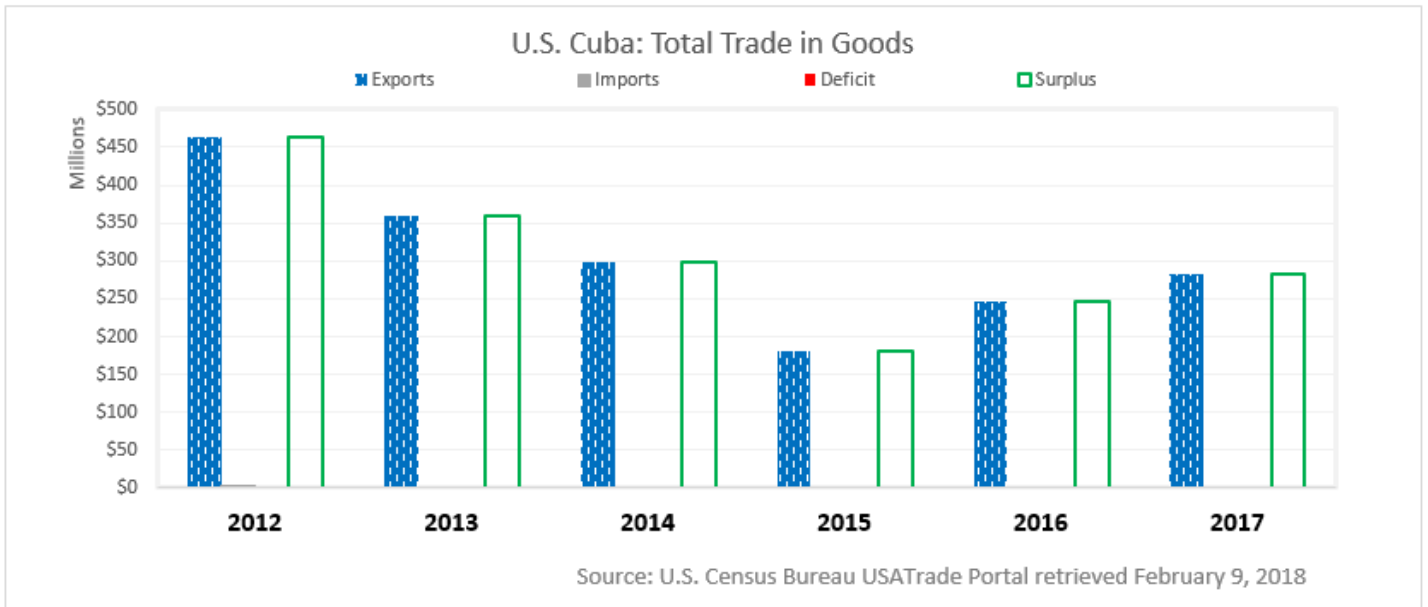




I. Total U.S. Trade in goods with Cuba

In 2017, U.S. exports to Cuba totaled \$283.2 million, a 15.4% (\$37.7 million) increase from 2016. There have been no published values for U.S. Imports from Cuba since 2013. The lack of import trade creates a trade surplus equal to the value of U.S. exports to Cuba of \$283.2 million, a 15.4% (\$37.7 million) increase from 2016.



In 2017, 0.02% of total U.S. exports to the world were exported to Cuba while no U.S. Imports were imported from Cuba. The level of U.S. exports to Cuba for 2017 is below the preceding five-year average level by value not adjusted for inflation. The level of U.S. Imports from Cuba is zero, which matches the four prior years. The U.S. trade surplus with Cuba is below the prior five-year average level.

