S. exports</u> were shipped to Turkey while <u>0.6%</u> of total <u>U.S. Imports</u> were delivered from Turkey. In 2021, the level of both U.S. exports to Turkey and U.S. imports from Turkey exceeded the prior five-year average level by value not adjusted for inflation. The U.S. trade deficit with Turkey exceeded the prior five-year average level by value not adjusted for inflation.

	2016	2017	2018	2019	2020	2021	2016-2020 Average				
EXPORTS	\$9,354.2	\$9,772.4	\$10,212.7	\$10,031.2	\$9,986.2	\$11,894.6	\$9,871.4				
Δvalue	-	- \$418.2	\$440.3	-\$181.5	-\$45.0	\$1,908.4					
∆pct	-	- 4.5%	4.5%	-1.8%	-0.4%	19.1%					
IMPORTS	\$8,035.1	\$9,385.5	\$10,298.8	\$10,593.1	\$11,000.7	\$15,909.3	\$9,862.6				
Δvalue	-	- \$1,350.4	\$913.3	\$294.3	\$407.6	\$4,908.5					
∆pct	-	- 16.8%	9.7%	2.9%	3.8%	44.6%					
BALANCE	\$1,319.2	\$387.0	(\$86.1)	(\$561.9)	(\$1,014.5)	(\$4,014.6)	\$8.7				
Δvalue	-	- (\$932.2)	(\$473.1)	(\$475.9)	(\$452.6)	(\$3,000.1)					
Δpct	-	70.7%	-122.2%	552.9%	80.5%	295.7%					
	Values in Millions of U.S. Dollars. Source: U.S. Census Bureau USA Trade Portal February 15, 2022										



U.S. Trade with Turkey

In 2021, of the \$11.9 billion in U.S. exports to Turkey, the top commodity sectors were Oils, Minerals, Lime, Cement (21.3%), Transportation Equipment (19.3%), and Chemicals, Plastics, Rubber, Leather goods (15.2%).

In 2021, of the \$15.9 billion in U.S. imports to Turkey, the top commodity sectors were Textiles, Footwear, Headgear (18.9%), Machinery & Mechanical Appliances (11.7%), and Stone, Glass, Metals and Pearls (11.2%).



The Share of U.S. – Turkey Trade in U.S. Global Trade

In 2021, 0.7% of the total U.S. exports of \$1.8 trillion to the World were shipped to Turkey and 0.6% of the total U.S. Imports of \$2.8 trillion were imported from Turkey.

U.S. Exports to Turkey:

In 2021, the U.S. exported \$606.0 million worth of Textiles, Footwear and Headgear to Turkey, representing 2.2% of the global U.S. exports of those commodities; and the U.S. exported \$1.7 billion worth of Base Metals, Iron, Steel, Tools to Turkey, representing 2.2% of the global U.S. exports of those commodities.

U.S. Imports of Arms and Ammunition from Turkey

In 2021, the U.S. imported \$639.8 million worth of Arms and Ammunition from Turkey, a significant increase of 97.7% (\$316.5 million) from 2020. Imports from Turkey now constitute 11.8% of total U.S. imports of those commodities.



U.S. Exports to Turkey subject to U.S. Government Export Control

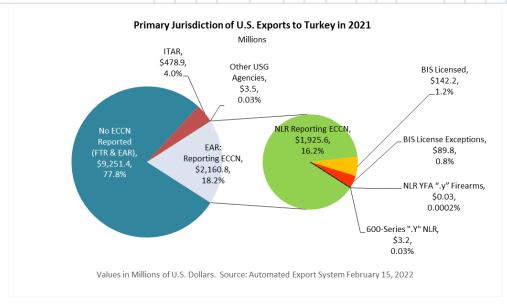
II. Exports to Turkey subject to U.S. Government Export Control

In 2021, of \$11.9 billion in U.S. exports to Turkey:

- 2.0% were subject to a BIS license requirement:
 - o 1.2% were exported under a BIS license; Worldwide, 0.4% were exported under a BIS license.
 - 0.8% were exported under a BIS license exception; Worldwide, 0.8% were exported under a BIS license exception.
- 16.2% were exported under NLR reporting an ECCN; Worldwide, 10.0% were exported under NLR reporting an ECCN.
 - 0.03% were exported under NLR for 600-series. y subparagraph items; Worldwide, 0.02% were exported under NLR for 600-series. y subparagraph items.
 - o 0.0002% were exported under NLR for 0A501. y subparagraph Firearms items; Worldwide, 0.001% were exported under NLR for 0A501. y subparagraph Firearms items.

