



I. Total U.S. Trade in goods with Indonesia

In 2019, U.S. exports to Indonesia totaled \$7.8 billion, a 5.1% (\$413.5 million) decrease from 2018; U.S. imports from Indonesia totaled \$20.2 billion, a 3.3% (\$690.7 million) decrease; and the trade deficit was \$12.4 billion, a 2.2% (\$277.3 million) decrease.



In 2019, the level of U.S. exports to, and U.S. imports from Indonesia exceeded the prior five-year average level by value, not adjusted for inflation. In 2019, the U.S. trade balance with Indonesia was negative.

| | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2014-2018 Average |
|---------|--------------|--------------|--------------|--------------|--------------|--------------|-------------------|
| EXPORTS | \$8,281.0 | \$7,118.1 | \$6,024.3 | \$6,863.3 | \$8,171.5 | \$7,758.1 | \$7,291.6 |
| Δvalue | -- | -\$1,162.9 | -\$1,093.9 | \$839.0 | \$1,308.3 | -\$413.5 | |
| Δpct | -- | -14.0% | -15.4% | 13.9% | 19.1% | -5.1% | |
| IMPORTS | \$19,389.8 | \$19,605.2 | \$19,184.0 | \$20,205.8 | \$20,841.8 | \$20,151.1 | \$19,845.3 |
| Δvalue | -- | \$215.4 | -\$421.2 | \$1,021.8 | \$636.0 | -\$690.7 | |
| Δpct | -- | 1.1% | -2.1% | 5.3% | 3.1% | -3.3% | |
| BALANCE | (\$11,108.8) | (\$12,487.1) | (\$13,159.7) | (\$13,342.5) | (\$12,670.3) | (\$12,393.0) | (\$12,553.7) |
| Δvalue | -- | (\$1,378.3) | (\$672.6) | (\$182.8) | \$672.3 | \$277.3 | |
| Δpct | -- | 12.4% | 5.4% | 1.4% | -5.0% | -2.2% | |

Values in Millions of U.S. Dollars. Source: U.S. Census Bureau USATrade Portal March 15, 2020



In 2019, of the \$7.8 billion in U.S. exports to Indonesia, the top commodity sectors were Agricultural Goods (31.3%), Chemicals, Plastics, and Leather Goods (14.7%), and Minerals (12.4%).

In 2019, of the \$20.2 billion in U.S. imports from Indonesia, the top commodity sectors were Textiles and Footwear (32.7%), Agricultural Goods (19.4%), and Chemicals, Plastics and Leather Goods (14.7%).

| Imports from Indonesia by Sector | Indonesia Commodity Trade 2019 | US exports to Indonesia by Sector |
|----------------------------------|---|-----------------------------------|
| \$20,151,079,542 | Total Value All Commodities | \$7,758,071,945 |
| 19.4% | Agriculture (Chapters 01-24) | 31.3% |
| 1.0% | Minerals (Chapters 25-27) | 12.4% |
| 14.7% | Chemicals, Plastics, Leather (Chapters 28-43) | 14.7% |
| 4.2% | Wood Products (Chapters 44-49) | 7.8% |
| 32.7% | Textiles and Footwear (Chapters 50-67) | 7.4% |
| 2.6% | Stone, Glass, & Semiprecious Metals (Chapters 68-71) | 0.5% |
| 3.3% | Base metals (Chapters 72-83) | 4.3% |
| 10.7% | Machinery (Chapters 84-85) | 12.0% |
| 1.1% | Transportation (Chapters 86-89) | 4.8% |
| 2.3% | Optical, Measuring, Medical or Other Instruments (Chapters 90-92) | 2.9% |
| 0.0% | Arms & Ammunition (Chapter 93) | 0.3% |
| 7.1% | Miscellaneous Manufactured Items (Chapters 94 -96) | 0.5% |
| 0.0% | Art & Antiques (Chapter 97) | 0.0% |
| 0.8% | Special Items (Chapters 98-99** Imports only 99) | 1.2% |

Source: U.S. Census Bureau USATrade Portal retrieved March 15, 2020

In 2019, **0.5%** of total U.S. exports of \$1.6 trillion to the World were shipped to Indonesia and **0.8%** of total U.S. Imports of \$2.5 trillion were imported from Indonesia. Indonesia maintains a significant share in trading Agricultural Goods as well as Textiles and Footwear.

