



Summary

In 2020, U.S. exports to Mexico totaled \$212.7 billion, a 17.1% (\$43.9 billion) decrease from 2019; U.S. imports from Mexico totaled \$325.4 billion, a 9.1% (\$32.6 billion) decrease; and the trade deficit was \$112.7 billion, a 11.2% (\$11.3 billion) increase.

Mexico maintains significant share of the U.S.-World Trade. In 2020, **14.9%** of total U.S. exports of \$1.4 trillion to the World were shipped to Mexico and **13.9%** of total U.S. Imports of \$2.3 trillion were imported from Mexico.

In 2020, the U.S. exported \$15.7 billion worth of Base Metal items to Mexico, representing 27.2% of the total U.S. exports to the World of those commodities. The U.S. exports of \$72.6 billion worth of Machinery and Mechanical Appliances represented 21.0% of the total U.S. exports to the World of those commodities. Additionally, the U.S. exported \$4.7 billion worth of Textiles and Footwear products representing 19.1% of the total U.S. exports of those commodities.

In 2020, the U.S. imported \$84.4 billion worth of Transportation Equipment from Mexico, representing 29.9% of the total U.S. imports of those commodities. The U.S. imported \$33.6 billion worth of Agricultural products, representing 20.7% of total U.S. imports of those commodities. Additionally, the U.S. imported \$121.5 billion worth of Machinery and Mechanical Appliances, representing 17.6% of the total U.S. imports of those commodities.

In 2020, BIS reviewed 618 export/re-export applications (not including deemed export applications) valued at \$498.4 million for Mexico and BIS approved 520 (84.1% of the total applications) for \$432.8 million, compared to 32,996 (86.4%) approved for all destinations valued at \$120.5 billion. The top approved ECCNs were 9E610 for Technology "required" for the "development," "production," operation, installation, maintenance, repair, overhaul, or refurbishing of military aircraft and related commodities controlled by 9A610, equipment controlled by 9B610, materials controlled by 9C610 or software controlled by 9D610 and 3A981 for Polygraphs.

In 2020, BIS reviewed 36 deemed export applications from Mexican nationals and approved 34 (94.4% of the total applications), compared to the 1,068 (87.8%) approved for all destinations.

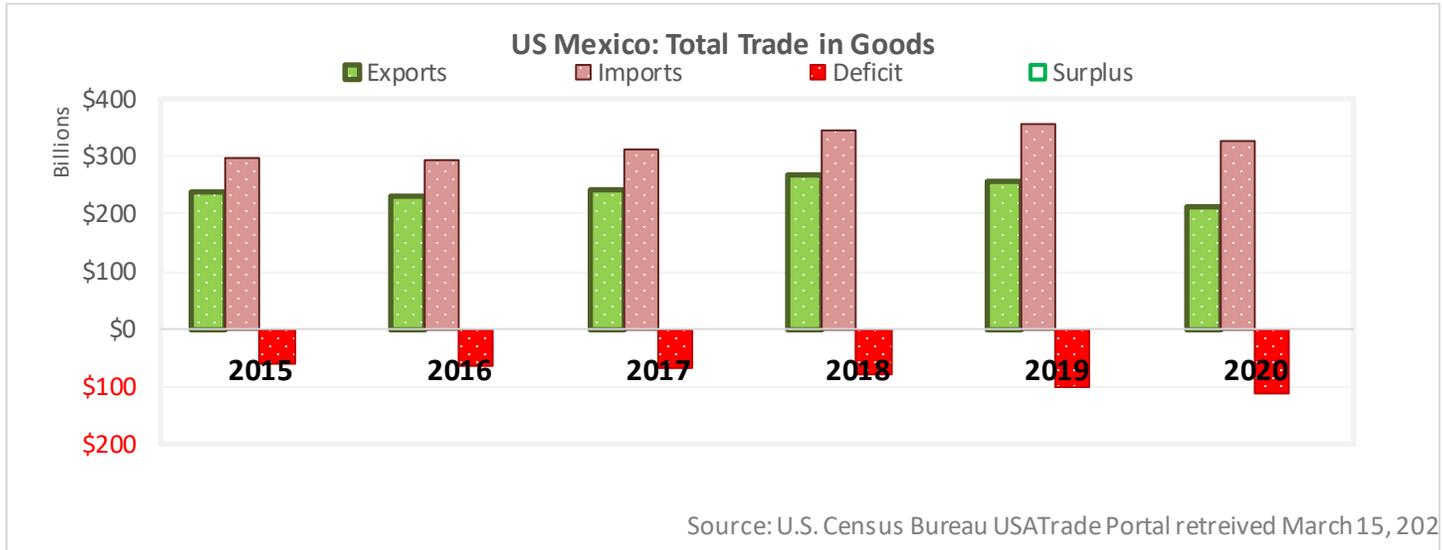
In 2020, BIS did not deny any application for Mexico.