	2012	2013	2014	2015	2016	2017	2012-2016 Average
EXPORTS	\$464.5	\$359.6	\$299.1	\$180.2	\$245.5	\$283.2	\$309.8
Δvalue	--	-\$104.8	-\$60.5	-\$118.8	\$65.2	\$37.7	
Δpct	--	-22.6%	-16.8%	-39.7%	36.2%	15.4%	
IMPORTS	\$0.1	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Δvalue	--	-\$0.1	\$0.0	\$0.0	\$0.0	\$0.0	
Δpct	--	--	--	--	--	--	
BALANCE	\$464.4	\$359.6	\$299.1	\$180.2	\$245.5	\$283.2	\$309.7
Δvalue	--	(\$104.8)	(\$60.5)	(\$118.8)	\$65.2	\$37.7	
Δpct	--	-22.6%	-16.8%	-39.7%	36.2%	15.4%	

Values in Millions of U.S. Dollars. Source: U.S. Census Bureau USATrade Portal February 9, 2018



Of the \$283.2 million in U.S. exports to Cuba in 2017, the top commodity sectors by value were Agricultural (89.8% of the total U.S. exports to Cuba) and Chemicals, Plastics, & Leather products (3.1% of the total).

Imports from Cuba by Sector	Cuba Commodity Trade 2017	US exports to Cuba by Sector
\$0	Total Value All Commodities	\$283,181,163
0.0%	Agriculture (Chapters 01-24)	89.8%
0.0%	Minerals (Chapters 25-27)	0.0%
0.0%	Chemicals, Plastics, Leather (Chapters 28-43)	3.1%
0.0%	Wood Products (Chapters 44-49)	0.1%
0.0%	Textiles and Footwear (Chapters 50-67)	0.1%
0.0%	Stone, Glass, & Semiprecious Metals (Chapters 68-71)	0.0%
0.0%	Base metals (Chapters 72-83)	0.04%
0.0%	Machinery (Chapters 84-85)	2.2%
0.0%	Transportation (Chapters 86-89)	1.2%
0.0%	Optical, Measuring, Medical or Other Instruments (Chapters 90-92)	1.2%
0.0%	Arms & Ammunition (Chapter 93)	0.0%
0.0%	Miscellaneous Manufactured Items (Chapters 94 -96)	0.1%
0.0%	Art & Antiques (Chapter 97)	0.0%
0.0%	Special Items (Chapters 98-99** Imports only 99)	2.1%

Source: U.S. Census Bureau USATrade Portal retrieved February 10, 2018

Most of the commodity sectors constituted only a small percentage of the U.S. – Cuba trade. While Agricultural exports to Cuba represented 89.8%, or \$254.3 million, of all U.S. exports to Cuba, they only represented a 0.2% share of total U.S. agricultural exports to the world.



II. Exports to Cuba subject to U.S. Government Filing Requirements

In 2017, the U.S. exported \$283.2 million to Cuba, of which:

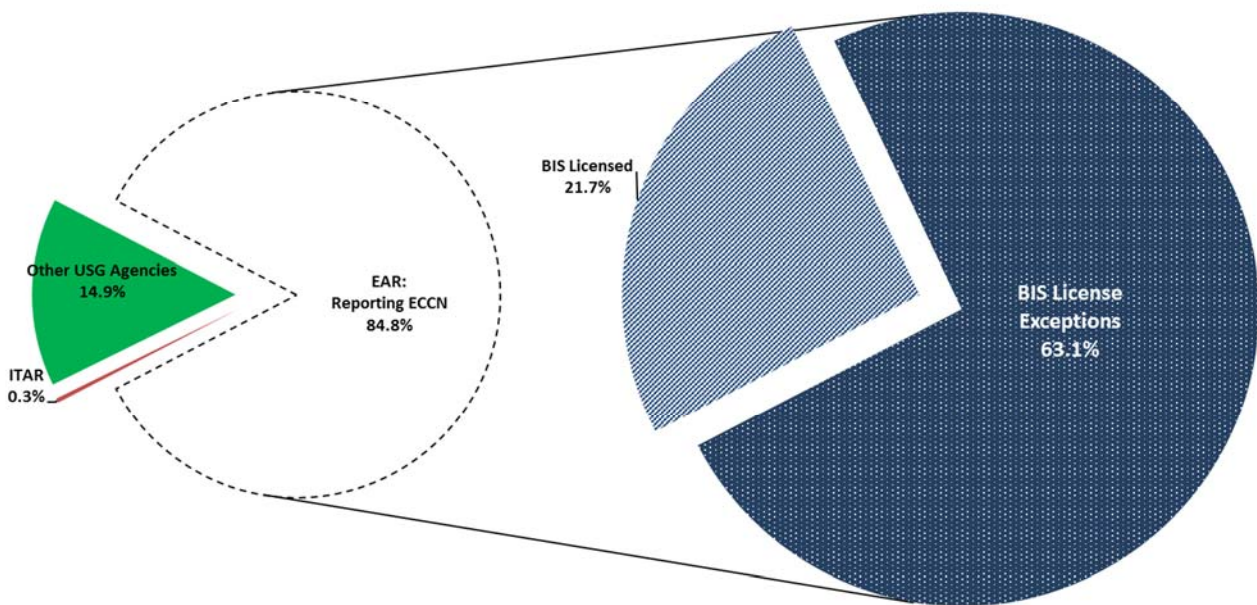
- 84.8% were subject to a BIS license requirement;
 - 21.7% were exported under a BIS license
 - 63.1% were exported under a BIS license exception
- 14.9% were exported outside of BIS jurisdiction, under other U.S. government agency authorities.