Exports

In 2019, the U.S. exported \$2.4 billion worth of Agricultural Goods to Indonesia, representing 2.0% of the total U.S. exports to the World of those commodities. The U.S. exports of \$577.6 million worth of Textile and Footwear Products represented 2.0% of the total U.S. exports to the World of those commodities. Additionally, the U.S. exported \$602.3 million worth of Wood Products representing 1.7% of the total U.S. exports of those commodities.

Imports

In 2019, the U.S. imported \$6.6 billion worth of Textiles and Footwear from Indonesia, representing 4.4% of the total U.S. imports of those commodities. The U.S. imported \$3.9 billion worth of Agricultural Goods, representing 2.5% of total U.S. imports of those commodities. Additionally, the U.S. imported \$854.2 million worth of Wood Products, representing 2.0% of the total U.S. imports of those commodities.



II. U.S. Exports to Indonesia subject to U.S. Government Filing Requirements

In 2019, of the \$7.8 billion in U.S. exports to Indonesia:

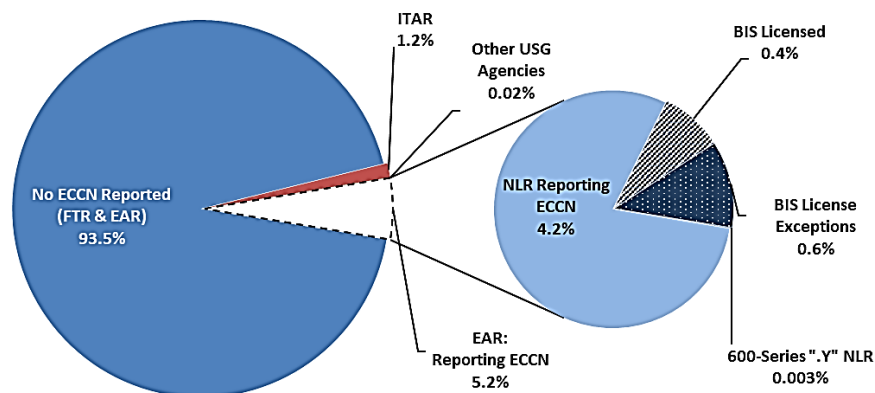
- 1.1% were subject to a BIS license requirement.
 - 0.4% were exported under a BIS license; Worldwide, 0.4% were exported under a BIS license.
 - 0.6% were exported under a BIS license exception; Worldwide, 1.0% were exported under a BIS license exception.
- 4.2% were exported under No License Required (NLR) with an ECCN; Worldwide, 12.1% were exported under No License Required with an ECCN.
- 0.003% were exported under NLR for .y 600-series items; Worldwide, 0.02% was exported under NLR for .y 600-series items.

| Indonesia | | | | |
|-----------|-------------------------------|-----------|-----------|-----------|
| | | 2017 | 2018 | 2019 |
| | Department of State | \$138.0 | \$129.1 | \$94.4 |
| | Other USG Agencies | \$1.2 | \$51.7 | \$1.4 |
| | Department of Commerce | \$6,724.0 | \$7,990.8 | \$7,662.3 |
| | BIS Licensed | \$29.7 | \$143.2 | \$34.4 |
| | BIS License Exceptions | \$44.8 | \$47.5 | \$47.6 |
| | NLR reporting an ECCN | \$548.4 | \$744.1 | \$322.9 |
| | NLR not reporting an ECCN | \$6,101.0 | \$7,055.9 | \$7,257.2 |
| | 600-Series ".Y" Paragraph NLR | \$0.1 | \$0.1 | \$0.2 |

Values in Millions of U.S. Dollars. Source: Automated Export System April 1, 2020

| Reasons for Control | Chemical and Biological Weapons | | | Nuclear Nonproliferation | | National Security | | Missile Tech | Regional Stability | | Firearms Convention | Crime Control | | | Anti-Terrorism | |
|---------------------|---------------------------------|------|------|--------------------------|------|-------------------|------|--------------|--------------------|------|---------------------|---------------|------|------|----------------|------|
| | CB:1 | CB:2 | CB:3 | NP:1 | NP:2 | NS:1 | NS:2 | MT:1 | RS:1 | RS:2 | FC:1 | CC:1 | CC:2 | CC:3 | AT:1 | AT:2 |
| Indonesia | X | X | | X | | X | X | X | X | X | | X | | X | | |