In 2020, the average processing day for Mexico is 19 days.



I. Total U.S. Trade in goods with Mexico

In 2020, U.S. exports to Mexico totaled \$212.7 billion, a 17.1% (\$43.9 billion) decrease from 2019; U.S. imports from Mexico totaled \$325.4 billion, a 9.1% (\$32.6 billion) decrease; and the trade deficit was \$112.7 billion, a 11.2% (\$11.3 billion) increase.



In 2020, the level of U.S. exports to Mexico was below the five-year average level not adjusted for inflation. The U.S. imports from Mexico exceeded the prior five-year average level by value not adjusted for inflation. In 2020, the U.S. trade balance with Mexico is negative.

	2015	2016	2017	2018	2019	2020	2015-2019 Average
EXPORTS	\$236,460.1	\$230,228.8	\$243,609.0	\$265,945.0	\$256,570.2	\$212,671.8	\$246,562.6
Δvalue	--	-\$6,231.3	\$13,380.1	\$22,336.0	-\$9,374.8	-\$43,898.4	
Δpct	--	-2.6%	5.8%	9.2%	-3.5%	-17.1%	
IMPORTS	\$296,433.3	\$293,500.6	\$312,666.7	\$344,272.0	\$357,970.8	\$325,394.3	\$320,968.7
Δvalue	--	-\$2,932.7	\$19,166.1	\$31,605.3	\$13,698.8	-\$32,576.5	
Δpct	--	-1.0%	6.5%	10.1%	4.0%	-9.1%	
BALANCE	(\$59,973.2)	(\$63,271.8)	(\$69,057.8)	(\$78,327.1)	(\$101,400.6)	(\$112,722.6)	(\$74,406.1)
Δvalue	--	(\$3,298.6)	(\$5,786.0)	(\$9,269.3)	(\$23,073.6)	(\$11,321.9)	
Δpct	--	5.5%	9.1%	13.4%	29.5%	11.2%	

Values in Millions of U.S. Dollars. Source: U.S. Census Bureau USATrade Portal March 15, 2021



In 2020, of the \$212.7 billion in U.S. exports to Mexico, the top commodity sectors were Machinery and Mechanical Appliances (34.1%), Chemicals, Plastics, and Leather products (15.4%), and Minerals (12.2%).

In 2020, of the \$325.4 billion in U.S. imports from Mexico, the top commodity sectors were Machinery and Mechanical Appliances (37.3%), Transportation Equipment (25.9%), and Agricultural products (10.3%).

Imports from Mexico by Sector	Mexico Commodity Trade 2020	US exports to Mexico by Sector
\$325,394,308,794	Total Value All Commodities	\$212,671,750,902
10.3%	Agriculture (Chapters 01-24)	8.6%
3.2%	Minerals (Chapters 25-27)	12.2%
4.0%	Chemicals, Plastics, Leather Products (Chapters 28-43)	15.4%
0.6%	Wood Products (Chapters 44-49)	2.5%
1.5%	Textiles and Footwear (Chapters 50-67)	2.2%
2.7%	Stone, Glass, & Semiprecious Metals (Chapters 68-71)	0.8%
3.7%	Base metals (Chapters 72-83)	7.4%
37.3%	Machinery & Mechanical Appliances (Chapters 84-85)	34.1%
25.9%	Transportation Equipment (Chapters 86-89)	9.2%
4.6%	Optical, Measuring, Medical or Other Instruments (Chapters 90-92)	3.4%
0.0%	Arms & Ammunition (Chapter 93)	0.0%
3.4%	Miscellaneous Manufactured Items (Chapters 94 -96)	1.3%
0.0%	Art & Antiques (Chapter 97)	0.0%
2.6%	Special Items (Chapters 98-99** Imports only 99)	2.9%

Source: U.S. Census Bureau USA Trade Portal retrieved March 15, 2021

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Exports

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Imports

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II. U.S. Exports to Mexico subject to U.S. Government Filing Requirements

In 2020, of \$212.7 billion in U.S. exports to Mexico:

