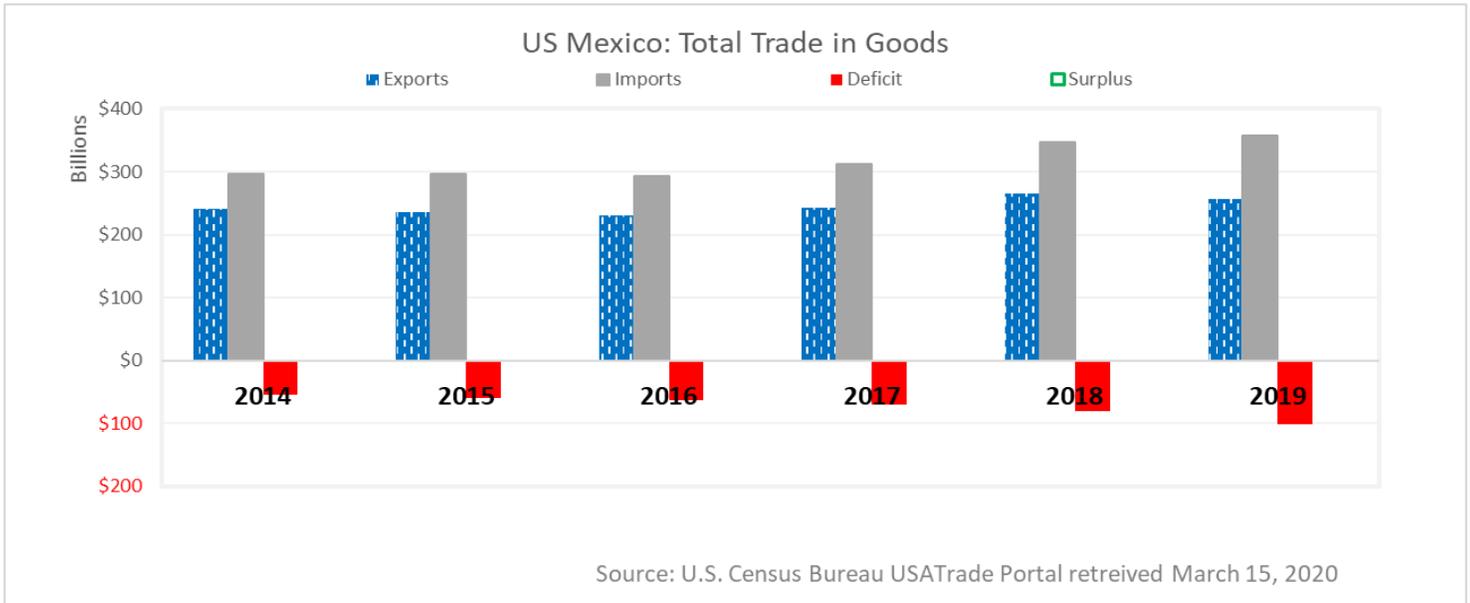




I. Total U.S. Trade in goods with Mexico

In 2019, U.S. exports to Mexico totaled \$256.4 billion, a 3.4% (\$9.1 billion) decrease from 2018; U.S. imports from Mexico totaled \$358.1 billion, a 3.5% (\$12.0 billion) increase; and the trade deficit was \$101.8 billion, a 26.2% (\$21.1 billion) increase.



In 2019, the level of U.S. exports to, and U.S. imports from Mexico exceeded the prior five-year average level by value not adjusted for inflation. In 2019, the U.S. trade balance with Mexico is negative.