Primary Jurisdiction of U.S. Exports to Indonesia in 2019

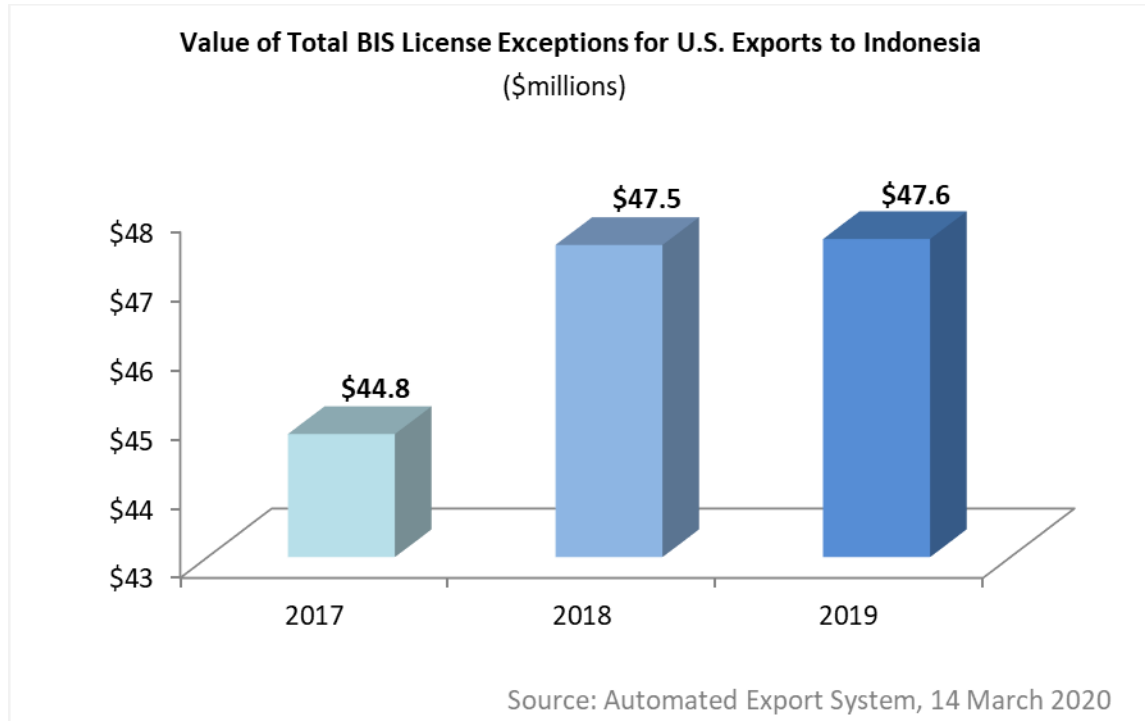


Source: Automated Export System March 14 2020

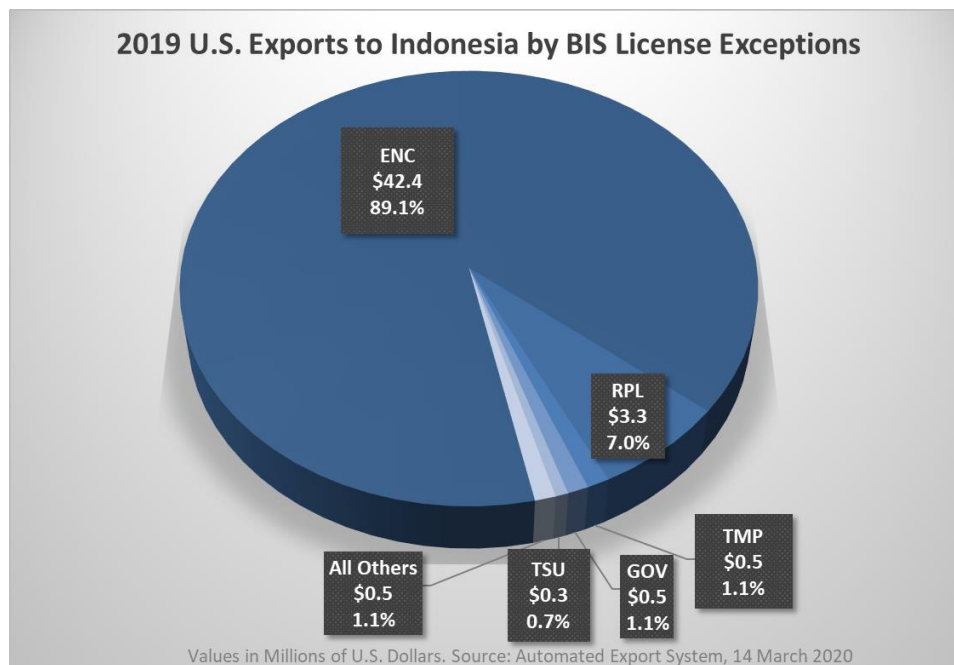


U.S. Exports to Indonesia

In 2019, U.S. exports to Indonesia shipped under a BIS license exception totaled \$47.6 million, a \$0.1 million (0.2%) increase from 2018.



In 2019, the top license exception, Encryption Commodities, Software and Technology (ENC), totaled \$42.4 million (89.1% of all license