



GOVERNMENT PROCUREMENT GUIDELINES

Learn More About Doing Business With the Federal Government

There are numerous ways to market your products and services to the Federal Government. The resources listed below can provide more information about these opportunities.

Department of Defense Small Business Programs

Advises the Secretary of Defense on all matters related to small business and are committed to maximizing the contributions of small business in DoD acquisitions. Provides leadership and governance to the Military Departments and Defense Agencies to meet the need of our nation's Warfighters, creating opportunities for small businesses while ensuring each tax dollar is spent responsibly.

Guide to Marketing to the DoD

A Step-by-Step Approach to the DoD Marketplace:

<http://www.acq.osd.mil/osbp/sb/guide.shtml>

Defense Procurement and Acquisition Policy (DPAP)

DPAP is responsible for all Contracting and Procurement policy matters, including e-Business, in the Department of Defense (DoD). Their website can be accessed at

<http://www.acq.osd.mil/dpap/index.html>.

Federal Business Opportunities

Federal Business Opportunities is a program that seeks to inform vendors and the general public of specific opportunities to work with the Federal Government. Users can search from thousands of potential government contracts, and learn more about how to work with various Federal agencies. To view these opportunities, please visit <https://www.fbo.gov/>.

Small Business Administration – Office of Government Contracting

The Office of Government Contracting (GC) works to create an environment for maximum participation by small, disadvantaged and woman-owned businesses in Federal Government contract awards and large prime subcontract awards. GC advocates on behalf of small business in the Federal procurement world. For more information, please visit:

<http://www.sba.gov/about-offices-content/1/2986>

U.S. General Services Administration (GSA) Vendor Support Center

The GSA maintains an on-line resource known as the Vendor Support Center that can provide your company with a step-by-step guide for how to do business with the Federal Government. The Center is located at <http://www.gsa.gov/portal/content/100018#>. Here you can find general information about the Federal procurement system, in addition to specific advice on how to comply with the relevant Federal guidelines.