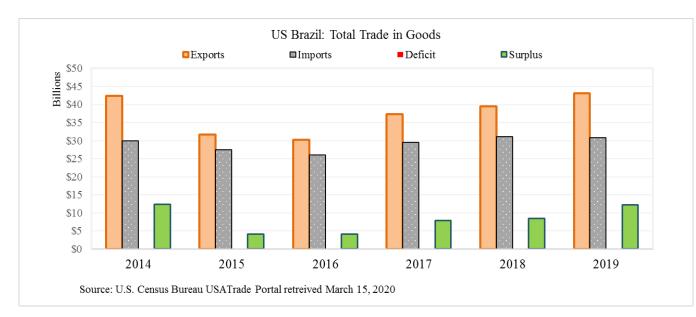


I. Total U.S. Trade in goods with Brazil

In 2019, U.S. exports to Brazil totaled \$43.1 billion, an 8.9% (\$3.6 billion) increase from 2018; U.S. imports from Brazil totaled \$30.9 billion, a 0.8% (\$251.1 million) decrease; and the trade surplus was \$12.2 billion, a 44.6% (\$3.7 billion) increase.



In 2019, <u>2.6%</u> of total <u>U.S. exports</u> were shipped to Brazil while <u>1.2%</u> of total <u>U.S. Imports</u> were delivered from Brazil. In 2019, the level of U.S. exports to Brazil and U.S. imports from Brazil exceeded the prior five year average level by value not adjusted for inflation. The U.S. trade surplus with Brazil is higher than the prior five year average level by value not adjusted for inflation.

	2014		2015	2016	2017	2018	2019	2014-2018 Average	
EXPORTS	\$42,431.7		\$31,640.5	\$30,193.3	\$37,330.6	\$39,559.8	\$43,083.3	\$36,231.2	
∆value			-\$10,791.2	-\$1,447.3	\$7,137.3	\$2,229.3	\$3,523.5		
Δpct			-25.4%	-4.6%	23.6%	6.0%	8.9%		
IMPORTS	\$30,020.9		\$27,473.6	\$26,043.4	\$29,450.3	\$31,104.2	\$30,853.1	\$28,818.5	
$\Delta value$			-\$2,547.3	-\$1,430.2	\$3,406.9	\$1,653.9	-\$251.1		
Δpct			-8.5%	-5.2%	13.1%	5.6%	-0.8%		
BALANCE	\$12,410.8		\$4,166.9	\$4,149.9	\$7,880.3	\$8,455.6	\$12,230.2	\$7,412.7	
$\Delta value$			(\$8,243.9)	(\$17.0)	\$3,730.4	\$575.3	\$3,774.6		
Δpct			-66.4%	-0.4%	89.9%	7.3%	44.6%		
	Values in Millions of U.S. Dollars. Source: U.S. Census Bureau USATrade Portal March 15, 2020								



In 2019, of the \$43.1 billion in U.S. exports to Brazil, the top commodity sectors were Minerals (27.5%), Chemicals, Plastics and Leather products (21.4%), and Machinery and Mechanical Appliances (19.2%).

In 2019, of the \$30.1 billion in U.S. imports from Brazil, the top commodity sectors were Minerals (18.7%), Base metals (13.3%), and Transportation Equipment (11.8%).

Imports from Brazil by Sector	Brazil Commodity Trade 2019	US exports to Brazil by Sector
\$30,853,088,117	Total Value All Commodities	\$43,083,295,641
12.7%	Agriculture (Chapters 01-24)	2.5%
18.7%	Minerals (Chapters 25-27)	27.5%
9.1%	Chemicals, Plastics, Leather (Chapters 28-43)	21.4%
9.0%	Wood Products (Chapters 44-49)	0.5%
1.0%	Textiles and Footwear (Chapters 50-67)	0.4%
3.7%	Stone, Glass, & Semiprecious Metals (Chapters 68-71)	0.8%
13.3%	Base metals (Chapters 72-83)	1.7%
9.8%	Machinery (Chapters 84-85)	19.2%
11.8%	Transportation (Chapters 86-89)	18.6%
0.6%	Optical, Measuring, Medical or Other Instruments (Chapters 90-92)	4.4%
0.5%	Arms & Ammunition (Chapter 93)	0.0%
1.0%	Miscellaneous Manufactured Items (Chapters 94 -96)	0.4%
0.5%	Art & Antiques (Chapter 97)	0.2%
8.2%	Special Items (Chapters 98-99** Imports only 99)	2.4%
	Source: U.S. Census Bureau USATrade Portal retreived March 15, 2020	

2019



II. U.S. Exports to Brazil subject to U.S. Government Filing Requirements

In 2019, of \$43.1 billion in U.S. exports to Brazil:

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- 1.1% were subject to a BIS license requirement.
 - 0.3% were exported under a BIS license. Worldwide, 0.4% were exported under a BIS license.
 - 0.8% were exported under a BIS license exception. Worldwide, 1.0% were exported under a BIS license exception.
- 28.4% were exported under No License Required with an ECCN. Worldwide, 12.1% were exported under No License Required with an ECCN.
 - 0.005% were exported under NLR for .y 600-series items. Worldwide, 0.02% were exported under NLR for .y 600-series items.