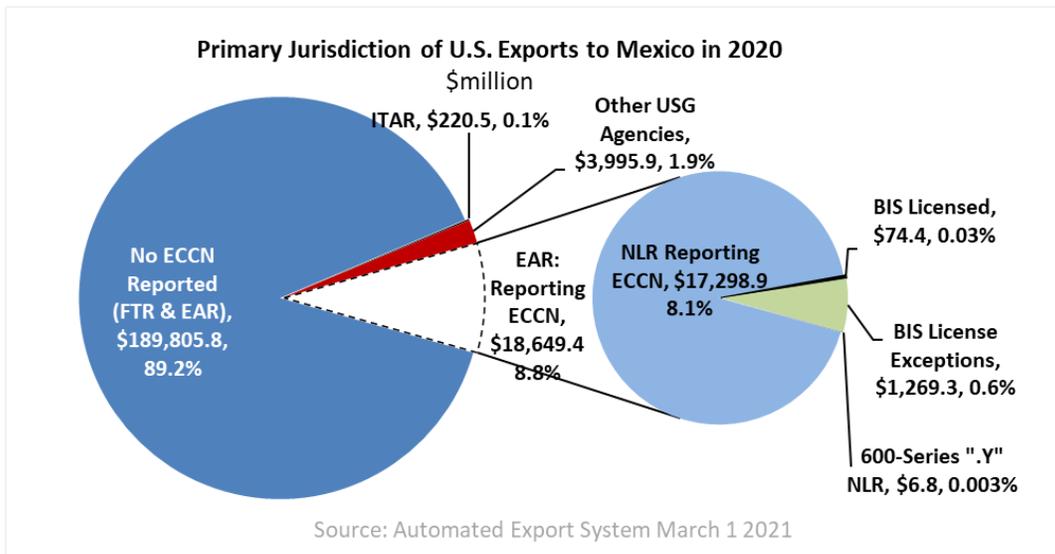
- 0.6% were subject to a BIS license requirement.
 - 0.03% were exported under a BIS license; Worldwide, 0.5% were exported under a BIS license.
 - 0.6% were exported under a BIS license exception; Worldwide, 1.0% were exported under a BIS license exception.
- 8.1% were exported under No License Required (NLR) with an ECCN; Worldwide, 10.7% were exported under No License Required with an ECCN.
- 0.003% were exported under NLR for .y 600-series items; Worldwide, 0.02% was exported under NLR for .y 600-series items.
- 0.00004% were exported under NLR for 0A501 .y subparagraph Firearms items; Worldwide, 0.001% were exported under NLR for 0A501 .y subparagraph Firearms items.

Mexico				
		2018	2019	2020
	Department of State	\$297.9	\$192.9	\$220.5
	Other USG Agencies	\$2,724.4	\$3,703.6	\$3,995.9
	Department of Commerce	\$262,922.6	\$252,673.7	\$208,455.3
	BIS Licensed	\$59.0	\$51.1	\$74.4
	BIS License Exceptions	\$1,465.3	\$1,442.0	\$1,269.3
	NLR reporting an ECCN	\$20,098.8	\$22,098.5	\$17,298.9
	NLR not reporting an ECCN	\$241,295.6	\$229,075.8	\$189,805.8
	600-Series ".Y" Paragraph NLR	\$4.0	\$6.3	\$6.8
	YFA ".Y" Firearms	\$0.0	\$0.0	\$0.1

Values in Millions of U.S. Dollars. Source: Automated Export System March 1, 2021

Reasons for Control	Chemical and Biological Weapons			Nuclear Nonproliferation		National Security		Missile Tech	Regional Stability		Firearms Convention	Crime Control			Anti-Terrorism	
	CB:1	CB:2	CB:3	NP:1	NP:2	NS:1	NS:2	MT:1	RS:1	RS:2	FC:1	CC:1	CC:2	CC:3	AT:1	AT:2
Mexico	X					X		X	X		X	X		X		