	2014	2015	2016	2017	2018	2019	2014-2018 Average
EXPORTS	\$241,007.2	\$236,460.1	\$230,228.8	\$243,507.5	\$265,442.8	\$256,374.1	\$243,329.3
Δvalue	--	-\$4,547.0	-\$6,231.3	\$13,278.7	\$21,935.3	-\$9,068.7	
Δpct	--	-1.9%	-2.6%	5.8%	9.0%	-3.4%	
IMPORTS	\$295,730.0	\$296,433.3	\$293,500.6	\$312,808.8	\$346,100.6	\$358,126.0	\$308,914.6
Δvalue	--	\$703.4	-\$2,932.7	\$19,308.2	\$33,291.8	\$12,025.4	
Δpct	--	0.2%	-1.0%	6.6%	10.6%	3.5%	
BALANCE	(\$54,722.8)	(\$59,973.2)	(\$63,271.8)	(\$69,301.2)	(\$80,657.8)	(\$101,751.9)	(\$65,585.4)
Δvalue	--	(\$5,250.4)	(\$3,298.6)	(\$6,029.5)	(\$11,356.6)	(\$21,094.1)	
Δpct	--	9.6%	5.5%	9.5%	16.4%	26.2%	

Values in Millions of U.S. Dollars. Source: U.S. Census Bureau USATrade Portal March 15, 2020



In 2019, of the \$256.4 billion in U.S. exports to Mexico, the top commodity sectors were Machinery and Mechanical Appliances (33.6%), Chemicals, Plastics, and Leather products (14.4%), and Minerals (14.1%).

In 2019, of the \$358.1 billion in U.S. imports from Mexico, the top commodity sectors were Machinery and Mechanical Appliances (36.2%), Transportation Equipment (29.0%), and Agriculture products (8.7%).

Imports from Mexico by Sector	Mexico Commodity Trade 2019	US exports to Mexico by Sector
\$358,126,005,418	Total Value All Commodities	\$256,374,085,277
8.7%	Agriculture (Chapters 01-24)	7.5%
3.9%	Minerals (Chapters 25-27)	14.1%
3.7%	Chemicals, Plastics, Leather (Chapters 28-43)	14.4%
0.5%	Wood Products (Chapters 44-49)	2.3%
1.6%	Textiles and Footwear (Chapters 50-67)	2.1%
2.4%	Stone, Glass, & Semiprecious Metals (Chapters 68-71)	0.8%
3.6%	Base metals (Chapters 72-83)	7.4%
36.2%	Machinery (Chapters 84-85)	33.6%
29.0%	Transportation (Chapters 86-89)	10.5%
4.5%	Optical, Measuring, Medical or Other Instruments (Chapters 90-92)	3.0%
0.0%	Arms & Ammunition (Chapter 93)	0.0%
3.4%	Miscellaneous Manufactured Items (Chapters 94 -96)	1.2%
0.1%	Art & Antiques (Chapter 97)	0.0%
2.5%	Special Items (Chapters 98-99** Imports only 99)	2.9%

Source: U.S. Census Bureau USATrade Portal retrieved March 15, 2020

Mexico maintains significant share of the U.S.-World Trade. In 2019, **15.6%** of total U.S. exports of \$1.6 trillion to the World were shipped to Mexico and **14.3%** of total U.S. Imports of \$2.5 trillion were imported from Mexico.

Exports

In 2019, the U.S. exported \$18.9 billion worth of Base Metal items to Mexico, representing 27.8% of the total U.S. exports to the World of those commodities. The U.S. exports of \$86.3 billion worth of Machinery and Mechanical Appliances represented 22.8% of the total U.S. exports to the World of those commodities. Additionally, the U.S. exported \$5.4 billion worth of Textiles and Footwear products representing 19.3% of the total U.S. exports of those commodities.

Imports

In 2019, the U.S. imported \$103.7 billion worth of Transportation Equipment from Mexico, representing 30.1% of the total U.S. imports of those commodities. The U.S. imported \$31.0 billion worth of Agricultural Products, representing 19.6% of total U.S. imports of those commodities. Additionally, the U.S. imported \$129.7 billion worth of Machinery and Mechanical Appliances, representing 18.1% of the total U.S. imports of those commodities.