Cuba			
	2015	2016	2017
Department of State	\$0.2	\$0.02	\$1.0
Other USG Agencies	\$9.2	\$30.6	\$42.2
Department of Commerce	\$170.7	\$214.8	\$240.0
BIS Licensed	\$41.5	\$44.5	\$61.4
BIS License Exceptions	\$129.2	\$170.3	\$178.6

Values in Millions of U.S. Dollars. Source: Automated Export System Friday, February 09, 2018

Reasons for Control	Chemical and Biological Weapons			Nuclear Nonproliferation		National Security		Missile Tech	Regional Stability		Firearms Convention	Crime Control			Anti-Terrorism	
	CB:1	CB:2	CB:3	NP:1	NP:2	NS:1	NS:2	MT:1	RS:1	RS:2	FC:1	CC:1	CC:2	CC:3	AT:1	AT:2
Cuba	X	X	X	X	X	X	X	X	X	X		X	X	X	X	X

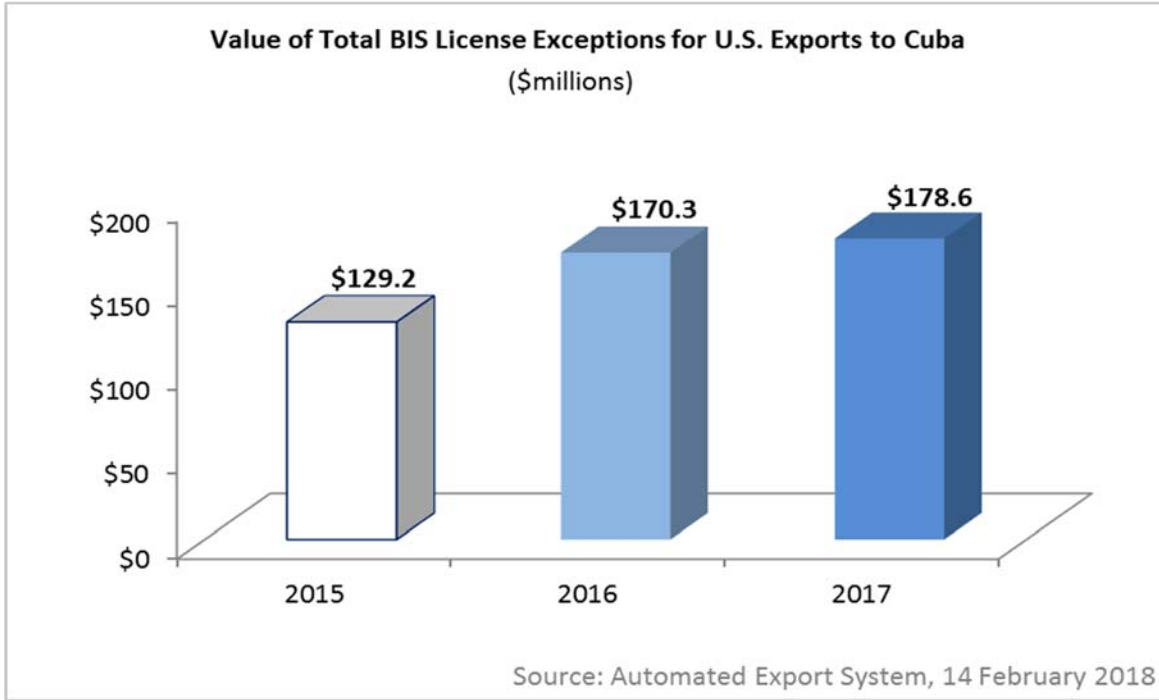
Primary Jurisdiction of U.S. Exports to Cuba in 2017