	Turkey			
		2019	2020	2021
Departm	ent of State	\$690.4	\$587.4	\$478.9
Other US	G Agencies	\$1.9	\$3.6	\$3.5
Departm	ent of Commerce	\$9,338.9	\$9,395.2	\$11,412.2
	BIS Licensed	\$114.9	\$182.0	\$142.2
	BIS License Exceptions	\$127.1	\$103.4	\$89.8
	NLR reporting an ECCN	\$2,541.5	\$2,378.5	\$1,925.6
	NLR not reporting an ECCN	\$6,553.1	\$6,727.7	\$9,251.4
	NLR 600-Series ".y" subparagraph	\$2.3	\$3.6	\$3.2
	NLR YFA ".y" subparagraph Firearms	\$0	\$0.002	\$0.03
/alues in Millions	of U.S. Dollars. Source: Automated Export System	Feb	ruary 15, 2022	

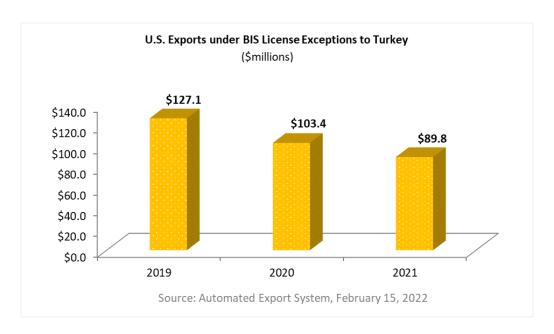
Reasons for Control	Chemical and Biological Weapons		Nuclear Nonproliferation					Missile Regional Tech Stability		Firearms Convention	Crime Control		itrol	Anti- Terrorism		
	CB:1	CB:2	CB:3	NP:1	NP:2	NS:1	NS:2	MT:1	RS:1	RS:2	FC:1	CC:1	CC:2	CC:3	AT:1	AT:2
Turkey	x					х		x	x							



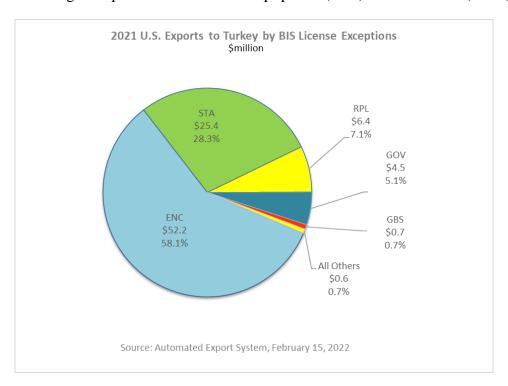


U.S. Exports to Turkey subject to U.S. Government Export Control

In 2021, U.S. exports to Turkey shipped under a BIS license exception authorization totaled \$89.8 million, a 13.1% (\$13.6 million) decrease from \$103.4 million in 2020.

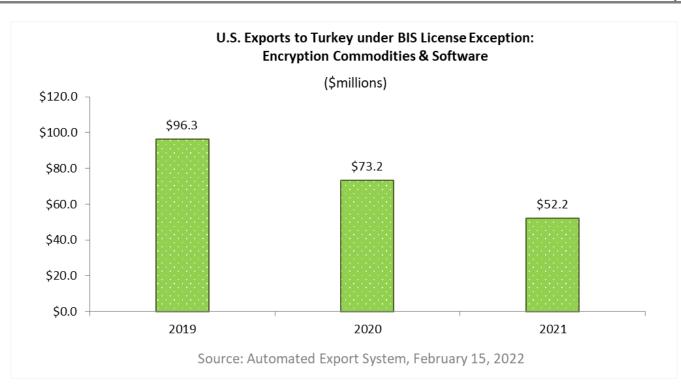


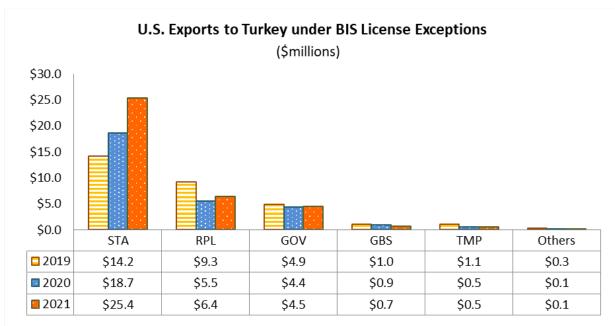
In 2021, the top license exception Encryption Commodities & Software (ENC) totaled \$52.2 million (58.1% of all license exceptions), followed by Strategic Trade Authorization (STA) at \$25.4 million (28.3%), and Servicing & Replacement of Parts & Equipment (RPL) at \$6.4 million (7.1%).