II. U.S. Exports to Mexico subject to U.S. Government Filing Requirements

In 2019, of the \$256.4 billion in U.S. exports to Mexico:

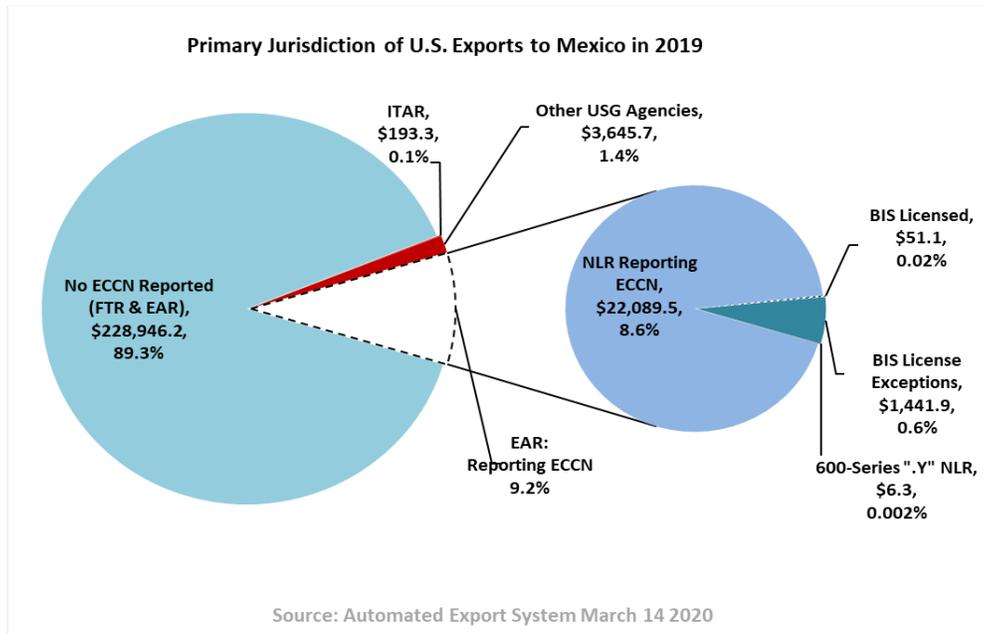
- 0.6% were subject to a BIS license requirement.
- 0.02% were exported under a BIS license; Worldwide, 0.4% were exported under a BIS license.
- 0.6% were exported under a BIS license exception; Worldwide, 1.0% were exported under a BIS license exception.
- 8.6% were exported under No License Required (NLR) with an ECCN; Worldwide, 12.1% were exported under No License Required with an ECCN.
- 0.01% were exported under NLR for .y 600-series items; Worldwide, 0.02% was exported under NLR for .y 600-series items.

		Mexico		
		2017	2018	2019
	Department of State	\$1,036.1	\$297.9	\$193.3
	Other USG Agencies	\$2,275.4	\$2,724.4	\$3,645.7
	Department of Commerce	\$240,196.0	\$262,420.5	\$252,535.1
	BIS Licensed	\$38.9	\$59.0	\$51.1
	BIS License Exceptions	\$1,311.5	\$1,465.3	\$1,441.9
	NLR reporting an ECCN	\$16,863.5	\$20,091.8	\$22,089.5
	NLR not reporting an ECCN	\$221,978.4	\$240,800.3	\$228,946.2
	600-Series ".Y" Paragraph NLR	\$3.7	\$4.0	\$6.3

Values in Millions of U.S. Dollars. Source: Automated Export System April 1, 2020

Reasons for Control	Chemical and Biological Weapons			Nuclear Nonproliferation		National Security		Missile Tech	Regional Stability		Firearms Convention	Crime Control			Anti-Terrorism	
	CB:1	CB:2	CB:3	NP:1	NP:2	NS:1	NS:2	MT:1	RS:1	RS:2	FC:1	CC:1	CC:2	CC:3	AT:1	AT:2
Mexico	X					X		X	X		X	X		X		