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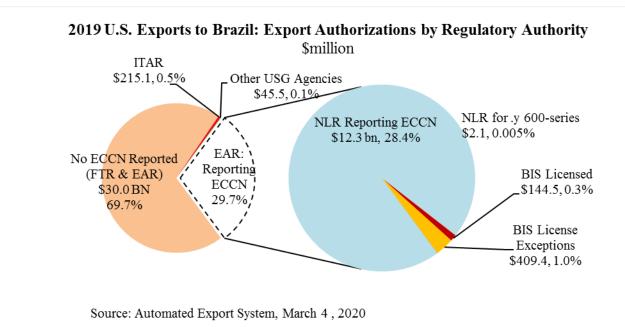
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Exports to Brazil Subject to U.S. Government Filing Requirements

								2	017		2018				2019	
	Department of State \$85.6			epartment of State				35.6	\$345.4			\$215.		15.1		
	Other USG Age	her USG Agencies				USG Agencies \$25.7			25.7	\$49.5			\$45.5		45.5	
	Department of	epartment of Commerce				\$37,218.2 \$39,163.1			9,163.1	\$42,822.7			22.7			
	BIS License	d						\$	67.7		\$123.5			\$	144.5	
	BIS License Exceptions						\$2	64.9	\$319.1		L \$4		409.4			
	NLR report	NLR reporting an ECCN						\$12,5	51.9	\$14,072.5		\$12,		250.6		
	NLR not re	porting	an EC	CN				\$24,3	33.7	\$	24,647.9			\$30,	016.1	
	600-Series '	.Y" Pa	ragrapl	n NLF	ł			:	\$0.0		\$0.0				\$2.1	
Values	s in Millions of US	Dollars				S	Source	: Auto	mated H	Export	System, N	/larch	4, 2020)		
ons for Cont	chemical and Bio	logical We	apons		clear liferation	National S	Security	Missile Tech	Regional	Stability	Firearms Convention	Cri	ime Cont	rol	Anti-Te	erro
Brazil	CB:1	CB:2	CB:3	NP:1	NP:2	NS:1	NS:2	MT:1	RS:1	RS:2	FC:1	CC:1	CC:2	CC:3	AT:1	
are set in																

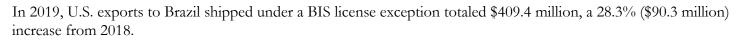
CFR 15 Part 738 Supplement 1

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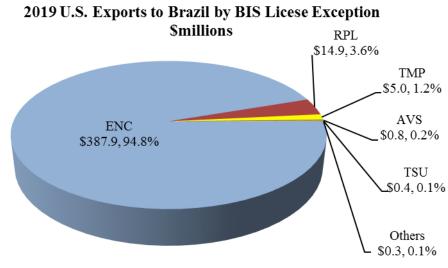
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In 2019, the top license exception Encryption commodities, Software and Technology (ENC) totaled \$387.9 million (94.8% of all license exceptions).

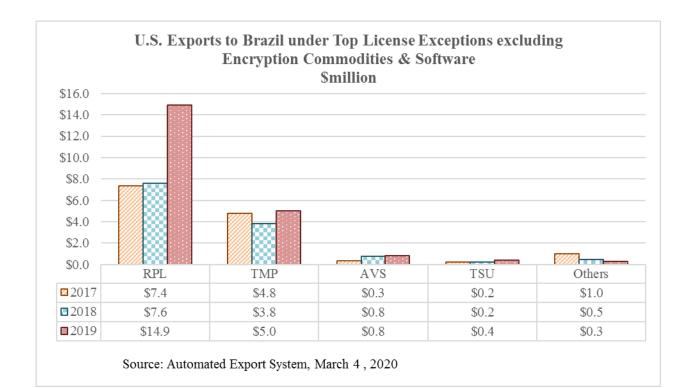


Source: Automated Export System, March 4, 2020



In 2019, U.S. exports to Brazil shipped under a BIS license exception: Encryption Commodities & Software totaled \$387.9 million, a 26.7% (\$81.7 million) increase from 2018.