U.S. Exports to Turkey subject to U.S. Government Export Control





The BIS License Exception for Encryption is excluded from this chart

Source: Automated Export System, February 15, 2022



U.S. Exports to Turkey by Top Ten Export Control Classification Numbers (ECCN)

	Тор Т	en ECCNs	by Value to Turkey (\$millions)
	#1	9A610	Military Aircraft and Related Commodities, Other Than Those Enumerated
	#2	9A604	Commodities related to launch vehicles, missiles, and rockets (see Lis
	#3	7A003	'Inertial Measurement Equipment or Systems', Having any of the Followi
NSE	#4	9A619	Military gas turbine engines and related commodities (see List of Item
Z	#5	0A606	Ground vehicles and related commodities, as follows (see List of Items
CE	#6	6A003	Cameras, Systems or Equipment, and "Components" Therefor, as Follows (
	#7	EAR99	Items subject to the EAR that are not elsewhere specified in this CCL
	#8	3A611	Military electronics, as follows (see List of Items Controlled).
	#9	3A001	Electronic items as follows (see List of Items Controlled).
	#10	0A501	Firearms (except 0A502 shotguns) and related commodities as follows (s

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

	Top T	en ECCNs	by Value to Turkey (\$millions)
	#1	5A002	"Information security" systems, equipment and "components," as follows
2	#2	9A610	Military Aircraft and Related Commodities, Other Than Those Enumerated
N	#3	9A619	Military gas turbine engines and related commodities (see List of Item
XCEPTION	#4	6A003	Cameras, Systems or Equipment, and "Components" Therefor, as Follows (
Ы	#5	9B610	Test, inspection, and production "equipment" and related commodities "
S	#6	3A611	Military electronics, as follows (see List of Items Controlled).
×	#7	7A103	Instrumentation, navigation equipment and systems, other than those co
	#8	1A004	Protective and Detection Equipment and "Components," Not "Specially De
	#9	7A611	Military fire control, laser, imaging, and guidance equipment, as foll
	#10	3A001	Electronic items as follows (see List of Items Controlled).

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

	Top Ten ECCNs by Value to Turkey (\$millions)									
	#1	9A991	"Aircraft," n.e.s., and gas turbine engines not controlled by 9A001 or							
3	#2	7A994	Other navigation direction finding equipment, airborne communication e							
EC	#3	5A991	Telecommunication equipment, not controlled by 5A001 (see List of Item							
	#4	8A992	Vessels, marine systems or equipment, not controlled by 8A001 or 8A002							
with	#5	5A992	Equipment not controlled by 5A002 (see List of Items Controlled).							
3	#6	2B991	Numerical control units for machine tools and "numerically controlled"							
A.	#7	6A005	"Lasers," "components" and optical equipment, as follows (see List of							
Z	#8	3A999	Specific Processing Equipment, n.e.s., as Follows (See List of Items C							
	#9	0A998	Oil and gas exploration equipment, software, and data, as follows (see							
	#10	9A610	Military Aircraft and Related Commodities, Other Than Those Enumerated							

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description



U.S. Exports to Turkey by Top Ten Export Control Classification Numbers (ECCN)

	Top T	en ECCNs	to Turkey by Shipment Count
	#1	9A610	Military Aircraft and Related Commodities, Other Than Those Enumerated
	#2	9A619	Military gas turbine engines and related commodities (see List of Item
ED	#3	0A501	Firearms (except 0A502 shotguns) and related commodities as follows (s
SE	#4	9A604	Commodities related to launch vehicles, missiles, and rockets (see Lis
LICENS	#5	7A003	'Inertial Measurement Equipment or Systems', Having any of the Followi
<u> </u>	#6	0A606	Ground vehicles and related commodities, as follows (see List of Items
	#7	3A611	Military electronics, as follows (see List of Items Controlled).
	#8	6A003	Cameras, Systems or Equipment, and "Components" Therefor, as Follows (
	#9	3A001	Electronic items as follows (see List of Items Controlled).
	#10	0A505	Ammunition as follows (see List of Items Controlled).