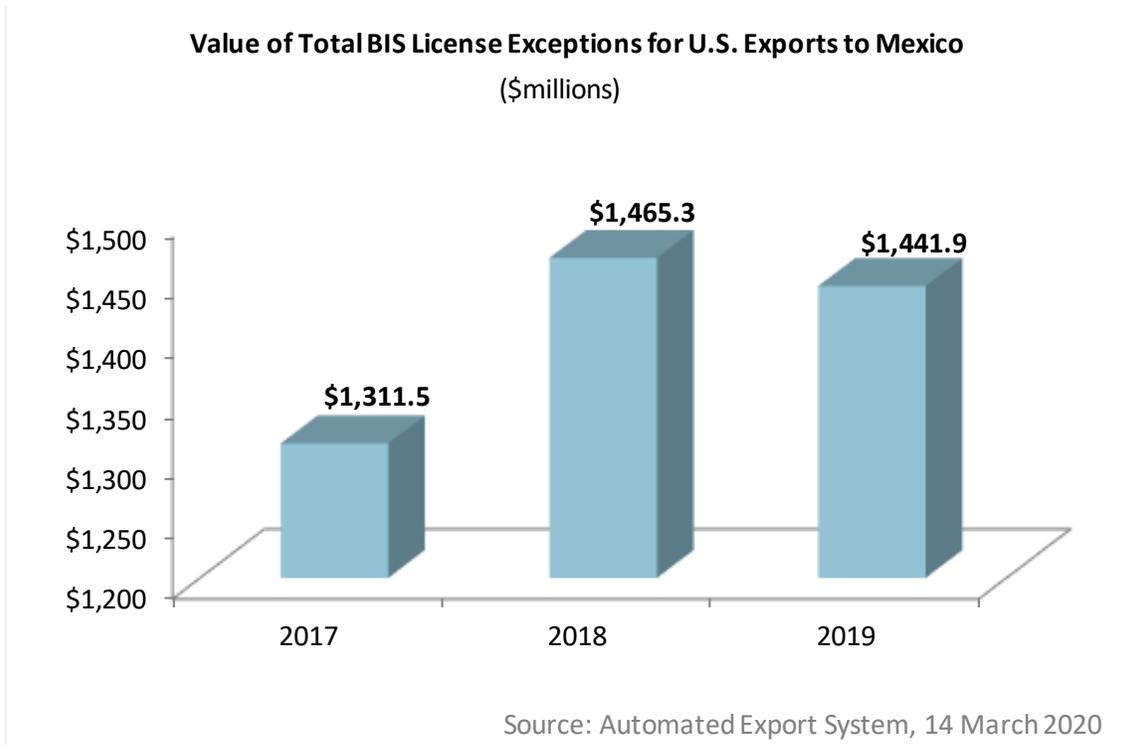
CFR 15 Part 738 Supplement 1



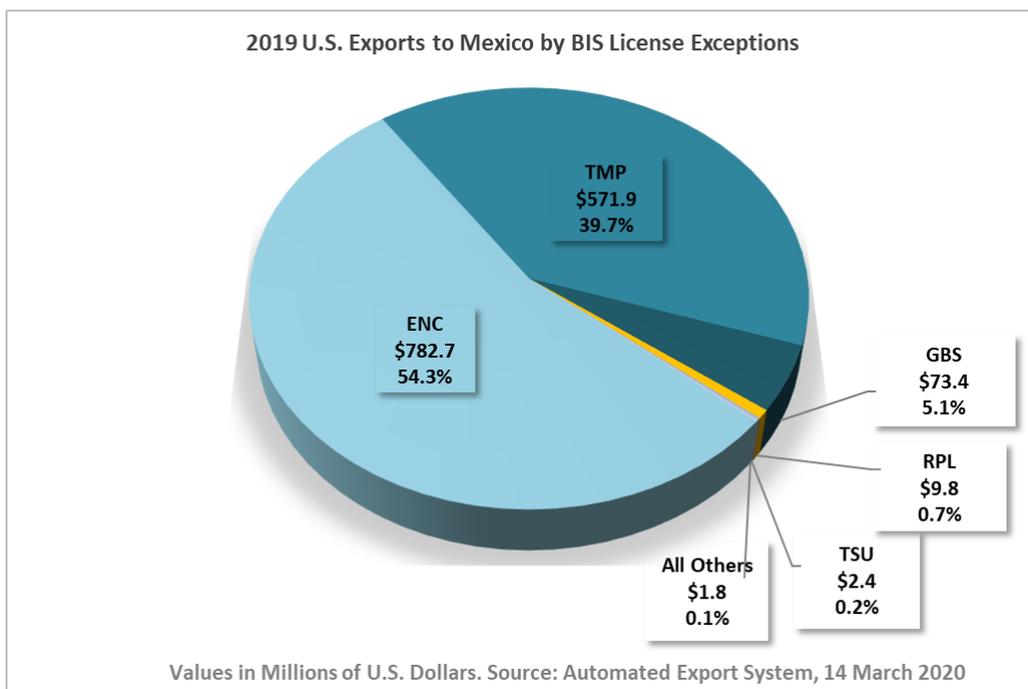


U.S. Exports to Mexico