	Тор	Ten ECCNs	by Value (\$millions)
	#1	9A610	Military Aircraft and Related Commodities
	#2	7A103	Instrumentation, Navigation Equip./Systems Not
	#3	1C350	Chemicals, Precursors for toxic Chemical Agents
S	#4	5A002	Systems/Equip./Integrated Circuits for Info Sec
Z	#5	6A001	Acoustic Systems, Equipment and "Components"
В	#6	5D002	Software as follows (see List of Items Controlled)
Ξ	#7	7A003	Inertial Navigation Systems (Gimballed/Strapdown)
	#8	9A515	Spacecraft and Related Commodities
	#9	6A003	Cameras
	#10	9A619	Military Gas Turbine Engines and Related Commodities

	Top Ten ECCNs by Value to World Total Under a BIS License Exception (\$millions)								
$\langle \mathbf{O} \rangle$	#1	5A002	Systems/Equip./Integrated Circuits for Info Sec						
Ž	#2	7A103	Instrumentation, Navigation Equip./Systems Not						
Ο	#3	9A610	Military Aircraft and Related Commodities						
E	#4	5D002	Software as follows (see List of Items Controlled)						
	#5	N/A	No ECCN is required for license exception on TMP as per EAR 758.1.(g)(2)						
Π	#6	9A991	Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A101						
\mathbf{S}	#7	3A611	Other Navigation Direction Finding Equip Not Controlled under 7A003						
	#8	EAR99	Items subject to the EAR that are not elsewhere controlled						
	#9	3A611	Military Electronics						
	#10	5D992	"Information Security" "software" not controlled by 5D002						

	Тор Т	en ECCNs	by Value to World Total not subject to a BIS License Requirement (\$millions)						
Z	#1	EAR99	Items subject to the EAR that are not elsewhere controlled						
B	#2	9A991	Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A101						
Ш	#3	5A992	Equipment not Controlled by 5A002						
C	#4	5A991	Telecommunication Equip. Not Controlled by 5A001						
P	#5	7A994	Other Navigation Direction Finding Equip Not Controlled under 7A003						
≥	#6	2B999	Specific Processing Equip., N.E.S.						
	#7	4A994	Computers Not Controlled By 4A001 or 4A003						
	#8	8A992	Vessels, Marine Systems or Equip. not Controlled by 8A001 or 8A002						
Ζ	#9	3A999	Specific Processing Equip., N.E.S.						
	#10	1C990	Fibrous and Filamentary Materials, Not Controlled By 1C010 Or 1C210, f						
Auto	Automated Export System, March 4, 2020								
NOT	NOTE: ECCN Descriptions have been truncated; please review Commerce Control List for full description								

Тор	Ten ECCNs	by Shipment
#1	9A610	Military Aircraft and Related Commodities
#2	2B350	Chemical Manufacturing Facilities and Equip.
#3	1C350	Chemicals, Precursors for toxic Chemical Agents
S #4	0A984	Shotguns, Buckshot,Shotgun Shells
#5	0A987	Optical Sighting Devices for Firearms
#6	7A103	Instrumentation, Navigation Equip./Systems Not
#7	5A002	Systems/Equip./Integrated Circuits for Info Sec
#8	1C351	Human and Animal Pathogens and toxins
#9	6A001	Acoustic Systems, Equipment and "Components"
#10	9A619	Military Gas Turbine Engines and Related Commodities

	Тор	Ten ECCNs	by Shipment to World Total Under a BIS License Exception
$\langle \mathbf{A} \rangle$	#1	5A002	Systems/Equip./Integrated Circuits for Info Sec
	#2	9A610	Military Aircraft and Related Commodities
ō	#3	EAR99	Items subject to the EAR that are not elsewhere controlled
Ĕ	#4	7A103	Instrumentation, Navigation Equip./Systems Not
	#5	5D002	Software as follows (see List of Items Controlled)
Ш	#6	9A991	Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A101
\mathbf{S}	#7	3A611	Military Electronics
	#8	3A001	Electronic Components
	#9	7A994	Other Navigation Direction Finding Equip Not Controlled under 7A003
	#10	N/A	No ECCN is required for license exception on TMP as per EAR 758.1.(g)(2)

#1	EAR99	Items subject to the EAR that are not elsewhere controlled						
#2	9A991	Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A101						
#3	5A992	Equipment not Controlled by 5A002						
#4	5A991	Telecommunication Equip. Not Controlled by 5A001						
#5	7A994	Other Navigation Direction Finding Equip Not Controlled under 7A003						
#6	4A994	Computers Not Controlled By 4A001 or 4A003						
#7	3A991	Electronic Devices and Components						
#8	3A999	Specific Processing Equip., N.E.S.						
#9	8A992	Vessels, Marine Systems or Equip. not Controlled by 8A001 or 8A002						
#10	3A992	General Purpose Electronic Equip. Note Controlled by 3A002						
Automated Export System, March 4, 2020								

