

BIS Annual Conference

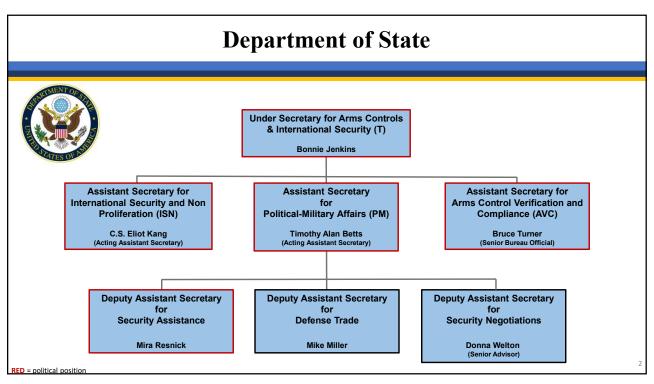
September 2021

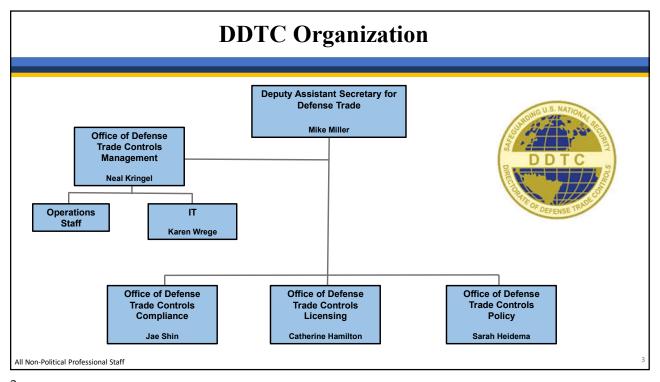
Directorate of Defense Trade Controls: An Update

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ITAR Reorganization: The Issue



- Principal regulatory efforts during ECR focused on revising the USML, but issues remain elsewhere.
- ITAR format/content require revalidation and adjustments due to years of narrowly scoped and topic-centric revisions.
- Need to review other ITAR content for inconsistencies, contradictions, gaps and overlaps that can result in unclear, ambiguous guidance.
- Issues like these slow new regulatory efforts when the ITAR
 needs to be checked and revised for ancillary issues or
 differing policy approaches or interpretations elsewhere in
 the regulations, many of which were last updated years ago
 (sometimes many years).



Impact of Regulatory State of Play



- Industry Feedback from outreach forums point to need to clarify ambiguities in regulations.
- Department Disjointed construct (e.g. scattered definitions)
 poses unnecessary challenges in drafting regulations, achieving
 commonly understood terms, and providing consistent guidance
 that is relevant to all.
- Interagency Opaque presentation in regulations can generate uncertainty about how the ITAR apply to U.S. government activities.
- Foreign Partners Partner governments and foreign industry have a difficult time understanding their obligations under the ITAR.

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Way Forward



A series of rules published in a deliberate and specific order for an extended period designed to:

- Improve the structural logic and flow of the ITAR to make it more intuitive and linear.
- Resolve existing (while minimizing the potential for future) ITAR flaws, administrative and substantive.
- Achieve planned approach to review and revalidate content in the various parts of the ITAR.



Individual Steps



- Initial rule to be direct-to-final
- Limited to formatting and movement of text—no major changes, focused on definitions
- "Substantive" rules published periodically afterwards
 - Exemptions migration
 - More linear articulation of licensing process and requirements (including agreements)
 - Update to Compliance elements registration and violations provisions
 - Brokering update (finalizing the 2013 IFR...)

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Regular Employee - Covid-19 Response and Future





- DDTC Temporarily modified §120.39 to allow for telework operations by regular employees.
- DDTC extended this modification again in June, with indefinite application while a rulemaking is underway to make this change to § 120.39 permanent.

