



U.S. Department of Commerce
Bureau of Industry and Security

IT Systems for Export Controls

UPDATE Conference

July 17, 2012



U.S. Department of Commerce
Bureau of Industry and Security

PANELISTS

- Eddie Donnell, Chief Information Officer
- Bernie Kritzer, Director, Office of Exporter Services
- Aleck Che-Mponda, Manager, Office of Chief Information Officer



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AGENDA

- Overview
- Past Activities, 1976-2006
- The Present
- Future Challenges
- Questions



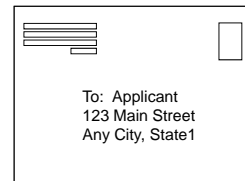
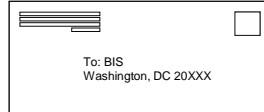
Overview

- The role of IT Systems
- Security highlights
- Continuous process improvement



PAST 1976-2006

- Paper submissions
- Separate mailing for supporting docs
- Mail registrations, certification letter
- Mailed Licenses
- SNAP (1996)
- Stela Voice prompt (1996)



Inefficient, time consuming processes



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PRESENT



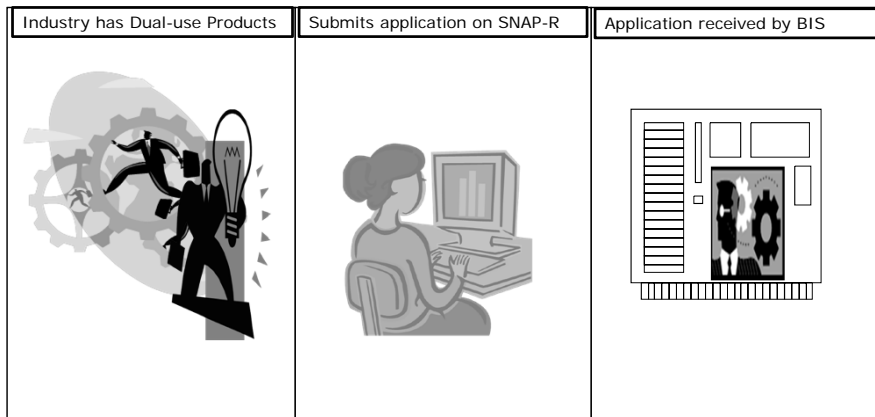
IT Present

- Online registration
- SNAP-R
 - Document attachments
 - SCL
 - Address Verification
- StelaWeb
- New Website
- Online training, Video Training
- Self-Guidance tools

Better efficiencies, web interfaces






Application Submission Process









Review Process

BIS LO Reviews Application	LO may request more information	BIS sends for interagency review
		




License

Final decision rendered	Industry status/license via SNAPR	Industry ships products
		




Online Registration


<https://snapr.bis.doc.gov/registration/Register.do>




- **Company benefits:**
 - Create CIN in hours not weeks
 - Designate Company Administrators
 - Eliminated Certification letters
- **Company Administrator can:**
 - ☐ Add new accounts
 - ☐ Deactivate user accounts
 - ☐ Reset passwords
 - ☐ Update company information
- **Benefits to User:**
 - ☐ submit as 1st party or 3rd party
 - ☐ Eliminated PINs
 - ☐ Quicker registration
 - ☐ update email address
 - ☐ update phone number




Company Administrator




Company Users



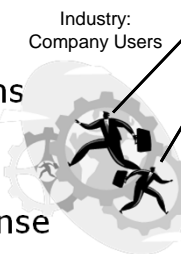
SNAP-R
Online Registration




SNAP-R Application




- **Submit Applications** (Export, Re-export, AGR, CCAT, SCL)
- **Upload documents**
- **Manage Communications with Licensing Officers**
- **View, Save & Print License**
- **Collaborate within company** (view, share ownership)



Industry:
Company Users



SNAP-R



BIS Licensing Officer



Special Comprehensive Licenses



An SCL is a license authorization that may be used, in lieu of submitting multiple individual license applications, to cover multiple exports and reexports of items subject to the Export Administration Regulations (EAR) for companies with mature License Control Program.