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

	Top T	en ECCNs	to Turkey by Shipment Count
	#1	5A002	"Information security" systems, equipment and "components," as follows
S	#2	9A610	Military Aircraft and Related Commodities, Other Than Those Enumerated
TION	#3	9A619	Military gas turbine engines and related commodities (see List of Item
2	#4	0A501	Firearms (except 0A502 shotguns) and related commodities as follows (s
_	#5	9B610	Test, inspection, and production "equipment" and related commodities "
CE	#6	EAR99	Items subject to the EAR that are not elsewhere specified in this CCL
EX	#7	7A103	Instrumentation, navigation equipment and systems, other than those co
ш	#8	3A611	Military electronics, as follows (see List of Items Controlled).
	#9	9A991	"Aircraft," n.e.s., and gas turbine engines not controlled by 9A001 or
	#10	6A003	Cameras, Systems or Equipment, and "Components" Therefor, as Follows (

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

	Top Ten ECCNs to Turkey by Shipment Count									
	#1	9A991	"Aircraft," n.e.s., and gas turbine engines not controlled by 9A001 or							
	#2	7A994	Other navigation direction finding equipment, airborne communication e							
Ö	#3	5A991	Telecommunication equipment, not controlled by 5A001 (see List of Item							
E	#4	5A992	Equipment not controlled by 5A002 (see List of Items Controlled).							
it	#5	3A991	Electronic devices, and "components" not controlled by 3A001.							
wit	#6	3A999	Specific Processing Equipment, n.e.s., as Follows (See List of Items C							
4	#7	4A994	Computers, "electronic assemblies" and related equipment not controlle							
Z	#8	9A610	Military Aircraft and Related Commodities, Other Than Those Enumerated							
	#9	3A992	General purpose electronic equipment not controlled by 3A002.							
	#10	1C992	Commercial charges and devices containing energetic materials, n.e.s.							

 $Note: \underline{ECCN}\ descriptions\ have\ been\ truncated: please\ review\ Commerce\ Control\ List\ for\ full\ description$

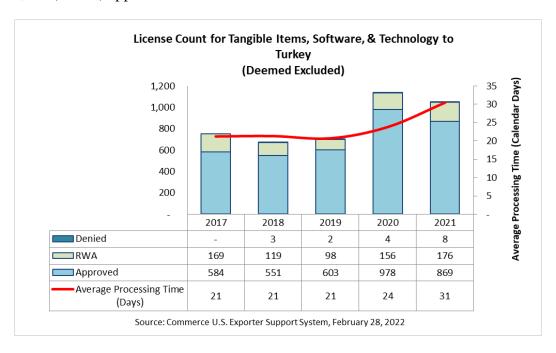


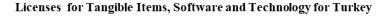
BIS License Determination Trends for Turkey

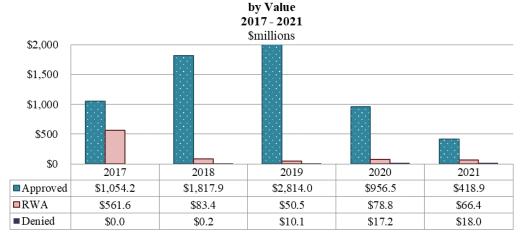
III. BIS Licensing to Turkey

In 2021, BIS reviewed 1,053 export/re-export applications (not including deemed export applications) valued at \$503.4 million for Turkey, out of a total of 39,901 applications worldwide for tangible items, software and technology valued at \$1.4 trillion.

- Approved applications for Turkey totaled 869 (82.5% of the total applications) valued at \$418.9 million, compared to 34,369 (86.1%) approved for all destinations valued at \$322.8 billion.







Source: Commerce U.S. Exporter Support System, February 28, 2022



BIS License Determination Trends for Turkey

In 2021, BIS reviewed two deemed export applications from Turkish nationals, out of 942 applications worldwide for deemed exports. BIS approved 100% of the deemed export applications from Turkey compared to the 821 (87.2%) approved for all destinations. In the last five years, there were no denials for Deemed Export applications from Turkish nationals.

	Deemed Export Licenses for Nationals of Turkey													
	2017 - 2021													
Year	Approved	RWA	Denied	Turkey Total	World Total	Turkey Total/ World								
Teal	Approveu	RVVA	Deffied	rurkey rotai	vvoriu rotai	Total								
2017	3	1	0	4	1,510	0.3%								
2018	0	0	0	0	967	0.0%								
2019	0	0	0	0	1,302	0.0%								
2020	3	0	0	3	1,212	0.2%								
2021	2	0	0	2	942	0.2%								

Source: Commerce U.S. Exporter Support System, February 28, 2022

In 2021, the top approved ECCNs (including deemed exports) to Turkey by count include: 0A501 for Firearms (except 0A502 shotguns) and related commodities with 264 approvals; 9A610 for Military Aircraft and Related Commodities with 259 approvals, and 9E610 for Technology for the development, production, operation, installation, maintenance, repair, overhaul, or refurbishing of military aircraft and related commodities with 57 approvals.