exceptions) followed by Servicing & Replacement of Parts & Equipment (RPL) with \$3.3 million (7.0%).





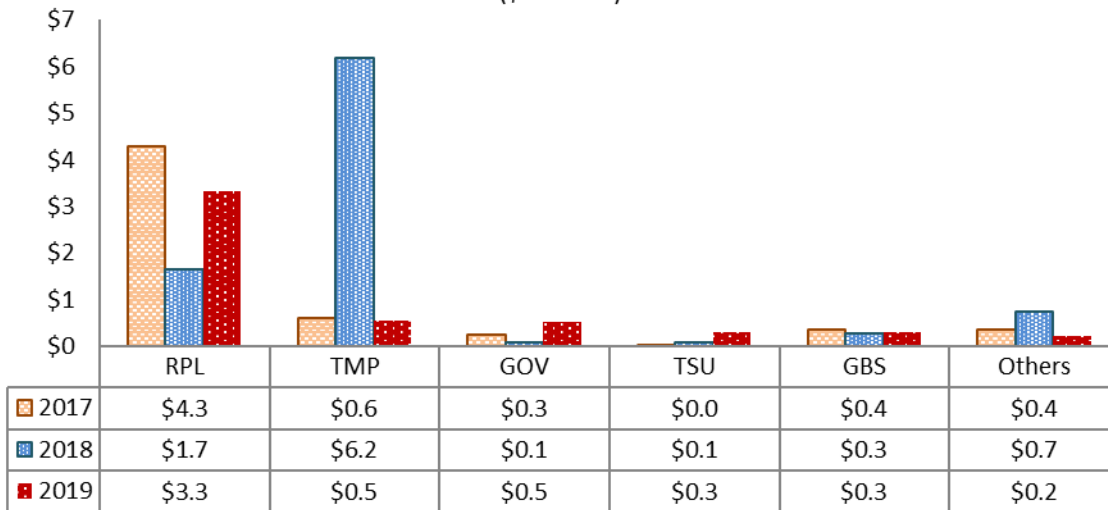
U.S. Exports to Indonesia

U.S. Exports to Indonesia under BIS License Exception: Encryption Commodities & Software
(\$millions)



Values in Millions of U.S. Dollars. Source: Automated Export System, 14 March 2020

U.S. Exports to Indonesia under BIS License Exceptions
The BIS License Exception for Encryption is excluded from this chart
(\$millions)



