

### U.S. Trade with South Africa

#### **Summary**

In 2021, U.S. exports to South Africa totaled \$5.5 billion, a 25.8% (\$1.1 billion) increase from 2020; U.S. imports from South Africa totaled \$15.7 billion, a 38.5% (\$4.4 billion) increase; and the trade deficit was \$10.2 billion, a 46.4% (\$3.2 billion) increase.

In 2021,  $\underline{0.3\%}$  of the total  $\underline{U.S.\ exports}$  were shipped to South Africa while  $\underline{0.6\%}$  of total  $\underline{U.S.\ Imports}$  were delivered from South Africa.

In 2021, of the \$5.5 billion in U.S. exports to South Africa, the top commodity sectors were Machinery and Mechanical Appliances (22.7%), Transportation Equipment (17.4%), and Chemicals, Plastics, Rubber and Leather products (16.5%).

In 2021, of the \$15.8 billion in U.S. imports from South Africa, the top commodity sectors were Stone, Glass, Metals and Pearls (66.3%), Base Metals, Iron, Steel, Tools (8.8%), and Chemicals, Plastics, Rubber and Leather products (8.1%).

In 2021, the U.S. imported \$10.4 billion in Stone, Glass, Metals, and Pearls from South Africa, representing 8.6% of those commodities imported worldwide.

In 2021, U.S. exports to South Africa shipped under a BIS license exception totaled \$54.6 million, a 0.7% (\$0.4 million) decrease from \$55.0 million in 2020. Usage of the license exception authorization for Encryption Commodities & Software Encryption Commodities & Software totaled \$50.1 million, a 4.7% (\$2.5 million) decrease from \$52.6 million in 2020.

In 2021, BIS reviewed 388 export/re-export applications (not including deemed export applications) for tangible items, software and technology valued at \$211.9 million for South Africa. License applications for South Africa counted 1.0% of the World total by license count. BIS approved 356 (91.8% of the total applications) for \$168.1 million, RWA totaled 28 for \$43.7 million; and there were 4 denials worth \$0.2 million.

In 2021, BIS reviewed 3 applications for Deemed Exports from nationals of South Africa, 0.4% of all approved deemed exports applications. There were no RWA or denials.

The top approved ECNNs (including deemed exports) to South Africa by count include: 0A501 for Firearms (except 0A502 Shotguns) and Related Commodities with 118 approvals, 0A504 for Optical Sighting Devices for Firearms (including Shotguns Controlled by 0A502) with 52 approvals, and 2B350 for Chemical Manufacturing Facilities and Equipment with 28 approvals.

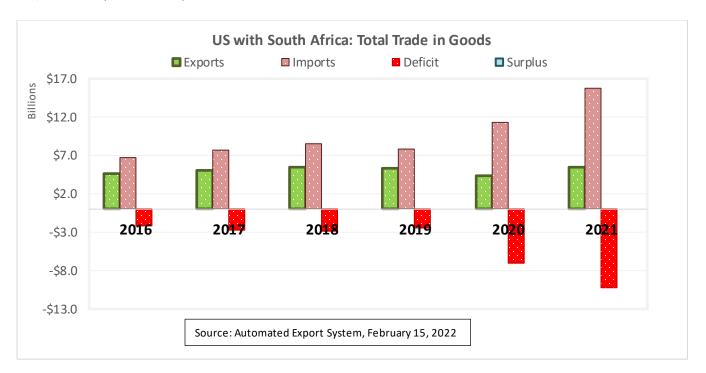
In 2021, the average processing time for South Africa was 33 calendar days.



### U.S. Trade with South Africa

### I. Total U.S. Trade in goods with South Africa

In 2021, U.S. exports to South Africa totaled \$5.5 billion, a 25.8% (\$1.1 billion) increase from 2020; U.S. imports from South Africa totaled \$15.7 billion, a 38.5% (\$4.4 billion) increase; and the trade deficit was \$10.2 billion, a 46.4% (\$3.2 billion) increase.