	Top Te	n Approved (with deemed) ECCNs to Turkey by Count	2017	2018	2019	2020	2021	% of World Total 2021
#1	0A501	Firearms (except 0A502 shotguns) and related commodities as follows (s	-	-	-	388	264	5.0%
#2	9A610	Military Aircraft and Related Commodities, Other Than Those Enumerated	154	172	244	221	259	4.9%
#3	9E610	Technology "required" for the "development," "production," operation,	29	43	54	39	57	4.49
#4	0A606	Ground vehicles and related commodities, as follows (see List of Items	40	31	55	62	57	6.3%
#5	0A505	Ammunition as follows (see List of Items Controlled).	-	-	-	28	53	5.5%
#6	3A611	Military electronics, as follows (see List of Items Controlled).	134	73	61	77	51	2.4%
#7	9A619	Military gas turbine engines and related commodities (see List of Item	13	22	27	17	32	3.1%
#8	3A001	Electronic items as follows (see List of Items Controlled).	55	61	34	33	25	2.0%
#9	9E619	"Technology" "required" for the "development," "production," operation	14	18	18	16	21	4.5%
#10	6A003	Cameras, Systems or Equipment, and "Components" Therefor, as Follows	16	22	29	29	21	1.8%

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description



BIS License Determination Trends for Turkey

In 2021, there were eight denied license applications for Turkey.

		ı	Denied (with deemed) ECCNs to Turkey by Count	2021	% of World Total 2021
	#1	0A606	Ground vehicles and related commodities, as follows (see List of Items	4	28.6%
	#2	9D610	Software "specially designed" for the "development," "production," ope	1	100.0%
Denied	#3	9B610	Test, inspection, and production "equipment" and related commodities "	1	100.0%
in.	#4	1B117	Batch mixers having all of the following (see List of Items Controlled	1	100.0%
De	#5	9E610	Technology "required" for the "development," "production," operation,	1	50.0%
	#6	7A003	'Inertial Measurement Equipment or Systems', Having any of the Followi	1	100.0%
	#7	9A610	Military Aircraft and Related Commodities, Other Than Those Enumerated	1	9.1%
			Source: Commerce U.S. Exporter Support System, February 28, 2022		

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description

In 2021, the average processing time for Turkey was 31 calendar days.



Summary of U.S. Exports to Turkey

Summary of U.S. Exports to Turkey Calendar Year 2021				
	CY2021	CY2020	% of Total Exports	Percentage Change from previous year
Total Exports	\$11,894,644,760	\$9,986,224,549		19.1%
Total Subject to ITAR	\$478,941,656	\$587,379,117	4.0%	-18.5%
Subject to Other Gov. Agencies	\$3,477,254	\$3,648,642	0.03%	-4.7%
	Detaile	ed Summary of EAR-Control	led Exports	
AES License Type	Description	Value	Percentage of Total	Percentage Description
C30	Licenses	\$142,187,301	100.0%	
VDC	Voluntary Disclosure	\$7,277	0.01%	
Total of Licensed		\$142,194,578	1.2%	Total Licensed/Total Exports
C35	LVS	\$15,819	0.02%	
C36	GBS	\$657,904	0.7%	
C40	TMP	\$528,310	0.6%	
C41	RPL	\$6,410,721	7.1%	
C42	GOV	\$4,537,093	5.1%	
C44	TSU	\$35,812	0.04%	
C45	BAG	\$277	0.0003%	
C46	AVS	\$7,922	0.01%	
C50	ENC	\$52,202,815	58.1%	
C53	APP	\$4,300	0.005%	
C59	STA	\$25,384,507	28.3%	
Total of License Exceptions		\$89,785,480	0.8%	Total License Exceptions/Total Exports
			38.7%	Total License Exceptions/Total Subject to License Requirement
Total subject to license requirement (Licensed and License Exceptions)		\$231,980,058	2.0%	Total Subject to License Requirement/Total Exports
C33	NLR reporting an ECCN	\$1,925,617,853	16.2%	NLR reporting an ECCN/ Total Exports
C60	NLR for 600-Series ".y" subparagraph	\$3,172,775	0.03%	NLR for 600-Series ".y" subparagraph/ Total Exports
C63	NLR for 0A501 .y subparagraph Firearms	\$28,622	0.0002%	NLR for 0A501 .y subparagraph firearms/ Total Exports
Total of NLR		\$1,928,819,250	16.2%	Total NLR with an ECCN/ Total Exports
Exports not reporting an ECCN \$9,251,426,542 77.8% Source: U.S. Census Bureau, Foreign Trade Division and Automated Export System				