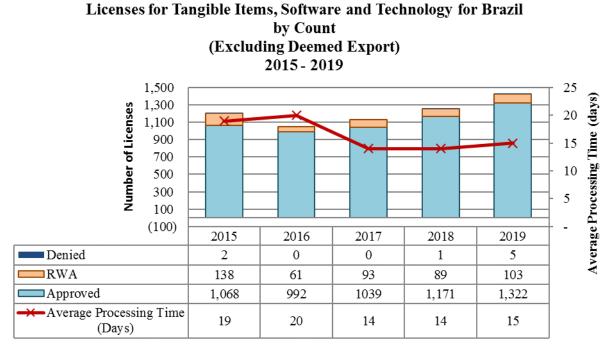


2019

III. BIS Licensing to Brazil

In 2019, BIS reviewed 1,430 export/re-export applications (not including deemed export applications) valued at \$1.7 billion for Brazil, out of a total of 32,993 applications worldwide valued at \$158.8 billion.

- Approved applications for Brazil totaled 1,322 (92.4% of the total applications) for \$1.6 billion, compared to 28,223 (85.5%) approved applications for all destinations valued at \$123.0 billion.



Source: Commerce U.S. Exports Exporter's Support System: February 27, 2020

In 2019, BIS reviewed six deemed export applications from Brazil nationals, out of a total of 1,320 applications worldwide and approved all of six, compared to 1,124 (85.2%) approved applications for all destinations.

Deemed Export Licenses for Brazil								
Approved	RWA	Denied						
13	1							
3	0							
9	0							
6	0							
6	0							
	Approved	Approved RWA						



Licenses for Tangible Items, Software and Technology for Brazil by Value 2015 - 2019 \$millions



Source: Commerce U.S. Exports Exporter's Support System, February 27, 2020

q		Top Approv	ved ECCNs (with deemed) to Brazil by Count	201	5 2016	2017	2018	2019	% of World Total 2018
ve	#1	2B350	Chemical Manufacturing Facilities and Equip.	284	193	250	246	267	12.0%
Õ	#2	0A987	Optical Sighting Devices for Firearms	48	66	105	146	235	18.7%
dd	#3	0A984	Shotguns, Buckshot, Shotgun Shells	59	122	160	168	194	27.1%
Ā	#4	9A610	Military Aircraft and Related Commodities	234	200	189	207	192	3.8%
	#5	1C351	Human and Animal Pathogens and toxins	35	68	48	85	96	9.9%
			Source: Commerce U.S. Exports Exporter's Suppo	ort System, Fe	bruary 27, 2	020			

		Denied ECCNs (with deemed) to Brazil by Count	2019	% of World Total 2018
#1	0A984	Shotguns, Buckshot, Shotgun Shells	4	36.4%
#2	9B604	Test, Inspection, Production Equip. and Related Commodities Designed f	1	100.0%



Summary of U.S. Exports to Brazil Calendar Year 2019				
	CY 2018	CY 2019	% of Total Exports	Percentage Change from Previous Year
Total Exports	\$39,559,841,167	\$43,083,295,641		8.9%
Subject to IRAT including VDS	\$345,408,631	\$215,147,898	0.5%	-37.7%
Subject to Other Gov. Agencies, including VDO	\$49,517,752	\$45,482,776	0.1%	-8.1%
	Detailed Summary of	EAR-Controlled Export	ts	
AES License Type	Description	Value	Percentage of Total	Percentage Description
C30	Licenses	\$144,548,649	100.0%	
VOC	Voluntary Disclosure to Commerce	\$0	0.0%	
Total of 1	BIS Licensed	\$144,548,649	0.3%	Licensed/Total Exports
C35	LVS	\$18,576	0.005%	
C36	GBS	\$137,020	0.03%	
C40	TMP	\$5,002,168	1.2%	
C41	RPL	\$14,911,935	3.6%	
C42	GOV	\$31,020	0.01%	
C44	TSU	\$402,859	0.1%	
C46	AVS	\$845,780	0.2%	
C50	ENC	\$387,940,423	94.8%	
C53	APP	\$72,166	0.02%	
Total of License Exceptions		\$409,361,947	1.0%	Total License Exceptions/ Total Exports
			73.9%	Total License Exceptions/ Total Subject to License Requirement
Total subject to License Requirement (Exports reported under BIS Licenses and License Exceptions)		\$553,910,596	1.3%	Licensed CCL items/total exports
C33	Exports Reported with an ECCN under No License Required	\$12,250,588,528	99.98%	Total NLR with an ECCN/ total exports
C60	NLR for .y 600-series	\$2,052,461	0.02%	NLR for .y 600-series/ total exports
Total of NLR with an ECCN &.y 600 series		\$12,252,640,989	28.4%	Total NLR/total exports
Total Exports not reporting an ECCN or EAR99		\$30,016,113,382	69.7%	Total Exports not reporting an ECCN or EAR99/ total exports
	Source: U.S. Census Bureau, Foreign Trade	Division and Automated Exp	port System Data	<u> </u>