Values in Millions of U.S. Dollars. Source: Automated Export System, 14 March 2020



| Top Ten ECCNs by Value to Indonesia (\$millions) | | |
|--|-----|--|
| LICENSED | #1 | 2B350 Chemical Manufacturing Facilities and Equip. |
| | #2 | 9A610 Military Aircraft and Related Commodities |
| | #3 | 3A611 Military Electronics |
| | #4 | 5A002 Systems/Equip./Integrated Circuits for Info Sec |
| | #5 | 2B352 Equip. for Handling Biological Materials |
| | #6 | 1A004 Protective and Detection Equip. |
| | #7 | 6A003 Cameras |
| | #8 | 7A611 Navigation and Avionics equipment and systems, and "parts," |
| | #9 | 0A987 Optical Sighting Devices for Firearms |
| | #10 | 1A613 Armored and Protective Equip., Constructions, and Components |

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description

| Top Ten ECCNs by Value to Indonesia (\$millions) | | |
|--|-----|---|
| EXCEPTIONS | #1 | 5A002 Systems/Equip./Integrated Circuits for Info Sec |
| | #2 | 9A610 Military Aircraft and Related Commodities |
| | #3 | 9A991 Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A101... |
| | #4 | 7A103 Instrumentation, Navigation Equip./Systems Not |
| | #5 | Blank No ECCN is required for License Exceptions TMP* |
| | #6 | 3A611 Military Electronics |
| | #7 | 5D002 "Software" as follows (see List of Items Controlled) |
| | #8 | 1C006 Fluids and Lubricating Materials |
| | #9 | 9A619 Military Gas Turbine Engines and Related Commodities |
| | #10 | EAR99 Items subject to the EAR that are not elsewhere controlled |

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description

| Top Ten ECCNs by Value to Indonesia (\$millions) | | |
|--|-----|---|
| NLR with ECCN | #1 | EAR99 Items subject to the EAR that are not elsewhere controlled |
| | #2 | 9A991 Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A101... |
| | #3 | 5A991 Telecommunication Equip. Not Controlled by 5A001 |
| | #4 | 7A994 Other Navigation Direction Finding Equip. ... Not Controlled under 7A003 |
| | #5 | 5A992 Equipment not controlled by 5A002 |
| | #6 | 8A992 Vessels, Marine Systems or Equip. not Controlled by 8A001 or 8A002... |
| | #7 | 1C992 Commercial Charges and Devices Containing Energetic Materials ... |
| | #8 | 2B991 Numerical Control Units for Machine tools and "Numerically Controlled"... |
| | #9 | 2B999 Specific Processing Equip., N.E.S. |
| | #10 | 3A999 Specific Processing Equip., N.E.S. |

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description



| Top Ten ECCNs to Indonesia by Shipment Count | |
|--|--|
| LICENSED | #1 9A610 Military Aircraft and Related Commodities |
| | #2 2B350 Chemical Manufacturing Facilities and Equip. |
| | #3 3A611 Military Electronics |
| | #4 0A987 Optical Sighting Devices for Firearms |
| | #5 5A002 Systems/Equip./Integrated Circuits for Info Sec |
| | #6 1A004 Protective and Detection Equip. |
| | #7 3A231 Neutron Generator Systems Including Tubes |
| | #8 1A007 Devices Designed to Initiate Energetic Charges |
| | #9 1C350 Chemicals, Precursors for toxic Chemical Agents |
| | #10 EAR99 Items subject to the EAR that are not elsewhere controlled |

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description

| Top Ten ECCNs to Indonesia by Shipment Count | |
|--|--|
| EXCEPTIONS | #1 5A002 Systems/Equip./Integrated Circuits for Info Sec |
| | #2 EAR99 Items subject to the EAR that are not elsewhere controlled |
| | #3 9A610 Military Aircraft and Related Commodities |
| | #4 Blank No ECCN is required for License Exceptions TMP* |
| | #5 9A991 Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A101... |
| | #6 7A103 Instrumentation, Navigation Equip./Systems Not |
| | #7 1C006 Fluids and Lubricating Materials |
| | #8 3A611 Military Electronics |
| | #9 5D002 "Software" as follows (see List of Items Controlled) |
| | #10 1A613 Armored and Protective Equip., Constructions, and Components |