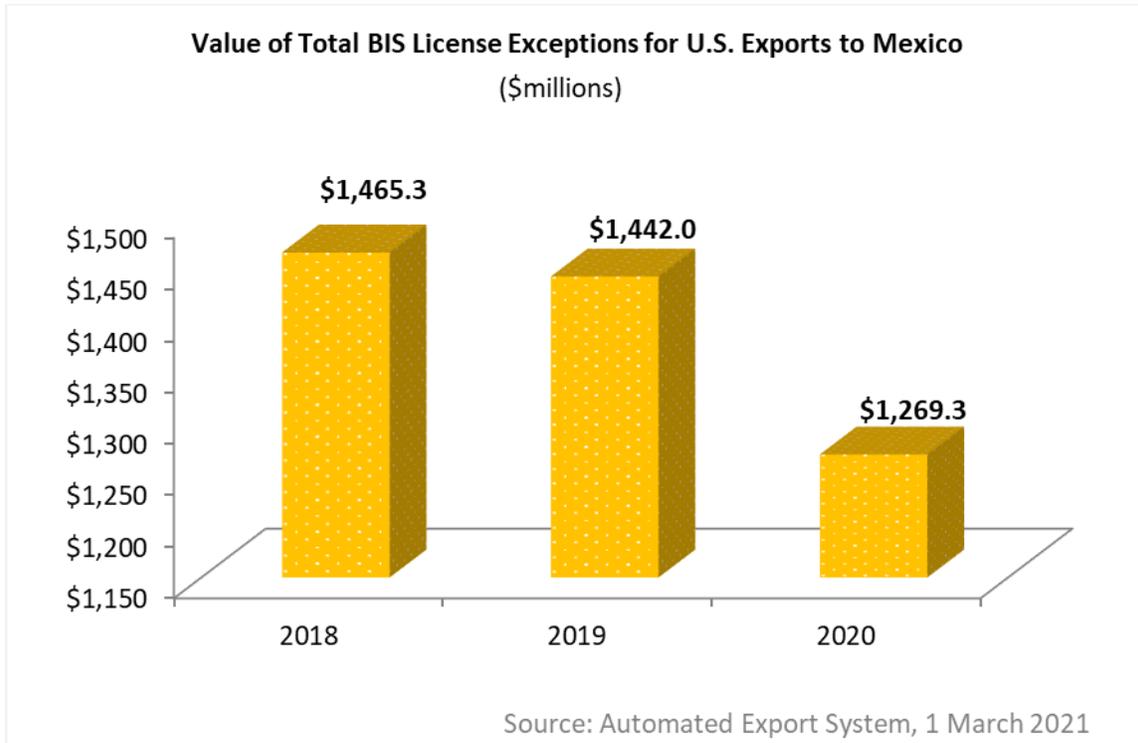
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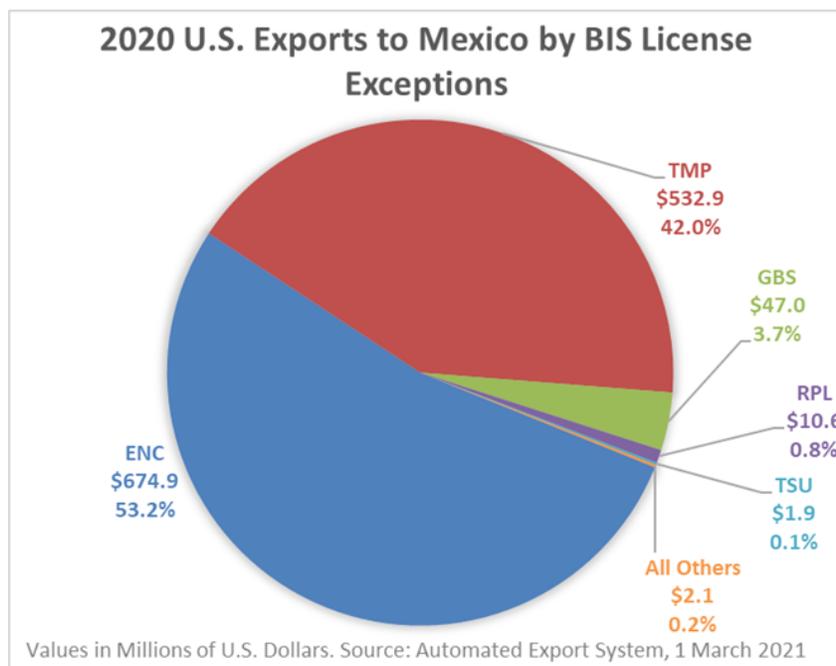


U.S. Exports to Mexico

In 2020, U.S. exports to Mexico shipped under a BIS license exception totaled \$1.3 billion, a \$172.7 million (12.0%) decrease from 2019.