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Open General License Concept



- Exploring the possibility of a new type of authorization, executed initially as a pilot program, to allow for faster and more predictable defense trade and cooperation among allies without the need for individual licenses for each and every transfer
- Similar to systems implemented by our partners and allies
- Drafts under consideration would permit, e.g., qualifying transfers among trusted communities of recipients within close allies and partners; transfers in scenarios that present a low risk to our national security or foreign policy interests; or projects or end-item platforms that are developed and utilized on a multilateral basis

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Other Revisions Under Consideration



- Section 123.9 cleanup
 - Clarifying reexport/retransfer language, disaggregating destination control statement and NATO exemption
- Updates to 123.17 PPE exemption to modernize scope
- Section 120.54 expansion
 - Include additional scenarios to which ITAR jurisdiction does not extend



USML Updates on the Horizon

- Standard remains the same: critical military or intelligence advantage
- Goal is to protect our national security and foreign policy objectives while supporting the health of the regulated community and its excellence in innovation and R&D.
- Active USML rulemaking coordination includes:
 - o Targeted Revisions across the USML;
 - o USML Category IV (launch vehicles, missiles, rockets, torpedoes, and bombs);
 - USML Category XV (spacecraft); and
 - o Portions of USML Category XI (military electronics).
- More information at the Unified Agenda: https://www.reginfo.gov/public/do/eAgendaMain



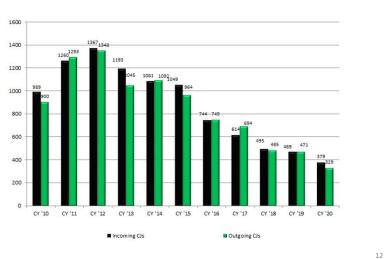
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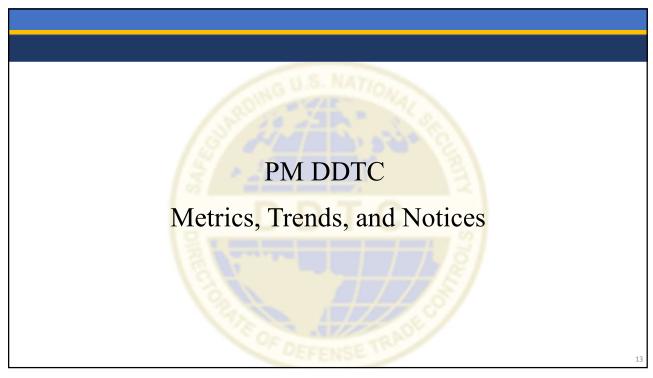
Commodity Jurisdiction Determinations

CY 2010-2020

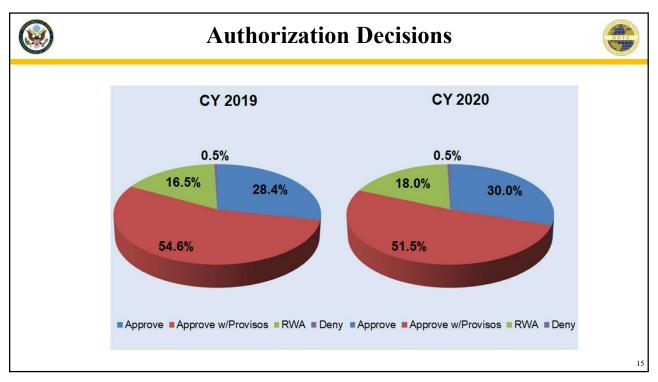
CJ processing has continued uninterrupted through the pandemic, albeit with some delays. CJ caseload is approaching pre-pandemic level.

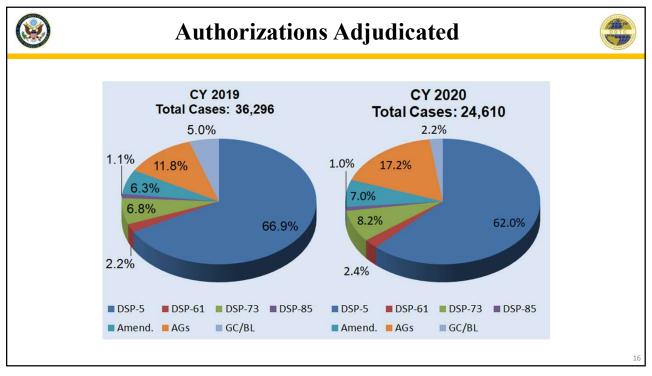
- March 2020 132 Active CJs as operating postures shifted
- Aug 2020 211 Active CJs at the peak caseload
- July 2021 151 Active CJs and trending lower













RWA Statistics



Average Annual Stats (CY)