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description

| Top Ten ECCNs to Indonesia by Shipment Count | |
|--|--|
| NLR with ECCN | #1 EAR99 Items subject to the EAR that are not elsewhere controlled |
| | #2 9A991 Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A101... |
| | #3 5A991 Telecommunication Equip. Not Controlled by 5A001 |
| | #4 5A992 Equipment not controlled by 5A002 |
| | #5 7A994 Other Navigation Direction Finding Equip. ... Not Controlled under 7A003 |
| | #6 2B999 Specific Processing Equip., N.E.S. |
| | #7 3A999 Specific Processing Equip., N.E.S. |
| | #8 4A994 Computers Not Controlled By 4A001 or 4A003 |
| | #9 1C992 Commercial Charges and Devices Containing Energetic Materials ... |
| | #10 1A995 Protective and Detection Equip. |

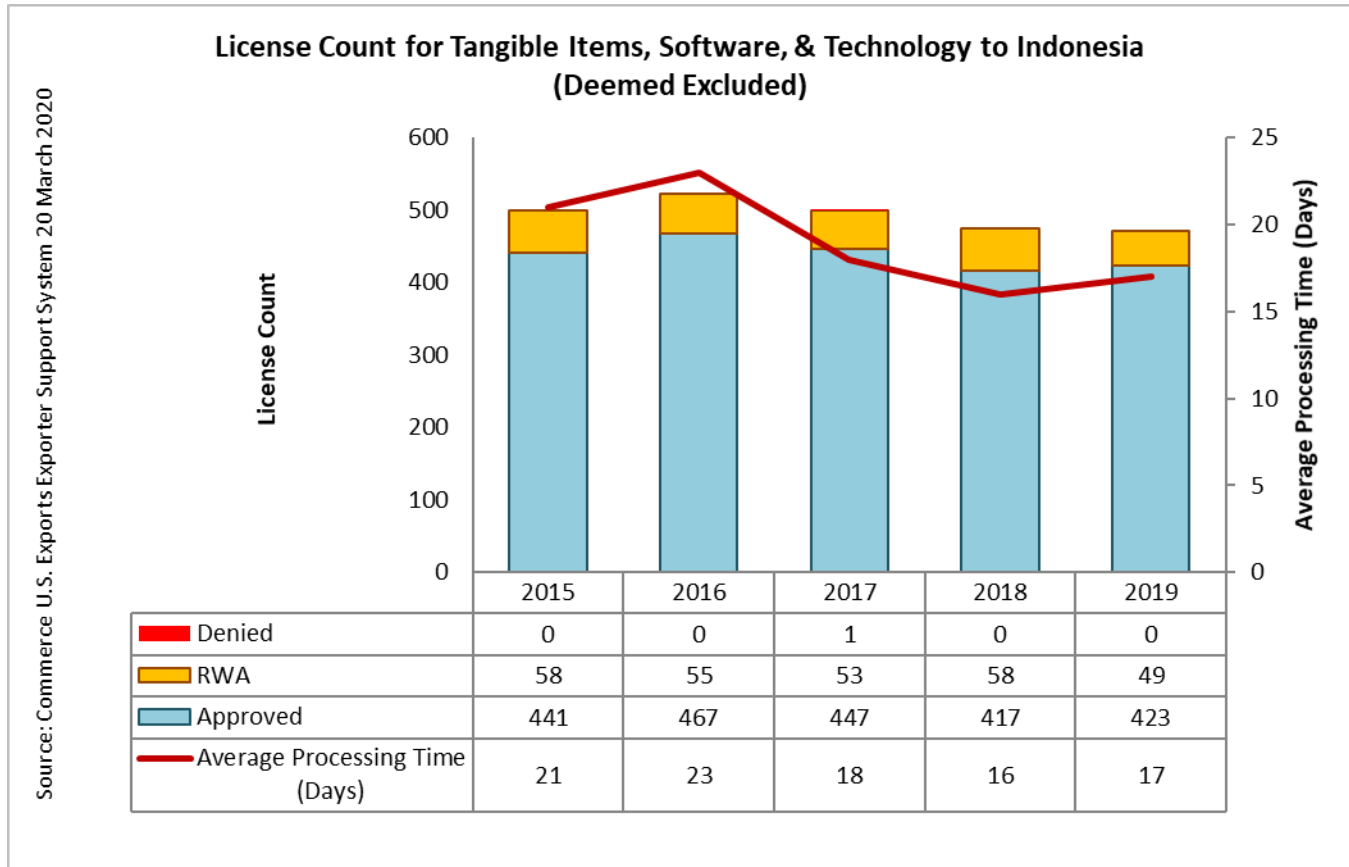
Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description



III. BIS Licensing to Indonesia

In 2019, BIS reviewed 472 export/re-export applications (not including deemed export applications) valued at \$1.1 billion for Indonesia, out of a total of 32,993 applications worldwide valued at \$158.8 billion.