In 2021, both U.S. exports to South Africa and U.S. imports from South Africa exceeded the prior five-year average level by value not adjusted for inflation. The U.S. trade deficit with South Africa is also exceeded the prior five-year average level by value not adjusted for inflation.

|         | 2016  | 2017        | 2018        | 2019        | 2020        | 2021         | 2016-2020 Average |  |  |  |
|---------|---|-------------|-------------|-------------|-------------|--------------|-------------------|--|--|--|
| EXPORTS | \$4,600.0   | \$5,050.6   | \$5,531.3   | \$5,367.2   | \$4,374.2   | \$5,501.3    | \$4,984.6         |  |  |  |
| Δvalue  |   | \$450.7     | \$480.6     | -\$164.1    | -\$993.0    | \$1,127.1    |                   |  |  |  |
| ∆pct    |   | 9.8%        | 9.5%        | -3.0%       | -18.5%      | 25.8%        |                   |  |  |  |
| IMPORTS | \$6,784.3   | \$7,735.2   | \$8,465.3   | \$7,794.6   | \$11,368.0  | \$15,743.0   | \$8,429.5         |  |  |  |
| ∆value  |   | \$950.9     | \$730.1     | -\$670.7    | \$3,573.4   | \$4,375.0    |                   |  |  |  |
| ∆pct    |   | 14.0%       | 9.4%        | -7.9%       | 45.8%       | 38.5%        |                   |  |  |  |
| BALANCE | (\$2,184.4)   | (\$2,684.6) | (\$2,934.1) | (\$2,427.5) | (\$6,993.9) | (\$10,241.8) | (\$3,444.9)       |  |  |  |
| Δvalue  |   | (\$500.2)   | (\$249.5)   | \$506.6     | (\$4,566.4) | (\$3,247.9)  |                   |  |  |  |
| ∆pct    |   | 22.9%       | 9.3%        | -17.3%      | 188.1%      | 46.4%        |                   |  |  |  |
|         | Values in Millions of U.S. Dollars. Source: U.S. Census Bureau USA Trade Portal February 15, 2022 |             |             |             |             |              |                   |  |  |  |



### U.S. Trade with South Africa

In 2021, of the \$5.5 billion in U.S. exports to South Africa, the top commodity sectors were Machinery and Mechanical Appliances (22.7%), Transportation Equipment (17.4%), and Chemicals, Plastics, Rubber and Leather Products (16.5%).

In 2021, of the \$15.7 billion in U.S. imports from South Africa, the top commodity sectors were Stone, Glass, Metals and Pearls (66.3%), Base Metals, Iron, Steel, Tools (8.8%), and Chemicals, Plastics, Rubber and Leather products (8.1%).



In 2021,  $\underline{0.3\%}$  of the total  $\underline{U.S.\ exports}$  were shipped to South Africa while  $\underline{0.6\%}$  of total  $\underline{U.S.\ Imports}$  were delivered from South Africa.

#### U.S. Imports of Stone, Glass, Metals and Pearls from South Africa

In 2021, the U.S. imported \$10.4 billion in Stone, Glass, Metals and Pearls from South Africa, representing 8.6% of those commodities imported worldwide.



# U.S. Exports to South Africa subject to U.S. Government Export Control

#### II. U.S. Exports to South Africa subject to U.S. Government Export Control

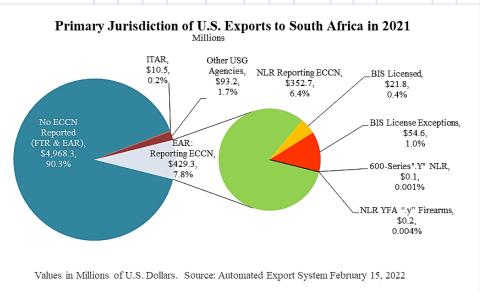
In 2021, of the \$5.5 billion in U.S. exports to South Africa:

- 1.4% were subject to a BIS license requirement.
  - o 0.4% were exported under a BIS license. Worldwide, 0.4% were exported under a BIS license.
  - 1.0% were exported under a BIS license exception. Worldwide, 0.8% were exported under a BIS license exception.
- 6.4% were exported under No License Required with an ECCN; Worldwide, 10.0% were exported under NLR with an ECCN reported.
  - o 0.001% were exported under NLR for 600-series .y subparagraph items. Worldwide, 0.02% were exported under NLR 600-series .y subparagraph items.