- How to apply:
 - ❑ Contact BIS's Export Management and Compliance Division (EMCD) Senior Compliance Specialist Rejineta Carroll, by phone (202-482-3541), and provide an overview of your license scenario.
 - ❑ A pre-application package will be mailed to you.
 - ❑ A pre-application Consultation may be set up.
- Benefits:
 - ❑ Elimination of amendments for requesting SCL modifications
 - ❑ SCL is automatically version controlled, supporting each subsequent submission containing modifications to the SCL
 - ❑ No specific limitation on the number of Consignees
 - ❑ No specific limitation on the number of end-users



Strategic Trade Authorization (STA) Interactive Compliance Tool



- Decision tree exporter tool to determine if you:
 - a. may be eligible to use the STA license exception, and
 - b. will be in compliance with the STA license exception.
- Easily navigate STA eligibility criteria including:
 - ❑ Reasons for control,
 - ❑ ECCNs,
 - ❑ Destination of export,
 - ❑ Compliance,
 - ❑ Reexports, and
 - ❑ Deemed exports.
- "Key Terms" definitions
- Summary page guidance
- Links
 - <http://www.bis.doc.gov/index.php/interactive-sta-compliance-tool>
 - <http://beta-www.bis.doc.gov/index.php/interactive-sta-compliance-tool>
- **Using this tool does not guarantee eligibility. It is important for all exporters to review the requirements of the EAR, specifically § 740.20.**



Screening of End Users



- Information technology
 - Consolidated end-user screening of USG lists covering up-to-date screening of end-users
 - <http://www.export.gov/ecr>
 - Includes over 24,000 related entities



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FUTURE



Web site redesign

BENEFITS

- Exporter Portal: Your quick links hub to exporter-specific resources and education.
- Enhanced navigational capabilities: Utilize guidance tools and refined menu structures.
- Improved access to information: Fewer clicks, easy-to-use multimedia training, and more interactive applications.
- The homepage features concise navigation paths and interactive graphics.



Address Verification



- A service to verify the validity of US and international addresses in SNAP-R to eliminate typographical errors, inaccurate information, and improve the vetting of business partner addresses.

Verification Process:

1. All addresses verified, proceed to preview; or
2. Some addresses cannot be verified. User can:
 - a) Correct the bad address, then re-verify; or
 - b) Certify that the address is correct & bypass the verification process;
3. If, Service not available:
 - a) Verify later; or
 - b) Certify that the address is correct and bypass the verification process

Error listing

Export License Application
Reference Number: SSS1122

The following addresses have failed our verification process.

Please make any necessary changes and either:
Attempt to re-verify the party's address.

OR

Certify that the party's address is correct to the best of your knowledge.

Re-verify
Address

BIS-748P
Status: DRAFT

Certify
address

Verify Addresses For Export License Application	
Party Type	OTHER_PARTY
Name	John Crane Middle East and Africa
Address Line 1	S-20113 South Zone Re-Verify Address
Address Line 2	Jebel Ali Free Zone, Bo
City	Dubai
Country	UNITED ARAB EMIRATES
Postal Code	12345654
<input type="checkbox"/> I have reviewed and now certify this address to be correct to the best of my knowledge.	
Certify Address	