YEAR	CASES	AVG AGE	AVG RWA
2012	86,188	18.6	10.6%
2013	78,387	19.2	11.3%
2014	59,527	21.9	14.5%
2015	44,523	26.58	16.0%
2016	41,830	28.08	15.6%
2017	37,919	27.98	16.5%
2018	37,641	34.12	18.8%
2019	36,296	34.6	16.5%
2020	35,645	30.5	18.0%

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CY 2020 Registration Metrics



Total Registrants: 13,850

- Manufacturers/Exporters: 12,534

- Brokers: 1,316

- Material Changes Reviewed: 1,031

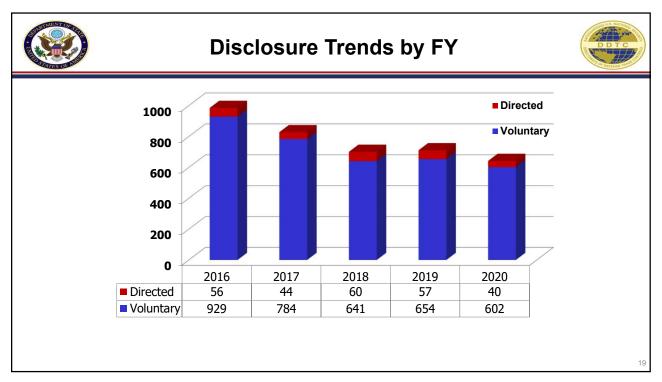
Mergers, Acquisitions, & Divestitures (MAD)

- US-to-US Reviewed: 368

- US-to-Foreign Reviewed: 65

- Transaction Reviewed under CFIUS: 43

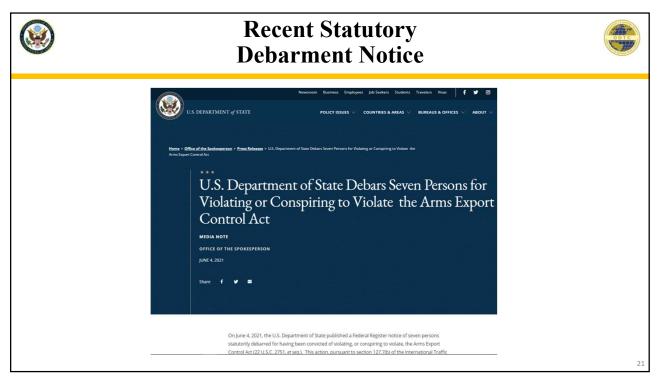
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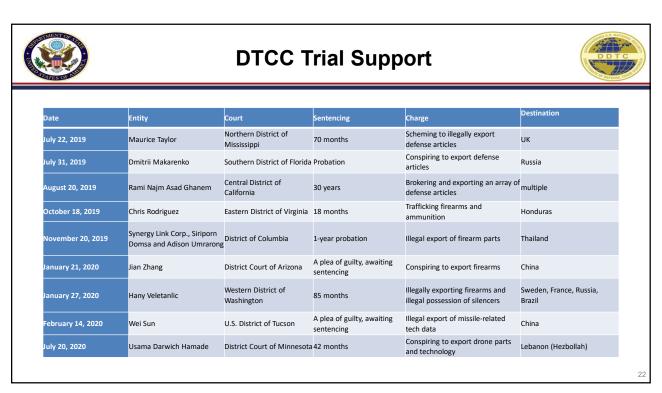


Recent Civil Settlements – Consent Agreements

Company	Year	Penalty (USD)	# of Proposed Charges
Honeywell International, Inc.	2021	13,000,000+	34
Airbus SE	2020	10,000,000+	75
AeroVironment, Inc.	2019	1,000,000+	10
L3Harris Technologies, Inc.	2019	13,000,000 ⁺	131
Darling Industries, Inc.	2019	400,000+	6
FLIR Systems, Inc.	2018	30,000,000+	347

* Suspended in whole or in part as provided in the Consent Agreement





Defense Export Control and Compliance System (DECCS)

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DECCS



The Directorate of Defense Trade Controls (DDTC) is undergoing a major IT Modernization effort to replace legacy systems with modern cloud technologies.

The new system, the **Defense Export Control and Compliance System (DECCS)** provides industry access to DDTC applications through a single, online portal.

DDTC worked with industry to build the system soliciting feedback and building industry-prioritized features.



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