o 0.004% were exported under NLR for 0A501 .y subparagraph Firearms items; Worldwide, 0.001% were exported under NLR for 0A501 .y subparagraph Firearms items.

| South Africa   |           |                 |           |
|--|-----------|-----------------|-----------|
|  | 2019      | 2020            | 2021      |
| Department of State  | \$14.8    | \$7.5           | \$10.5    |
| Other USG Agencies   | \$41.9    | \$14.4          | \$93.2    |
| Department of Commerce                                       | \$5,310.5 | \$4,352.2       | \$5,397.5 |
| BIS Licensed   | \$13.0    | \$14.0          | \$21.8    |
| BIS License Exceptions                                       | \$76.9    | \$55.0          | \$54.6    |
| NLR reporting an ECCN  | \$404.7   | \$259.3         | \$352.7   |
| NLR not reporting an ECCN                                    | \$4,815.8 | \$4,023.7       | \$4,968.3 |
| NLR 600-Series ".y" subparagraph                             | \$0.0     | \$0.1           | \$0.1     |
| NLR YFA ".y" subparagraph Firearms                           | \$0.0     | \$0.1           | \$0.2     |
| in Millions of U.S. Dollars, Source: Automated Export System | Fel       | oruary 15, 2022 |           |

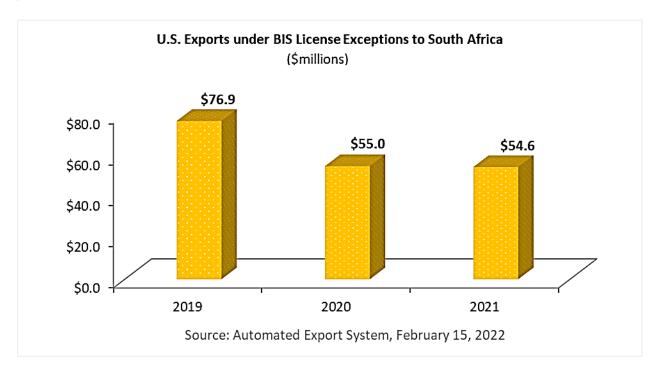
| Reasons for Control Bio |      | Chemical and Biological Weapons |      | Nuc<br>Nonprol |      | Nati<br>Seci | onal<br>urity | Missile<br>Tech | Regi<br>Stal |      | Firearms<br>Convention | Crin | ne Con | itrol | Anti-Te | rrorism |
|-------------------------|------|---------------------------------|------|----------------|------|--------------|---------------|-----------------|--------------|------|------------------------|------|--------|-------|---------|---------|
|                         | CB:1 | CB:2                            | CB:3 | NP:1           | NP:2 | NS:1         | NS:2          | MT:1            | RS:1         | RS:2 | FC:1                   | CC:1 | CC:2   | CC:3  | AT:1    | AT:2    |
| South Africa            | x    | X                               |      |                |      | X            |               | х               | X            |      |                        | X    |        | X     |         |         |



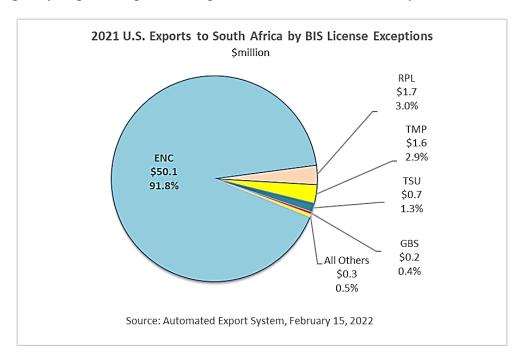


# U.S. Exports to South Africa subject to U.S. Government Export Control

In 2021, U.S. exports to South Africa shipped under a BIS license exception totaled \$54.6 million, a 0.7% (\$0.4 million) decrease from \$55.0 million in 2020.