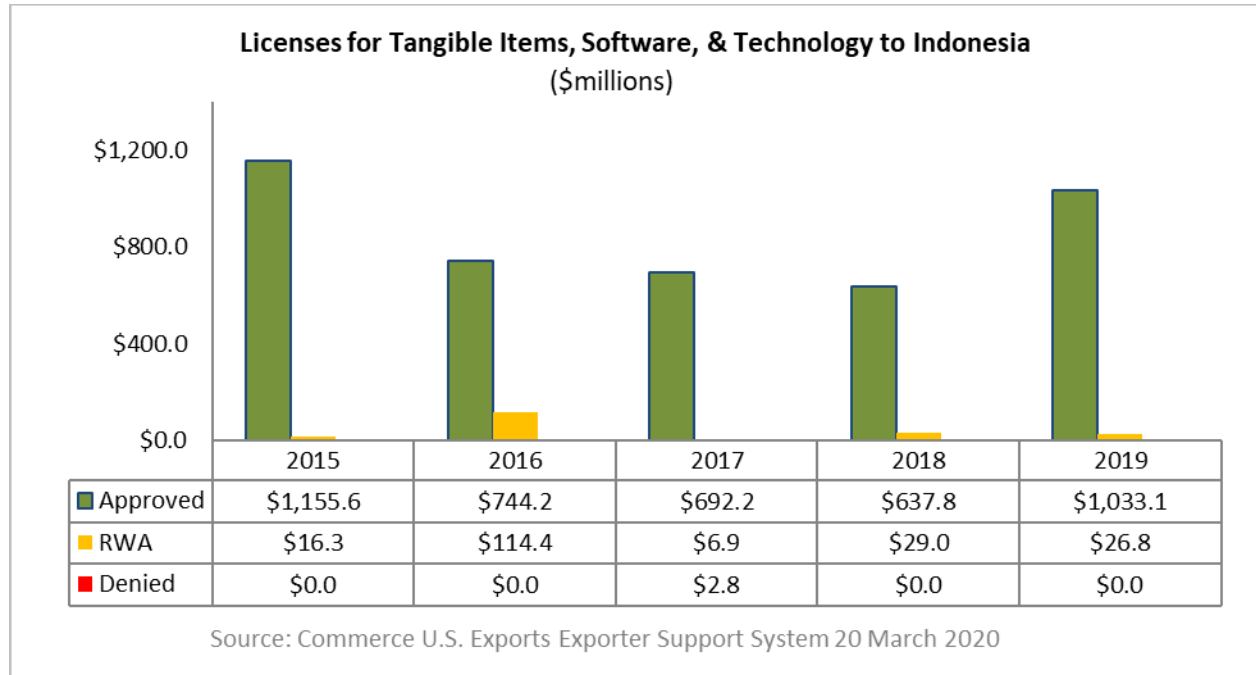
– Approved applications for Indonesia totaled 423 (97.5% of the total applications) for \$1.0 billion, compared to 28,223 (85.5%) approved applications for all destinations valued at \$123.0 billion.



In 2019, BIS did not receive any deemed export applications from Indonesian nationals. 1,320 deemed export applications were reviewed worldwide.

| Deemed Export Licenses for Indonesia Nationals 2015 -2019 | | | | |
|--|----------|-----|--------|-------|
| | Approved | RWA | Denied | Total |
| 2015 | 0 | 0 | 0 | 0 |
| 2016 | 0 | 0 | 0 | 0 |
| 2017 | 0 | 0 | 0 | 0 |
| 2018 | 1 | 0 | 0 | 1 |
| 2019 | 0 | 0 | 0 | 0 |