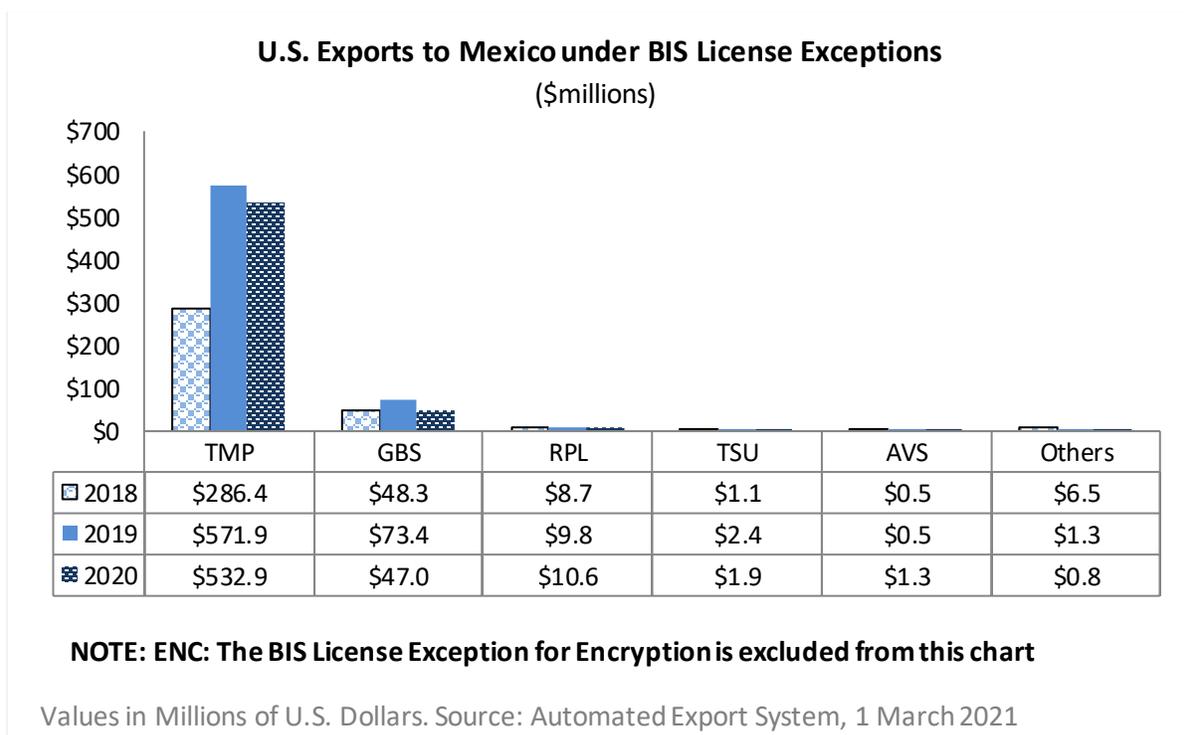
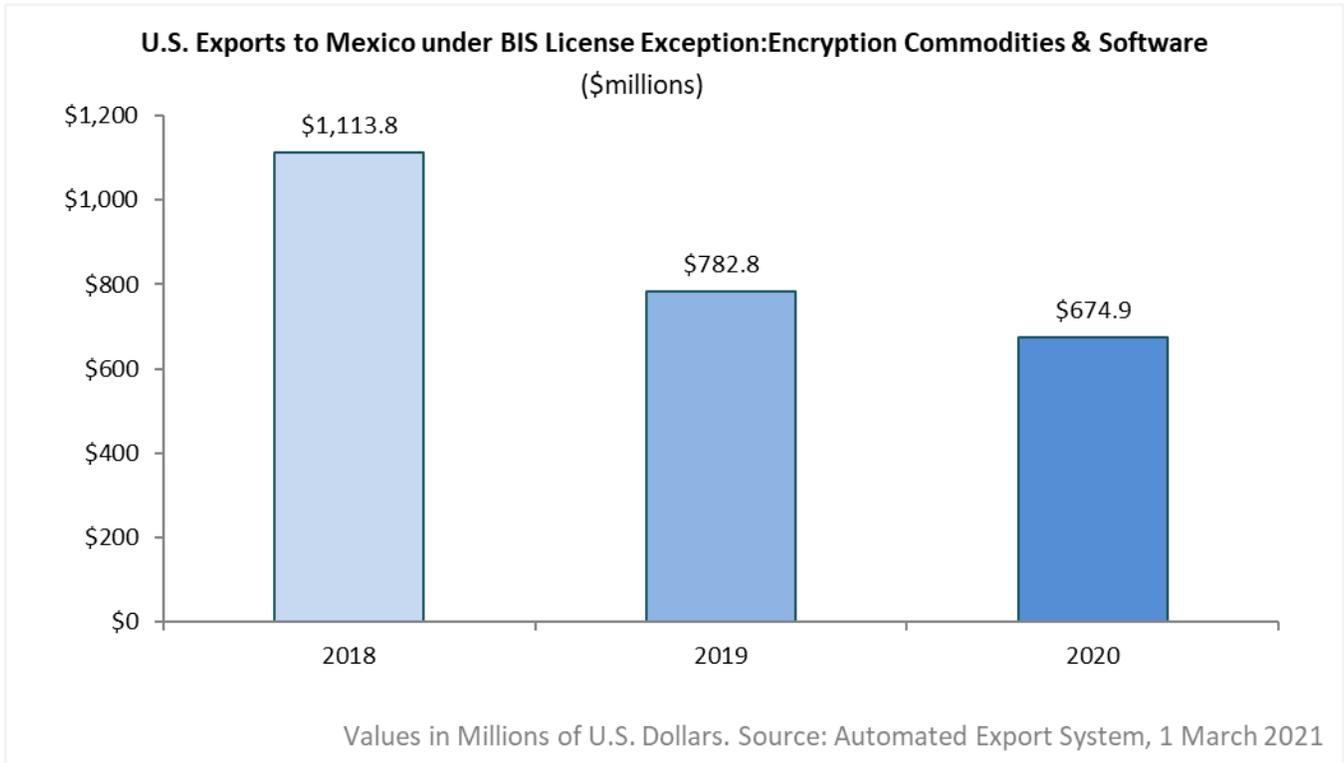


In 2020, the top license exception, Encryption Commodities, Software and Technology (ENC), totaled \$674.9 million (53.2% of all license exceptions) followed by Temporary Imports, Exports, Reexports, and Transfers (In-Country) with \$532.9 million (42.0%).