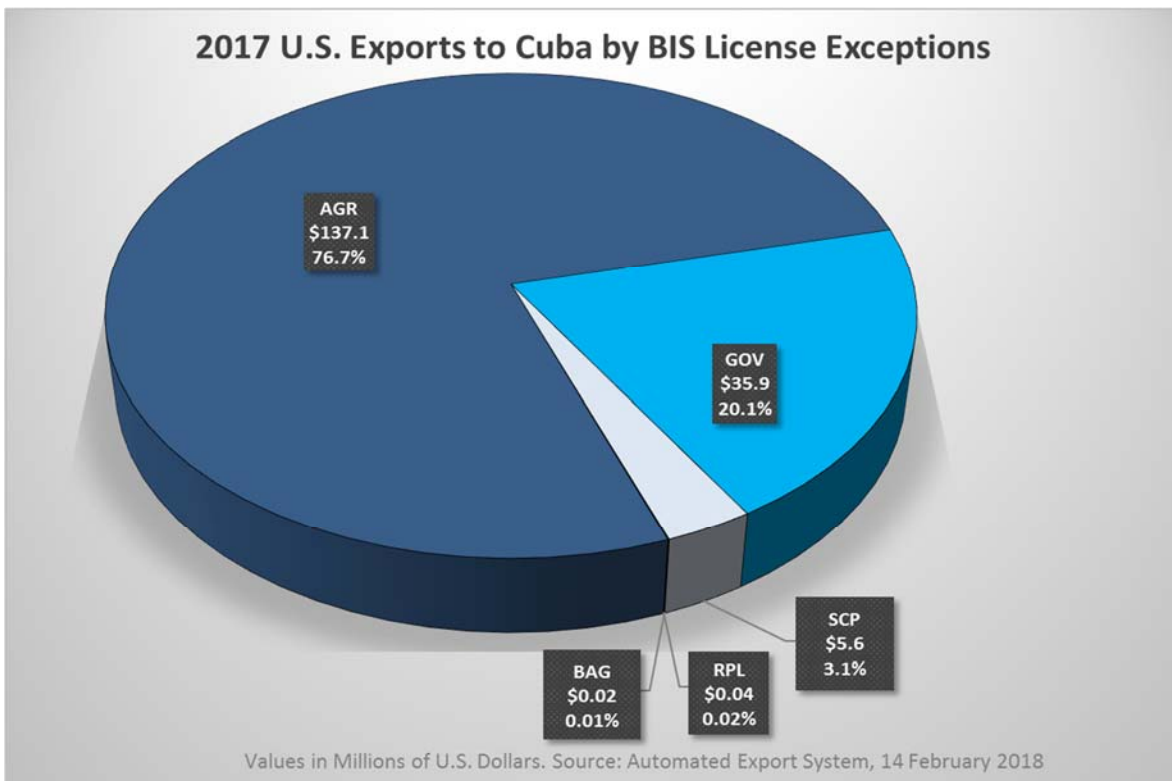
Source: Automated Export System February 14 2018