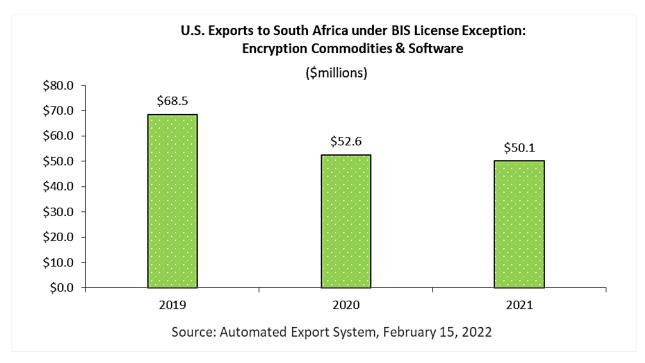
In 2021, the top license exception Encryption Commodities & Software (ENC) totaled \$50.1 million (91.8% of all license exceptions), followed by Servicing and Replacement of Parts and Equipment (RPL) at \$1.7 million (3.0%), and Temporary Imports, Exports, Reexports, and Transfers (In-Country) at \$1.6 million (2.9%).

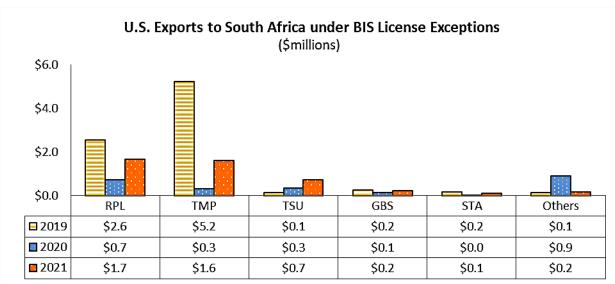




# U.S. Exports to South Africa subject to U.S. Government Export Control

In 2021, U.S. exports to South Africa shipped under a BIS license exception: Encryption Commodities & Software totaled \$50.1 million, a 4.7% (\$2.5 million) decrease from \$52.6 million in 2020.





The BIS License Exception for Encryption is excluded from this chart

Source: Automated Export System, February 15, 2022



### U.S. Exports to South Africa by Top Ten Export Control Classification Numbers (ECCN)

|        | Тор Т   | en ECCNs  | by Value to South Africa (\$millions)                                  |  |  |  |  |  |  |
|--------|---|---|--|--|--|--|--|--|--|
|        | #1 0A505 Ammunition as follows (see List of Items Controlled).                  |   |  |  |  |  |  |  |  |
|        | #2 0A501 Firearms (except 0A502 shotguns) and related commodities as follows (s |   |  |  |  |  |  |  |  |
|        | #3 0A504 Optical sighting devices for firearms (including shotguns controlled b |   |  |  |  |  |  |  |  |
| SE     | #4  | 2B350   | Chemical manufacturing facilities and equipment, except valves control |  |  |  |  |  |  |
| ź      | #5  | #5 9A610 Military Aircraft and Related Commodities, Other Than Those Enumerated |  |  |  |  |  |  |  |
| ICENSE | #6  | 3A611   | Military electronics, as follows (see List of Items Controlled).       |  |  |  |  |  |  |
|        | #7  | 7A103   | Instrumentation, navigation equipment and systems, other than those co |  |  |  |  |  |  |
|        | #8  | 1C350   | Chemicals that may be used as precursors for toxic chemical agents (se |  |  |  |  |  |  |
|        | #9  | 9A515   | "Spacecraft" and related commodities, as follows (see List of Items Co |  |  |  |  |  |  |
|        | #10   | 6A003   | Cameras, Systems or Equipment, and "Components" Therefor, as Follows ( |  |  |  |  |  |  |