Source: Commerce U.S. Exports Exporter Support System, retrieved May 15, 2020



| Top Ten Approved (with deemed) ECCNs to Indonesia by Count | | | | 2015 | 2016 | 2017 | 2018 | 2019 | % of World Total 2019 |
|---|-----|--|-----|------|------|------|------|------|-----------------------|
| APPROVED | #1 | 9A610 Military Aircraft and Related Commodities | 158 | 181 | 186 | 142 | 161 | 3.2% | |
| | #2 | 2B350 Chemical Manufacturing Facilities and Equip. | 57 | 44 | 54 | 77 | 55 | 2.5% | |
| | #3 | 3A611 Military Electronics | 31 | 37 | 40 | 26 | 41 | 1.8% | |
| | #4 | 9A619 Military Gas Turbine Engines and Related Commoditi | 40 | 50 | 33 | 16 | 27 | 2.4% | |
| | #5 | 1A004 Protective and Detection Equip. | 16 | 18 | 10 | 11 | 21 | 3.1% | |
| | #6 | 6A003 Cameras | 18 | 8 | 19 | 11 | 21 | 2.0% | |
| | #7 | 0A987 Optical Sighting Devices for Firearms | 25 | 30 | 22 | 33 | 17 | 1.4% | |
| | #8 | 9E610 Technology Required for the Development, Productio | 5 | 5 | 7 | 7 | 11 | 0.8% | |
| | #9 | 1D003 Software Designed for Eqpt Controlled Under 1A004 | 2 | 0 | 3 | 2 | 9 | 4.6% | |
| | #10 | 1C350 Chemicals, Precursors for toxic Chemical Agents | 5 | 1 | 3 | 4 | 8 | 3.3% | |
| Source: Commerce U.S. Exports Exporter Support System 20 March 2020 | | | | | | | | | |

In 2019, BIS did not deny any applications for Indonesia.



Summary of U.S. Exports to Indonesia

| Summary of U.S. Exports to Indonesia Calendar Year 2019 | | | | |
|--|------------------------------------|-----------------|---------------------|---|
| | CY2019 | CY2018 | % of Total Exports | Percentage Change from previous year |
| Total Exports | \$7,758,071,945 | \$8,171,546,166 | | -5.1% |
| Total Subject to ITAR | \$94,373,354 | \$129,074,013 | 1.2% | -26.9% |
| Subject to Other Gov. Agencies | \$1,407,953 | \$51,682,553 | 0.02% | -97.3% |
| Detailed Summary of EAR-Controlled Exports | | | | |
| AES License Type | Description | Value | Percentage of Total | Percentage Description |
| C30 | Licenses | \$34,441,598 | 100.0% | |
| VDC | Voluntary Disclosure | \$0 | 0.0% | |
| Total of Licensed | | \$34,441,598 | 0.4% | total licensed/total exports |
| C35 | LVS | \$3,415 | 0.0% | |
| C36 | GBS | \$298,101 | 0.6% | |
| C40 | TMP | \$545,692 | 1.1% | |
| C41 | RPL | \$3,312,929 | 7.0% | |
| C42 | GOV | \$514,124 | 1.1% | |
| C44 | TSU | \$315,325 | 0.7% | |
| C45 | BAG | \$6,527 | 0.0% | |
| C46 | AVS | \$204,049 | 0.4% | |
| C50 | ENC | \$42,397,075 | 89.1% | |
| Total of License Exceptions | | \$47,597,237 | 0.6% | total license exceptions/total exports |
| | | | 58.0% | total license exceptions/total subject to license requirement |
| Total subject to license requirement (Licensed and License Exceptions) | | \$82,038,835 | 1.1% | total subject to license requirement/total exports |
| C33 | NLR reporting an ECCN | \$322,887,000 | 4.2% | NLR reporting an ECCN/total exports |
| C60 | NLR for .y subparagraph 600-series | \$210,303 | 0.003% | NLR for .y subparagraph 600-series/total exports |
| Total of NLR with an ECCN & .y 600-series | | \$323,097,303 | 4.2% | total NLR/total export |
| Exports not reporting an ECCN | | \$7,257,154,500 | 93.5% | |
| Source: U.S. Census Bureau, Foreign Trade Division and Automated Export System | | | | |