U.S. Exports to Mexico





U.S. Exports to Mexico by Top Ten Export Control Classification Numbers (ECCN)

Top Ten ECCNs by Value to Mexico (\$millions)		
LICENSED	#1	0A501 Firearms (except 0A502 shotguns) and related commodities as follows (s
	#2	3A611 Military Electronics
	#3	9A610 Military Aircraft and Related Commodities
	#4	9A619 Military Gas Turbine Engines and Related Commodities
	#5	3A981 Polygraphs/Fingerprint Analyzers/Cameras/Equip.
	#6	9B610 Test, Inspection, and Production Equip. and Related Commodities Specia
	#7	0A505 Ammunition as follows (see List of Items Controlled)
	#8	5A002 Systems/Equip./Integrated Circuits for Info Sec
	#9	6A003 Cameras
	#10	1A984 Chemical Agents, Including Tear Gas

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

Top Ten ECCNs by Value to Mexico (\$millions)		
EXCEPTIONS	#1	5A002 Systems/Equip./Integrated Circuits for Info Sec
	#2	No ECCN No ECCN is required for License Exceptions TMP*
	#3	9B001 Equip., tooling Or Fixtures, "Specially Designed" for Manufacturing Ga
	#4	9A610 Military Aircraft and Related Commodities
	#5	9A619 Military Gas Turbine Engines and Related Commodities
	#6	3A001 Electronic Components
	#7	EAR99 Items subject to the EAR that are not elsewhere controlled
	#8	0A614 Military Training Equip.
	#9	0A606 Ground Vehicles and Related Commodities
	#10	7A103 Instrumentation, Navigation Equip./Systems Not

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

Top Ten ECCNs by Value to Mexico (\$millions)		
NLR with ECCN	#1	4A994 Computers Not Controlled By 4A001 or 4A003
	#2	9A991 Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A1
	#3	5A992 Equipment not controlled by 5A002 (see List of Items Controlled).
	#4	5A991 Telecommunication Equip. Not Controlled by 5A001
	#5	3A991 Electronic Devices and Components
	#6	7A994 Other Navigation Direction Finding Equip. ... Not Controlled under 7A003
	#7	9A990 Diesel Engines, N.E.S., and Tractors and "Specially Designed" "Parts"
	#8	1C992 Commercial Charges and Devices Containing Energetic Materials ...
	#9	3A999 Specific Processing Equip., N.E.S.
	#10	8A992 Vessels, Marine Systems or Equip. not Controlled by 8A001 or 8A002...

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description



U.S. Exports to Mexico by Top Ten Export Control Classification Numbers (ECCN)

Top Ten ECCNs to Mexico by Shipment Count		
LICENSED	#1	3A611 Military Electronics
	#2	9A610 Military Aircraft and Related Commodities
	#3	0B501 Test, inspection, and production "equipment" and related commodities f
	#4	9A619 Military Gas Turbine Engines and Related Commodities
	#5	9B610 Test, Inspection, and Production Equip. and Related Commodities Specia
	#6	9A604 Commodities Related to Launch Vehicles, Missiles, Rockets, torpedoes,
	#7	3A981 Polygraphs/Fingerprint Analyzers/Cameras/Equip.
	#8	9B001 Equip., tooling Or Fixtures, "Specially Designed" for Manufacturing Ga
	#9	5A002 Systems/Equip./Integrated Circuits for Info Sec
	#10	1C111 Propellants and Constituent Chemicals, for Propellants, Other Than Tho

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

Top Ten ECCNs to Mexico by Shipment Count		
EXCEPTIONS	#1	5A002 Systems/Equip./Integrated Circuits for Info Sec
	#2	No ECCN No ECCN is required for License Exceptions TMP*
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	#8	3A611 Military Electronics
	#9	0A614 Military Training Equip.
	#10	9A604 Commodities Related to Launch Vehicles, Missiles, Rockets, torpedoes,

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

Top Ten ECCNs to Mexico by Shipment Count		
NLR with ECCN	#1	4A994 Computers Not Controlled By 4A001 or 4A003
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	#3	5A991 Telecommunication Equip. Not Controlled by 5A001
	#4	5A992 Equipment not controlled by 5A002 (see List of Items Controlled).
	#5	3A991 Electronic Devices and Components
	#6	3A999 Specific Processing Equip., N.E.S.
	#7	7A994 Other Navigation Direction Finding Equip. ... Not Controlled under 7A003
	#8	6A994 Optics, Not Controlled By 6A004, as Follows (See List of Items Control
	#9	1C992 Commercial Charges and Devices Containing Energetic Materials ...
	#10	1A995 Protective and Detection Equip.