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

|          | Top Ten ECCNs by Value to South Africa (\$millions) |       |  |  |  |  |  |  |  |
|----------|---|-------|--|--|--|--|--|--|--|
|          | #1  | 5A002 | "Information security" systems, equipment and "components," as follows |  |  |  |  |  |  |
| S        | #2  | 9A991 | "Aircraft," n.e.s., and gas turbine engines not controlled by 9A001 or |  |  |  |  |  |  |
| ON       | #3  | 3A611 | Military electronics, as follows (see List of Items Controlled).       |  |  |  |  |  |  |
| <u> </u> | #4  | EAR99 | Items subject to the EAR that are not elsewhere specified in this CCL  |  |  |  |  |  |  |
| PTI      | #5  | 5D002 | "Software" as follows (see List of Items Controlled).                  |  |  |  |  |  |  |
| CEP      | #6  | 7A611 | Military fire control, laser, imaging, and guidance equipment, as foll |  |  |  |  |  |  |
| X        | #7  | 7A103 | Instrumentation, navigation equipment and systems, other than those co |  |  |  |  |  |  |
|          | #8  | 3A002 | General purpose "electronic assemblies," modules and equipment, as fol |  |  |  |  |  |  |
|          | #9  | 9A610 | Military Aircraft and Related Commodities, Other Than Those Enumerated |  |  |  |  |  |  |
|          | #10   | 6A003 | Cameras, Systems or Equipment, and "Components" Therefor, as Follows ( |  |  |  |  |  |  |

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

|            | Top Ten ECCNs by Value to South Africa (\$millions) |       |  |  |  |  |  |  |  |  |
|------------|---|-------|--|--|--|--|--|--|--|--|
|            | #1  | 9A991 | "Aircraft," n.e.s., and gas turbine engines not controlled by 9A001 or |  |  |  |  |  |  |  |
| 15         | #2  | 2B999 | Specific Processing Equipment, n.e.s., as Follows (See List of Items C |  |  |  |  |  |  |  |
| $ \Sigma $ | #3  | 5A991 | Telecommunication equipment, not controlled by 5A001 (see List of Item |  |  |  |  |  |  |  |
| E          | #4  | 5A992 | Equipment not controlled by 5A002 (see List of Items Controlled).      |  |  |  |  |  |  |  |
| with       | #5  | 9A990 | Diesel engines, n.e.s., and tractors and "specially designed" "parts"  |  |  |  |  |  |  |  |
|            | #6  | 7A994 | Other navigation direction finding equipment, airborne communication e |  |  |  |  |  |  |  |
| 8          | #7  | 1C992 | Commercial charges and devices containing energetic materials, n.e.s.  |  |  |  |  |  |  |  |
| Z          | #8  | 3A999 | Specific Processing Equipment, n.e.s., as Follows (See List of Items C |  |  |  |  |  |  |  |
|            | #9  | 4A994 | Computers, "electronic assemblies" and related equipment not controlle |  |  |  |  |  |  |  |
|            | #10   | 8A992 | Vessels, marine systems or equipment, not controlled by 8A001 or 8A002 |  |  |  |  |  |  |  |

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description



### U.S. Exports to South Africa by Top Ten Export Control Classification Numbers (ECCN)

|        | Тор Т | en ECCNs | to South Africa by Shipment Count                                      |
|--------|-------|----------|--|
|        | #1    | 0A501    | Firearms (except 0A502 shotguns) and related commodities as follows (s |
|        | #2    | 0A504    | Optical sighting devices for firearms (including shotguns controlled b |
| D      | #3    | 0A505    | Ammunition as follows (see List of Items Controlled).                  |
| S      | #4    | 2B350    | Chemical manufacturing facilities and equipment, except valves control |
| E      | #5    | EAR99    | Items subject to the EAR that are not elsewhere specified in this CCL  |
| $\Box$ | #6    | 9A619    | Military gas turbine engines and related commodities (see List of Item |
|        | #7    | 1C350    | Chemicals that may be used as precursors for toxic chemical agents (se |
|        | #8    | 3A001    | Electronic items as follows (see List of Items Controlled).            |
|        | #9    | 0A503    | Discharge type arms; non-lethal or less-lethal grenades and projectile |
|        | #10   | 6A003    | Cameras, Systems or Equipment, and "Components" Therefor, as Follows ( |