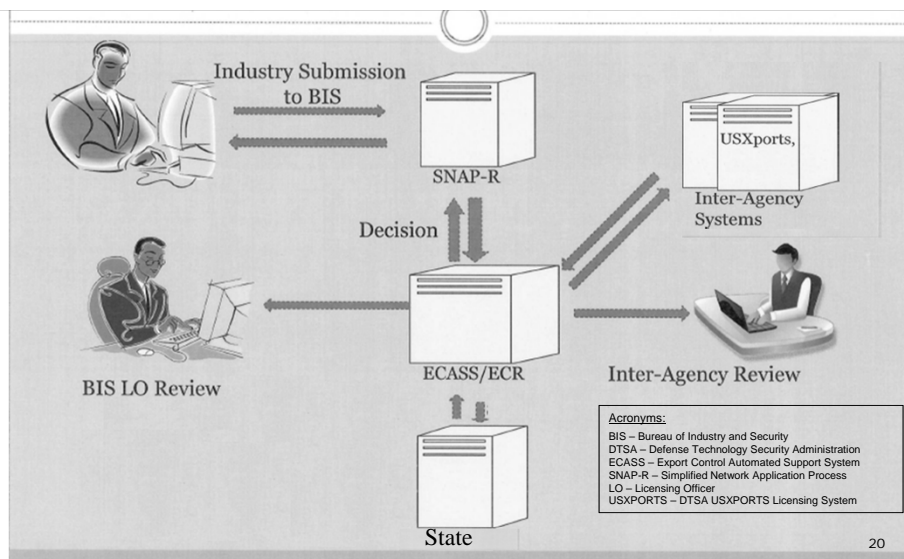


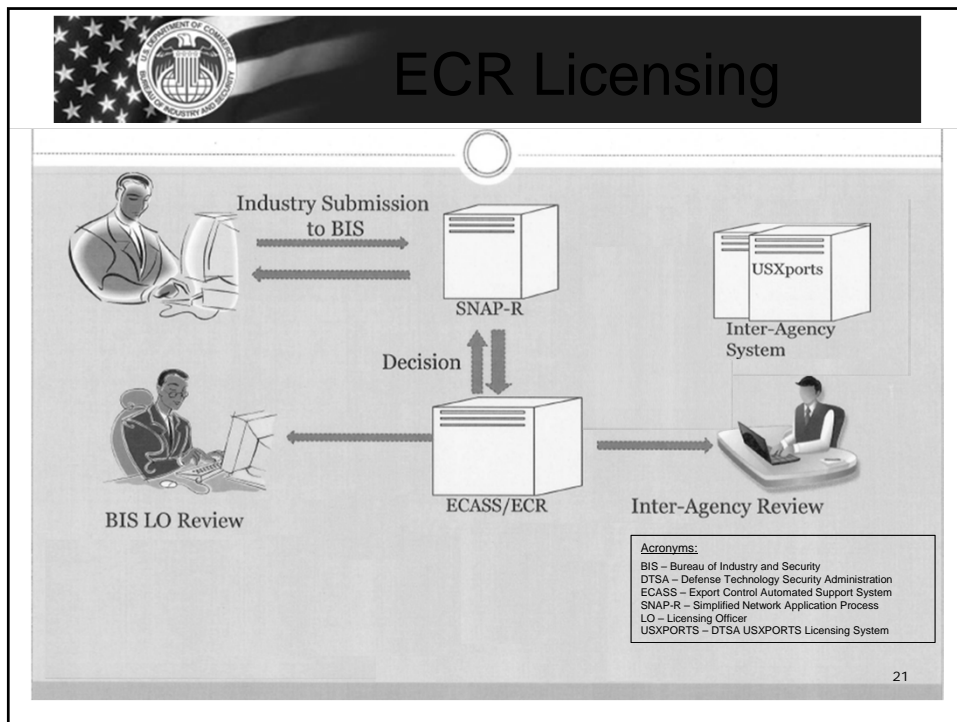
Export Control Reform (ECR)

- USXPORTS Migration
- Improved agency collaboration
- Clearer licensing policy
- Quicker answers
- User friendly systems
- Better communication
- Less confusion



Pre-ECR Licensing





FUTURE

- Export Control Reform - Single license review platform (DOD, DOS, DOC, DOE) 2012
- Anti-boycott online form submission (Form 621P)
- Single Registration
- Single Submission Platform (auto routing)



Future (Continued)

- Improved communications
- Additional Self-guidance tools (munitions, deemed exports, control lists, etc)
- Improved Mobile device access
- On-line training efforts in support of ECR

What do you want to see improved next?



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- For BIS SNAP-R support:
snapr@bis.doc.gov
- (202) 482-2227

QUESTIONS

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