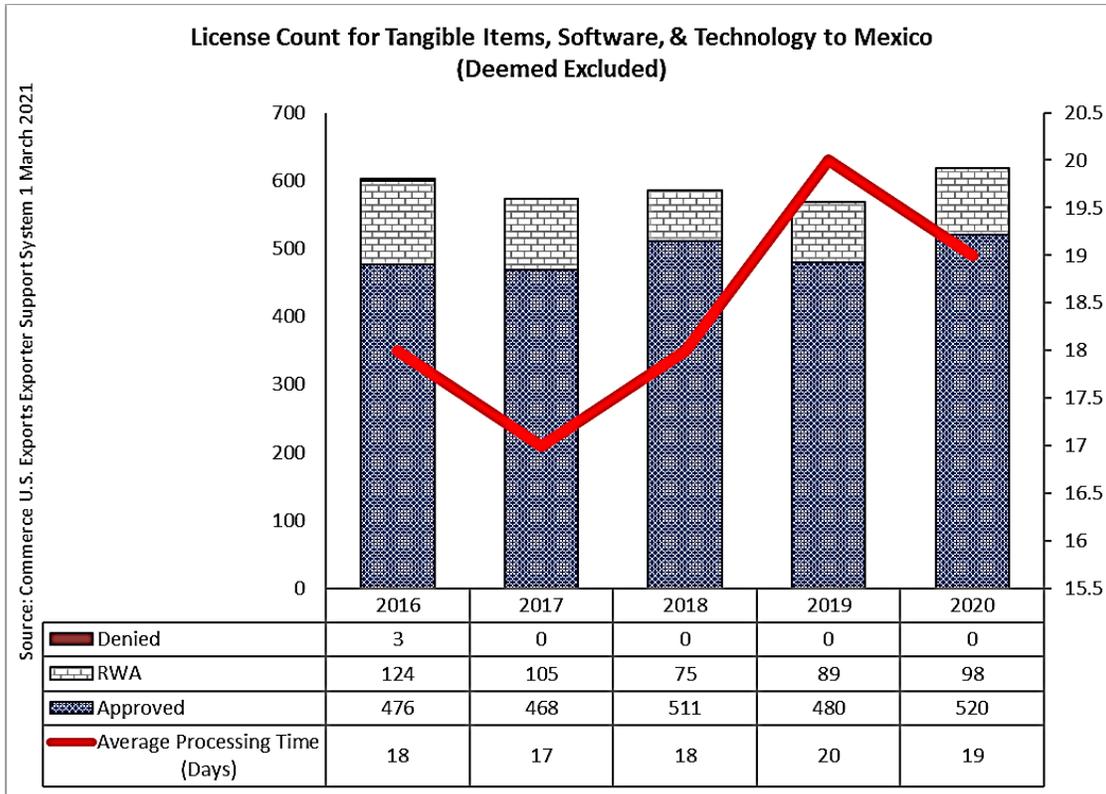
Note: ECCN descriptions have been truncated: please review Commerce Control List for full description



III. BIS Licensing to Mexico

In 2020, BIS reviewed 618 export/re-export applications (not including deemed export applications) valued at \$498.4 million for Mexico, out of a total of 38,203 applications worldwide for tangible items, software and technology valued at \$219.4 billion.

– Approved applications for Mexico totaled 520 (84.1% of the total applications) for \$432.8 million, compared to 32,996 (86.4%) approved for all destinations valued at \$1 20.5 billion