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

|    | Тор Т | en ECCNs | to South Africa by Shipment Count                                      |
|----|-------|----------|--|
|    | #1    | 5A002    | "Information security" systems, equipment and "components," as follows |
| S  | #2    | 0A501    | Firearms (except 0A502 shotguns) and related commodities as follows (s |
| Z  | #3    | EAR99    | Items subject to the EAR that are not elsewhere specified in this CCL  |
| 12 | #4    | 0A505    | Ammunition as follows (see List of Items Controlled).                  |
|    | #5    | 9A991    | "Aircraft," n.e.s., and gas turbine engines not controlled by 9A001 or |
| B  | #6    | 5D002    | "Software" as follows (see List of Items Controlled).                  |
| ×  | #7    | 3A001    | Electronic items as follows (see List of Items Controlled).            |
| "  | #8    | 3A611    | Military electronics, as follows (see List of Items Controlled).       |
|    | #9    | 9A610    | Military Aircraft and Related Commodities, Other Than Those Enumerated |
|    | #10   | 3A992    | General purpose electronic equipment not controlled by 3A002.          |

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

|            | Top Ten ECCNs to South Africa by Shipment Count |       |  |  |  |  |  |  |
|------------|---|-------|--|--|--|--|--|--|
|            | #1  | 9A991 | "Aircraft," n.e.s., and gas turbine engines not controlled by 9A001 or |  |  |  |  |  |
| 15         | #2  | 5A991 | Telecommunication equipment, not controlled by 5A001 (see List of Item |  |  |  |  |  |
| $ \Sigma $ | #3  | 5A992 | Equipment not controlled by 5A002 (see List of Items Controlled).      |  |  |  |  |  |
| E          | #4  | 7A994 | Other navigation direction finding equipment, airborne communication e |  |  |  |  |  |
| with       | #5  | 4A994 | Computers, "electronic assemblies" and related equipment not controlle |  |  |  |  |  |
|            | #6  | 3A999 | Specific Processing Equipment, n.e.s., as Follows (See List of Items C |  |  |  |  |  |
| 4          | #7  | 2B999 | Specific Processing Equipment, n.e.s., as Follows (See List of Items C |  |  |  |  |  |
| Z          | #8  | 1A995 | Protective and detection equipment not "specially designed" for milita |  |  |  |  |  |
|            | #9  | 3A991 | Electronic devices, and "components" not controlled by 3A001.          |  |  |  |  |  |
|            | #10   | 8A992 | Vessels, marine systems or equipment, not controlled by 8A001 or 8A002 |  |  |  |  |  |

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

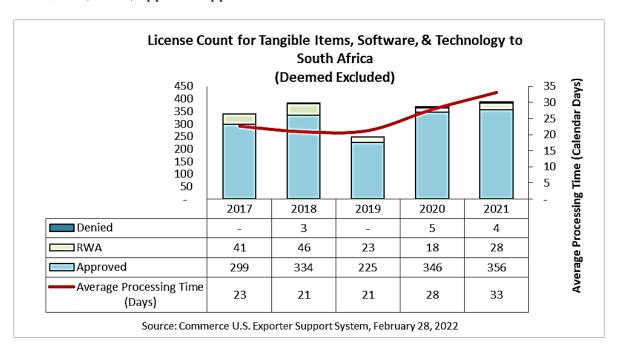


### **BIS License Determination Trends for South Africa**

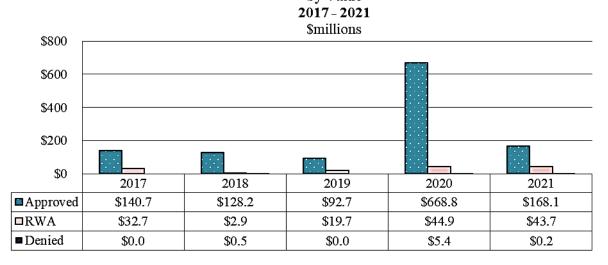
### III. BIS Licensing to South Africa

In 2021, BIS reviewed 388 export/re-export applications (not including deemed export applications) for Tangible items, software and technology valued at \$211.9 million for South Africa, out of a total of 39,901 applications worldwide for tangible items, software and technology valued at \$1.4 trillion.