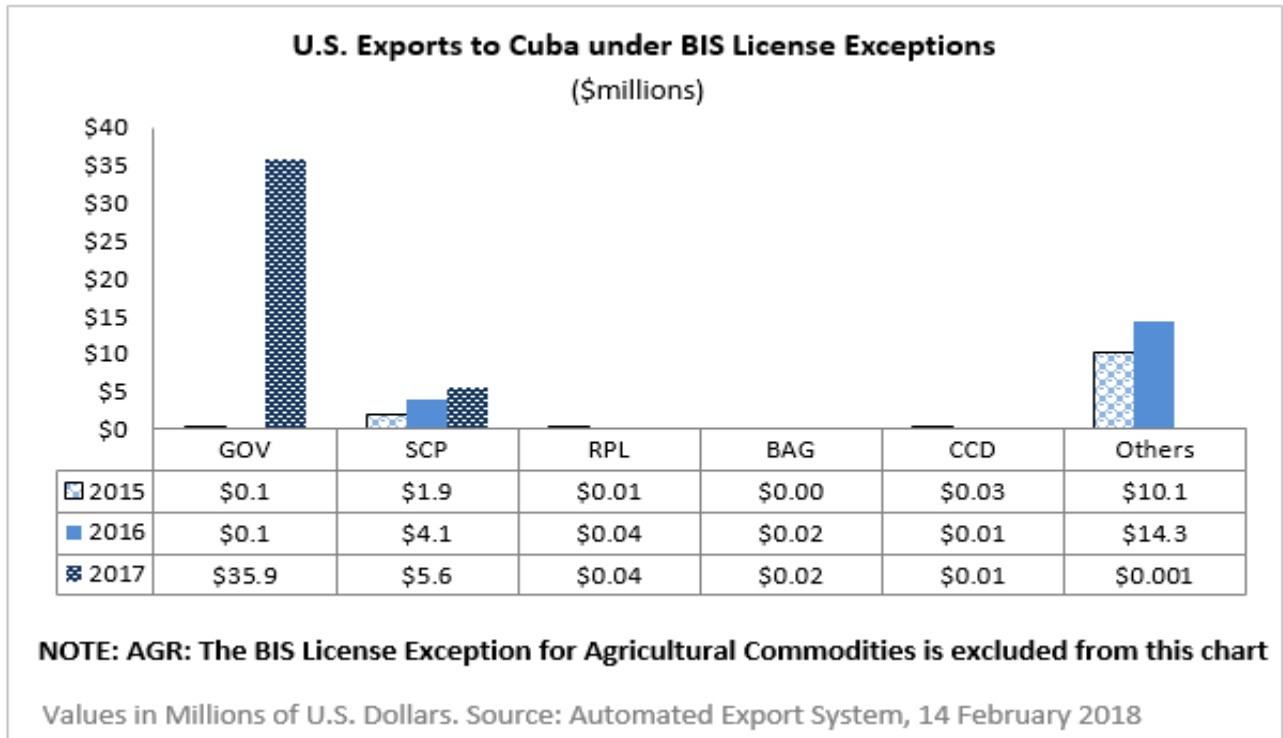
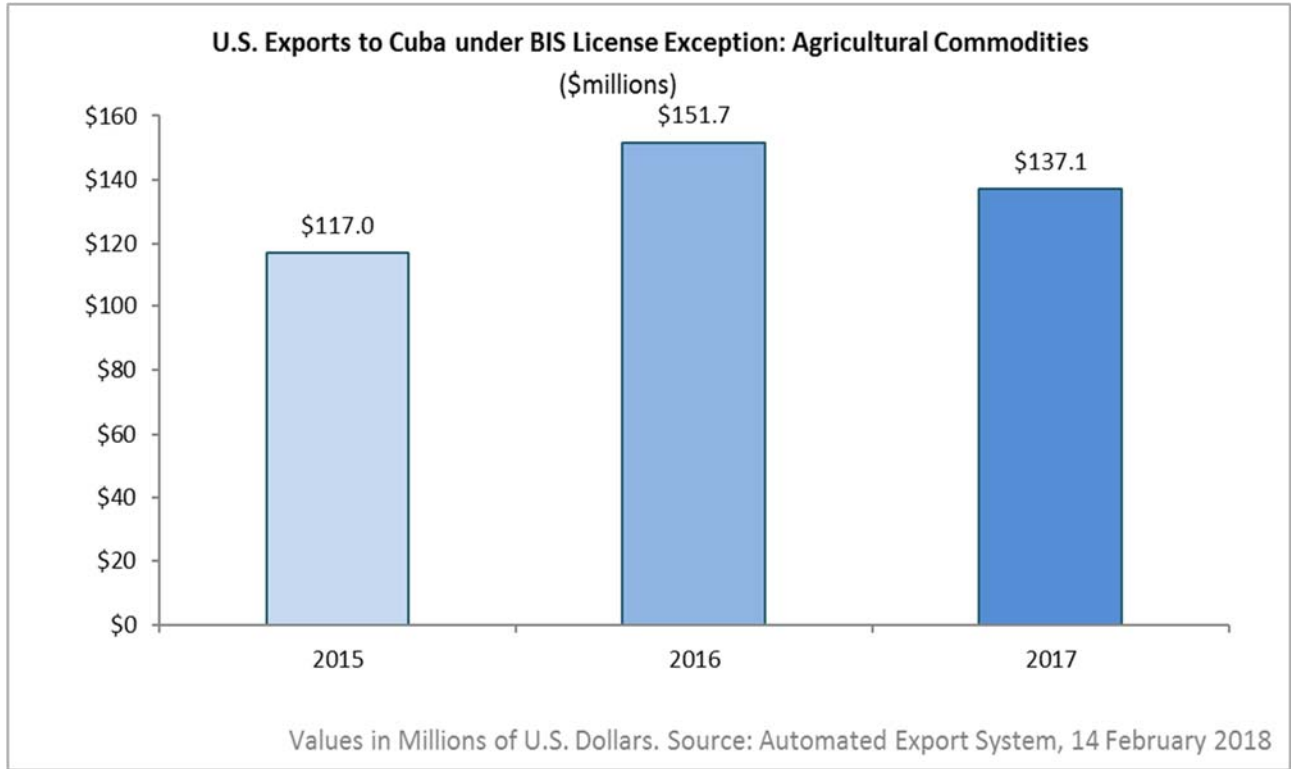


