



**The Bureau of Industry and Security**  
**Co-sponsored by:**  
**Women In International Trade Orange County**  
**Presents**  
**“Complying with U.S. Export Controls”**

**October 25 - 26, 2023**

**Avenue of the Arts Costa Mesa Hotel**

**3350 Avenue of the Arts, Costa Mesa, CA 92626**

This two-day program is led by BIS's professional counseling staff and provides an in-depth examination of the Export Administration Regulations (EAR). The program will cover the information exporters need to know to comply with U.S. export control requirements under these regulations. We will focus on what items and activities are subject to the EAR; steps to take to determine the export licensing requirements for your item; how to determine your export control classification number (ECCN); when you can export or reexport without applying for a license; Automated Export System (AES) procedures and requirements; sanctions programs; Export Compliance Program (ECP) concepts; and real-life examples in applying this information. Presenters will conduct a number of "hands-on" exercises that will prepare you to apply the regulations to your own company's export activities. This one-of-a-kind program is well suited for those who need a comprehensive understanding of their obligations under the EAR.

**About the Instructors:** The instructors are experienced export policy specialists, and enforcement personnel from BIS's field offices. This seminar will also feature guest speakers from the U.S. Census Bureau and the Department of Treasury, Office of Foreign Assets Control. The instructors will be available during the seminar to answer your questions.

**Location/Time:** The program will be held at the **Avenue of the Arts Costa Mesa Hotel**, 3350 Avenue of the Arts, Costa Mesa, CA 92626. Registration will begin at 7:30 am on October 25 and October 26. The program starts at 8:30 am and ends at 4:30 pm on both days.

**Registration:** The seminar registration fee is \$690.00 per person. The fee includes continental breakfast, coffee breaks, lunch on both full days, and seminar materials. The last day to

register for the seminar is October 18, 2023.

Register Here: [www.witoc.org](http://www.witoc.org)

**Cancellation/Change Policy:** Registrations are final/non-refundable – only substitutions are accepted by October 18, 2023.

**Hotel Accommodations:** Avenue of the Arts is offering 15% off room rates & complimentary overnight self-parking for one vehicle per night per room. Hotel discount information will be provided after registering.

**MCLE Credit:** The Western Regional Office of the Department of Commerce, Bureau of Industry and Security, is a State Bar of California approved MCLE provider. The amount of credit varies with the length of the seminar.

### **Questions?**

For questions or information regarding registration and payments, please contact Women In International Trade Orange County at [outreach@witoc.org](mailto:outreach@witoc.org); or Siddhi Khara: (714) 360-6784; or Simona Racek: (213) 327-5278.

For more information or questions on the topics to be covered, please contact the BIS Western Regional Office at (949) 660-0144, (408) 998-8806, or by [email](#).