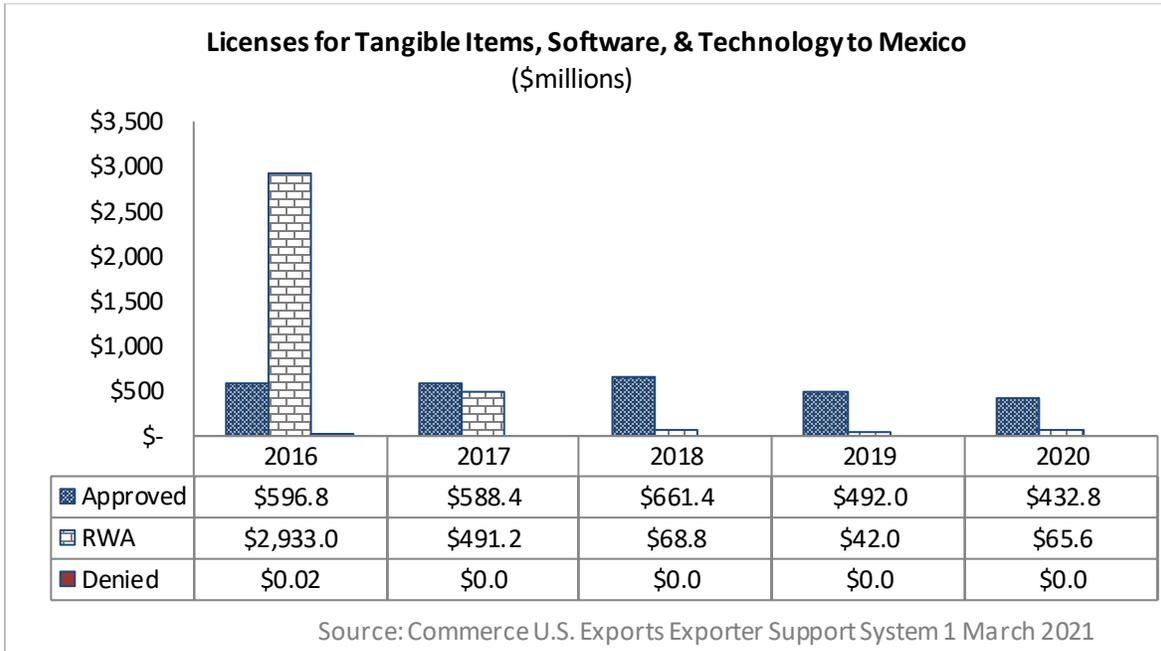


In 2020, BIS reviewed 36 deemed export applications from Mexican nationals, out of 1,216 applications worldwide for deemed exports.

– Approved deemed exports applications from Mexican nationals totaled 34 (94.4% of the total applications), compared to the 1,068 (87.8%) approved for all destinations.

Deemed Export Licenses for Mexican Nationals 2016-2020				
	Approved	RWA	Denied	Total
2016	18	5	0	23
2017	20	1	0	21
2018	31	1	0	32
2019	45	4	0	49
2020	34	2	0	36

Source: Commerce U.S. Exports Exporter Support System, retrieved March 30, 2021



Top Ten Approved (with deemed) ECCNs to Mexico by Count			2016	2017	2018	2019	2020	% of World Total 2020
APPROVED	#1	9E610 Technology Required for the Development, Productio	53	63	78	84	98	7.4%
	#2	3A981 Polygraphs/Fingerprint Analyzers/Cameras/Equip.	64	73	78	79	67	17.9%
	#3	3D980 Software for Dev/Prod/use of Items In 3A980 and 3A	35	53	64	62	54	18.1%
	#4	3E611 Technology Required for Military Electronics	22	39	31	16	43	7.9%
	#5	9E619 Technology Required for Commodities controlled by	33	34	37	33	43	10.6%
	#6	9A610 Military Aircraft and Related Commodities	45	54	38	41	42	0.8%
	#7	1C351 Human and Animal Pathogens and toxins	39	25	35	42	31	3.4%
	#8	9E604 Technology Required for Items Controlled In 9A604	24	20	12	19	29	13.6%
	#9	0A501 Firearms (except 0A502 shotguns) and related commo	0	0	0	0	28	0.5%
	#10	6A003 Cameras	11	17	13	15	25	2.2%

Source: Commerce U.S. Exports Exporter Support System 20 March 2020

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description

In 2020, BIS did not deny any applications for Mexico.

In 2020, the average processing day for Mexico is 19 days.



US Exports to Mexico Summary

Summary of U.S. Exports to Mexico Calendar Year 2020				
	CY2020	CY2019	% of Total Exports	Percentage Change from previous year
Total Exports	\$212,671,750,902	\$256,570,196,246		-17.1%
Total Subject to ITAR	\$220,499,162	\$192,908,900	0.1%	14.3%
Subject to Other Gov. Agencies	\$3,995,929,359	\$3,703,562,195	1.9%	7.9%
Detailed Summary of EAR-Controlled Exports				
AES License Type	Description	Value	Percentage of Total	Percentage Description
C30	Licenses	\$73,944,491	99.3%	
VDC	Voluntary Disclosure	\$488,688	0.7%	
Total of Licensed		\$74,433,179	0.03%	total licensed/total exports
C35	LVS	\$161,793	0.01%	
C36	GBS	\$46,999,433	3.7%	
C38	TSR	\$19,700	0.002%	
C40	TMP	\$532,859,756	42.0%	
C41	RPL	\$10,618,416	0.8%	
C42	GOV	\$509,317	0.04%	
C43	GFT	\$5,345	0.0004%	
C44	TSU	\$1,874,294	0.1%	
C45	BAG	\$26,239	0.002%	
C46	AVS	\$1,291,640	0.1%	
C50	ENC	\$674,850,393	53.2%	
C53	APP	\$86,412	0.01%	
Total of License Exceptions		\$1,269,302,738	0.6%	total license exceptions/total exports
			94.5%	total license exceptions/total subject to license requirement
Total subject to license requirement (Licensed and License Exceptions)		\$1,343,247,229	0.6%	total subject to license requirement/total exports
C33	NLR reporting an ECCN	\$17,298,934,779	8.1%	NLR reporting an ECCN/total exports
C60	NLR for 600-series .y subparagraph	\$6,764,844	0.003%	NLR for 600-series .y subparagraph/total exports
C63	NLR for 0A501 .y subparagraph Firearms	\$86,790	0.00004%	NLR for 0A501 .y subparagraph firearms/total exports
Total of NLR		\$17,305,786,413	8.1%	total NLR with an ECCN/total export
Exports not reporting an ECCN		\$189,806,288,739	89.2%	

Source: U.S. Census Bureau, Foreign Trade Division and Automated Export System