Approved applications for South Africa totaled 356 (91.8% of the total applications) for \$168.1 million, compared to 34,369 (86.1%) approved applications for all destinations valued at \$322.8 billion.



## Licenses for Tangible Items, Software and Technology for South Africa by Value



Source: Commerce U.S. Exporter's Support System, February 27, 2022



### **BIS License Determination Trends for South Africa**

In 2021, BIS reviewed 3 applications for Deemed Exports from South Africa nationals out of 942 applications worldwide for deemed exports. All 3 applications (100%) were approved compared to the 821 (87.2%) approved applications for all destinations.

|      | Deemed Export Licenses for Nationals of South Africa |     |           |                       |             |                                    |  |  |  |  |  |  |  |
|------|--|-----|-----------|-----------------------|-------------|------------------------------------|--|--|--|--|--|--|--|
|      |  |     | 2017 - 20 | 21                    |             |                                    |  |  |  |  |  |  |  |
| Year | Approved   | RWA | Denied    | South Africa<br>Total | World Total | South Africa Total/<br>World Total |  |  |  |  |  |  |  |
| 2017 | 0  | 0   | 0         | 0                     | 1,510       | 0.0%                               |  |  |  |  |  |  |  |
| 2018 | 2  | 0   | 0         | 2                     | 967         | 0.2%                               |  |  |  |  |  |  |  |
| 2019 | 0  | 0   | 0         | 0                     | 1,302       | 0.0%                               |  |  |  |  |  |  |  |
| 2020 | 0  | 0   | 0         | 0                     | 1,212       | 0.0%                               |  |  |  |  |  |  |  |
| 2021 | 3  | 0   | 0         | 3                     | 942         | 0.3%                               |  |  |  |  |  |  |  |

Source: Commerce U.S. Exporter Support System, February 28, 2022

The top approved ECNNs (including deemed exports) to South Africa by count include: 0A501 for Firearms (except 0A502 Shotguns) and Related Commodities with 118 approvals, 0A504 for Optical Sighting Devices for Firearms (including Shotguns Controlled by 0A502) with 52 approvals, and 2B350 for Chemical Manufacturing Facilities and Equipment with 28 approvals.

|         |     | Top Ten <i>l</i> | Approved (with deemed) ECCNs to South Africa by Count                  | 2017        | 2018     | 2019 | 2020 | 2021 | % of World<br>Total 2021 |
|---------|-----|------------------|--|-------------|----------|------|------|------|--------------------------|
|         | #1  | 0A501            | Firearms (except 0A502 shotguns) and related commodities as follows (s | -           | -        | -    | 93   | 118  | 2.2%                     |
|         | #2  | 0A504            | Optical sighting devices for firearms (including shotguns controlled b | -           | -        | -    | 55   | 52   | 3.7%                     |
| Δ       | #3  | 2B350            | Chemical manufacturing facilities and equipment, except valves control | 47          | 36       | 40   | 26   | 28   | 1.3%                     |
| APPROVE | #4  | 6A003            | Cameras, Systems or Equipment, and "Components" Therefor, as Follows   | 10          | 25       | 9    | 17   | 25   | 2.1%                     |
| 6       | #5  | 0A505            | Ammunition as follows (see List of Items Controlled).                  | -           | -        | -    | 51   | 21   | 2.2%                     |
| A.      | #6  | 3A981            | Polygraphs (except biomedical recorders designed for use in medical fa | 56          | 42       | 45   | 31   | 17   | 5.2%                     |
| 4       | #7  | 3D980            | "Software" "specially designed" for the "development," "production" or | 50          | 38       | 44   | 30   | 17   | 5.6%                     |
| ⋖       | #8  | 3A001            | Electronic items as follows (see List of Items Controlled).            | 11          | 18       | 9    | 6    | 15   | 1.2%                     |
|         | #9  | 0A502            | Shotguns; shotguns "parts" and "components," consisting of complete tr | -           | -        | -    | 20   | 11   | 1.6%                     |
|         | #10 | 1C351            | Human and animal pathogens and "toxins," as follows (see List of Items | 3           | -        | 2    | 3    | 10   | 0.9%                     |
|         |     |                  | Source: Commerce U.S. Exporter Support Syste                           | m, February | 28, 2022 |      |      |      |                          |

