



January 28, 2020

**MEMORANDUM TO:** The File

**FROM:** Greg Kalbaugh  
Acting Executive Director, SelectUSA, Department of Commerce

**SUBJECT:** Meeting with Emirates Global Aluminum

Today, at 9:30 am, officials from the Department of Commerce met with representatives of Emirates Global Aluminum (EGA) at the headquarters of EGA. The EGA representatives highlighted their strong relationship with the United States. However, they stated that aluminum tariffs are a concern for the UAE. They asserted that the UAE meets all the criteria for an exemption from the aluminum tariffs and that they would like to be exempted from the tariffs. They expressed hope that, given the strong relationship between the United States and the UAE, they could secure a country-wide exemption from the tariffs rather than have to go through the formal annual product-specific exclusion process.

Director General Ian Steff thanked the EGA representatives for their comments and assured them that he would convey their message to the Secretary of Commerce and the Office of the U.S. Trade Representative.

The following individuals participated in the meeting:

Department of Commerce

Ian Steff	Assistant Secretary for Global Markets and Director General of United States and Foreign Commercial Service
John Cooney	Chief of Staff and Senior Advisor, U.S. Department of Commerce
Greg Kalbaugh	Acting Executive Director of Select USA, U.S. Department of Commerce
Kelly Ilagan	Senior Advisor for U.S. Department of Commerce
Thomas Bruns	Commercial Counselor, U.S. Embassy Abu Dhabi
Rachel Duran	Commercial Officer, U.S. Embassy Abu Dhabi

Emirates Global Aluminum

Abdulnasser Bin Kalban	Chief Executive Officer
Zouhir Regragui Mazili	Chief Financial Officer
Walid Al Attar	Chief Marketing Officer
Simon Buerk	Senior Vice President of Corporate Affairs

