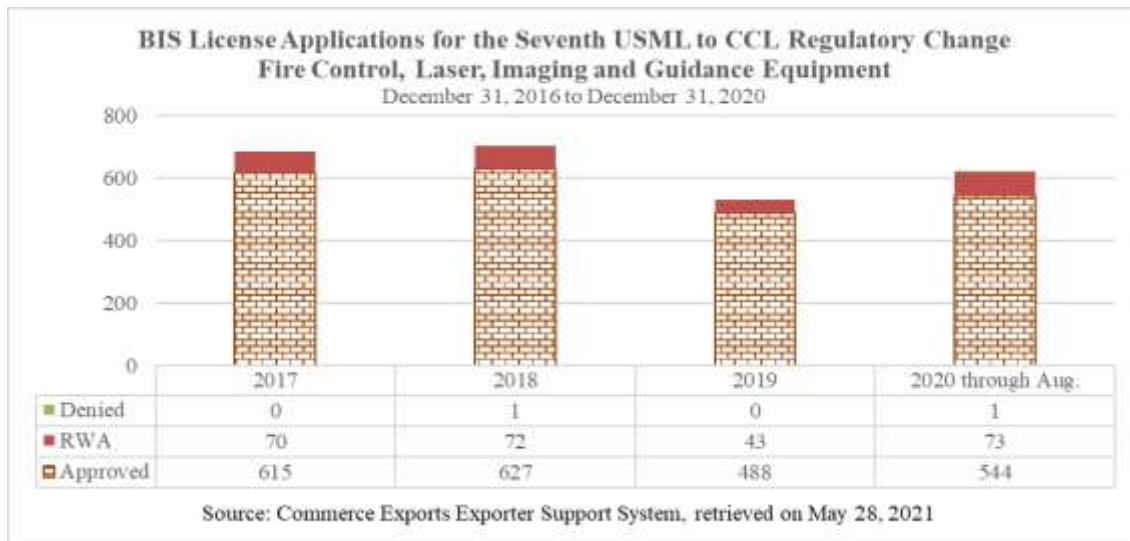


**The Seventh Rule of USML to CCL Regulatory Change
 Fire Control, Laser, Imaging and Guidance Equipment
 December 31, 2016 to December 31, 2020**

Since the seventh USML to CCL regulatory change became effective on December 31, 2016 to December 31, 2020, BIS has processed a total of 2,529 licenses for a value of 1.5 billion for the four 600-Series items created by this rule. The average number of BIS license applications is 53 per month. BIS has approved a total of 2,269 license applications for a value of \$1.1 billion and the approval rate is 89.7%.



From the effective date of December 31, 2016 to December 31, 2020, U.S. exports of items in the Seventh rule of the USML to the CCL regulatory change – Fire Control/sensors and night vision items (7x611) under BIS jurisdiction totaled 6,714 shipments with a shipped value of \$317.4 million.

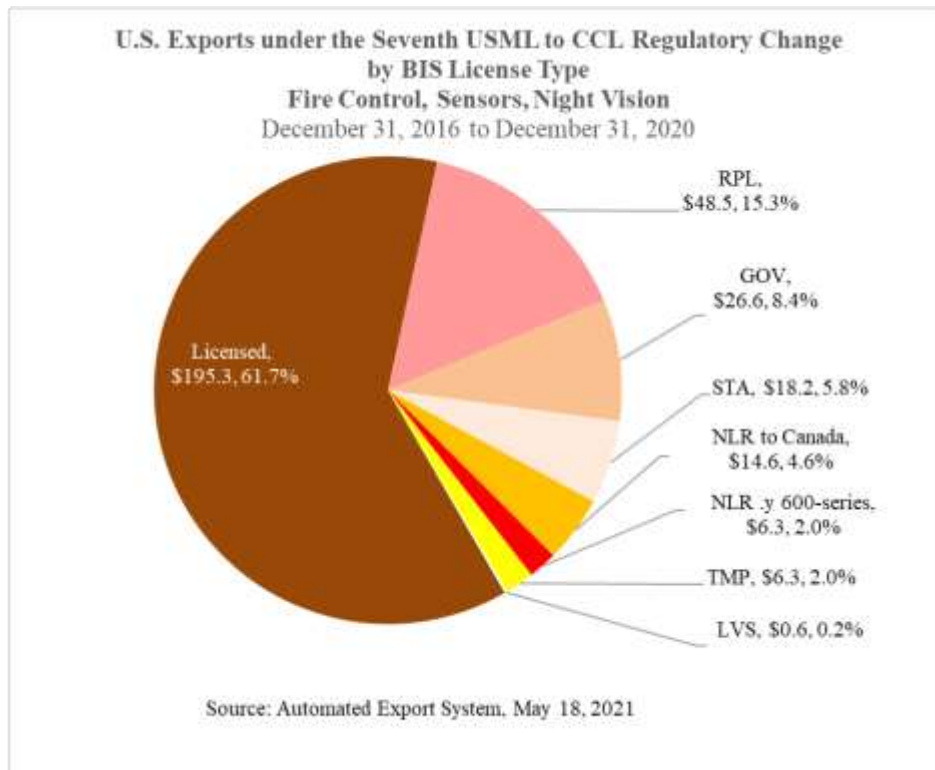


The Seventh USML to CCL Regulatory Change
Fire Control, Sensors and Night Vision
Top 15 Destinations of U.S. Exports under BIS Jurisdiction by Value
 December 31, 2016 to December 31, 2020

| Country | Shipment Count | % of Total Shipment Count | Value \$million | % of Total Value |
|----------------------|----------------|---------------------------|-----------------|------------------|
| Japan | 391 | 5.8% | \$69.6 | 21.9% |
| United Kingdom | 1,437 | 21.4% | \$34.5 | 10.9% |
| South Korea | 546 | 8.1% | \$29.1 | 9.2% |
| Canada | 702 | 10.5% | \$16.6 | 5.2% |
| India | 38 | 0.6% | \$15.1 | 4.7% |
| United Arab Emirates | 222 | 3.3% | \$13.3 | 4.2% |
| France | 231 | 3.4% | \$13.1 | 4.1% |
| Germany | 325 | 4.8% | \$12.6 | 4.0% |
| Israel | 225 | 3.4% | \$11.3 | 3.6% |
| Italy | 143 | 2.1% | \$9.4 | 3.0% |
| Australia | 292 | 4.3% | \$8.2 | 2.6% |
| Saudi Arabia | 112 | 1.7% | \$6.3 | 2.0% |
| Qatar | 21 | 0.3% | \$5.2 | 1.7% |
| Afghanistan | 114 | 1.7% | \$4.7 | 1.5% |
| Sweden | 238 | 3.5% | \$4.4 | 1.4% |
| Top 10 Total/ | | | | |
| Grand Total | 4,552 | 67.8% | \$253.5 | 79.8% |
| Grand Total | 6,714 | | \$317.4 | |

Source: Automated Export System, May 25, 2021

Of \$317.4 million in U.S. exports of 600-series items under the seventh rule of the USML to the CCL regulatory change under BIS jurisdiction from December 31, 2014 to December 31, 2020, licensed exports totaled \$195.3 million (61.7% of the total); Servicing and replacement of parts and equipment totaled \$48.5 million (15.3%) and Governments and international organizations totaled \$26.6 million (8.4%).



BIS License Exceptions:

RPL: Servicing and replacement of parts and equipment

GOV: Governments, international organizations, international inspections under the Chemical Weapons Convention, and the International Space Station

STA: Strategic Trade Authorization

NLR: No License Required

TMP: Temporary imports, exports, reexports, and transfers (in-country)