In 2021, there were four denied license applications for South Africa for 9A610 Military Aircraft and Related Commodities which accounted for 36.4% of all denied 9A610 license applications.

|    | Denied (with Deemed) ECCNs to South Africa                                   | 2021 | % of World<br>Total 2021 |
|----|--|------|--------------------------|
| #1 | 9A610 Military Aircraft and Related Commodities, Other Than Those Enumerated | 4    | 36.4%                    |
|    | Source: Commerce U.S. Exporter Support System, February 28, 2022             |      |                          |

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description

In 2021, the average processing time for South Africa was 33 calendar days.



### Summary of U.S. Exports to South Africa

| Summary of U.S. Exports to South Africa Calendar Year 2021             |   |   |                     |  |
|--|---|---|---------------------|--|
|  | CY2021                                    | CY2020  | % of Total Exports  | Percentage Change from previous year                                 |
| Total Exports  | \$5,501,251,850                           | \$4,374,150,967                                 |                     | 25.8%  |
| Total Subject to<br>ITAR   | \$10,523,770                              | \$7,546,447                                     | 0.2%                | 39.5%  |
| Subject to Other<br>Gov. Agencies                                      | \$93,187,025                              | \$14,418,758                                    | 1.7%                | 546.3%   |
|  | Detaile                                   | d Summary of EAR-Control                        | led Exports         |  |
| AES License Type   | Description                               | Value   | Percentage of Total | Percentage Description   |
| C30  | Licenses                                  | \$21,758,470                                    | 100.0%              |  |
| Total of Licensed  |   | \$21,758,470                                    | 0.4%                | Total Licensed/Total Exports   |
| C35  | LVS                                       | \$72,918  | 0.1%                |  |
| C36  | GBS                                       | \$222,771                                       | 0.4%                |  |
| C40  | TMP                                       | \$1,597,485                                     | 2.9%                |  |
| C41  | RPL                                       | \$1,660,313                                     | 3.0%                |  |
| C42  | GOV                                       | \$10,015  | 0.02%               |  |
| C44  | TSU                                       | \$733,625                                       | 1.3%                |  |
| C45  | BAG                                       | \$31,890  | 0.1%                |  |
| C46  | AVS                                       | \$38,230  | 0.1%                |  |
| C50  | ENC                                       | \$50,092,190                                    | 91.8%               |  |
| C53  | APP                                       | \$18,706  | 0.03%               |  |
| C59  | STA                                       | \$100,000                                       | 0.2%                |  |
| Total of License Exceptions  |   | \$54,578,143 -                                  | 1.0%                | Total License Exceptions/<br>Total Exports                           |
|  |   |   | 71.5%               | Total License Exceptions/<br>Total Subject to License<br>Requirement |
| Total subject to license requirement (Licensed and License Exceptions) |   | \$76,336,613                                    | 1.4%                | Total Subject to License<br>Requirement/Total Exports                |
| C33  | NLR reporting an ECCN                     | \$352,662,987                                   | 6.4%                | NLR reporting an ECCN/<br>Total Exports                              |
| C60  | NLR for 600-Series ".y" subparagraph      | \$77,535  | 0.001%              | NLR for 600-Series ".y"<br>subparagraph/<br>Total Exports            |
| C63  | NLR for 0A501 .y<br>subparagraph Firearms | \$199,253                                       | 0.004%              | NLR for OA501 .y<br>subparagraph firearms/<br>Total Exports          |
| Total of NLR   |   | \$352,939,775                                   | 6.4%                | Total NLR with an ECCN/<br>Total Exports                             |
| Evnorte no   | t reporting an ECCN                       | \$4.069.264.667                                 | 90.39/              |  |
| EXPORTS NO   | t reporting an ECCN                       | \$4,968,264,667<br>au, Foreign Trade Division a | 90.3%               |  |