In 2017, U.S. exports to Cuba shipped under a BIS license exception totaled \$178.4 million, a 4.8% (\$8.1 million) increase from 2016.



In 2017, the top license exception Agricultural Commodities (AGR) totaled \$137.1 million (76.7% of all license exceptions).







Top Ten ECCNs by Value to Cuba		
LICENSED	#1	EAR99 Items subject to the EAR that are not elsewhere controlled
	#2	5A002 Systems/Equip./Integrated Circuits for Info Sec
	#3	5A992 Information Security Equip.
	#4	9A991 Aircraft and Certain Gas Turbine Engines N.E.S.
	#5	5A991 Transmission Items Not W/I Parameters In 5A001
	#6	8A001 Submersible Vehicles Or Surface Vessels
	#7	3A992 General Purpose Electronic Equip.
	#8	8A992 Underwater Systems Or Equip.
	#9	3A002 General Purpose Electronic Equip.
	#10	2A994 Portable Electric Generators and Specially Designe
Source: Automated Export System, March 15, 2018		

Top Ten ECCNs by Value to Cuba		
EXCEPTIONS	#1	EAR99 Items subject to the EAR that are not elsewhere controlled
	#2	5A992 Information Security Equip.
	#3	9A991 Aircraft and Certain Gas Turbine Engines N.E.S.
	#4	6A991 Marine Or Terrestrial Acoustic Equip., N.E.S., Capable of Detecting Or...
	#5	5A991 Transmission Items Not W/I Parameters In 5A001
	#6	3A999 Specific Processing Equip., N.E.S.
	#7	5D992 Software Not Controlled By 5D002
	#8	(blank) No ECCN Reported for TMP*
*note: No ECCN is required for license exception TMP as per EAR 758.1(g)(2)		
Source: Automated Export System, March 15, 2018		



III. BIS Licensing to Cuba

In 2017, BIS reviewed 458 export/re-export applications (not including deemed export applications) valued at \$13.3 billion for Cuba, out of 34,926 total applications worldwide valued at \$570.8 billion for tangible items, software and technology.

- Approved applications for Cuba totaled 262 (57.2% of the total applications) for \$9.4 billion, compared to 29,655 (84.9%) approved applications for all destinations valued at \$318.1 billion.
- Approved Deemed Export applications for Cuba totaled 4, compared to 1,406 worldwide.