In 2019, U.S. exports to Mexico shipped under a BIS license exception totaled \$1.4 billion, a \$23.4 million (1.6%) decrease from 2018.

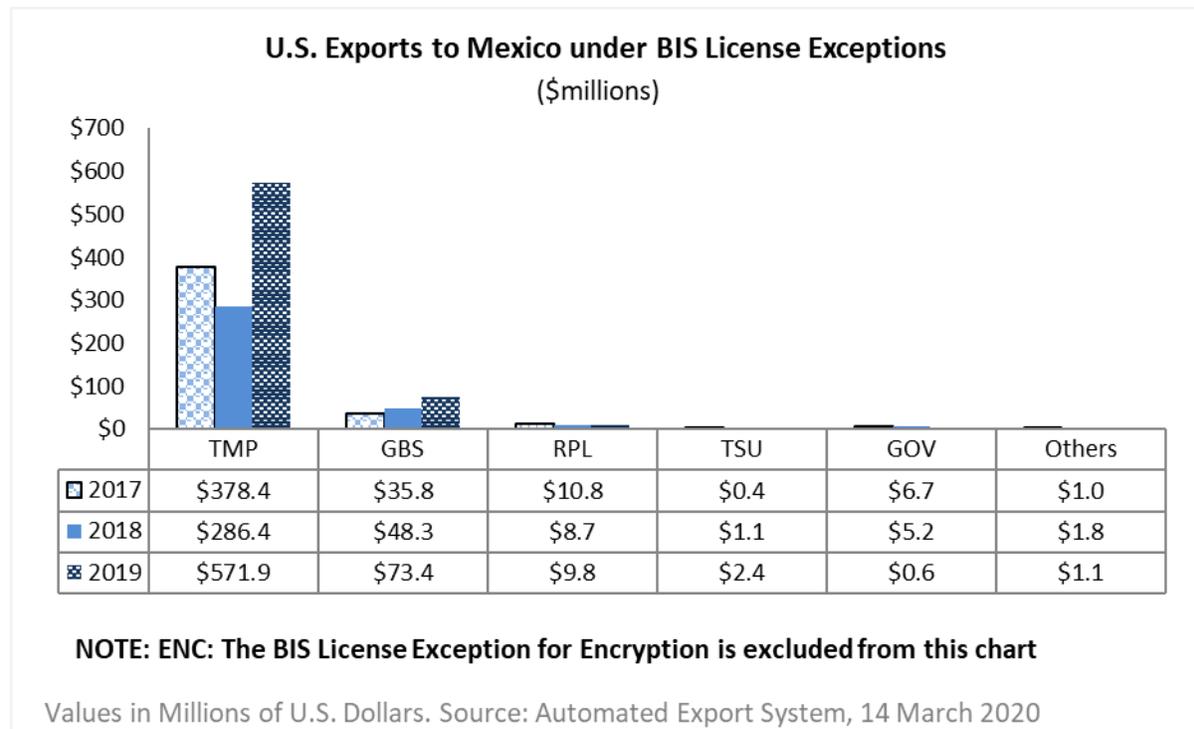
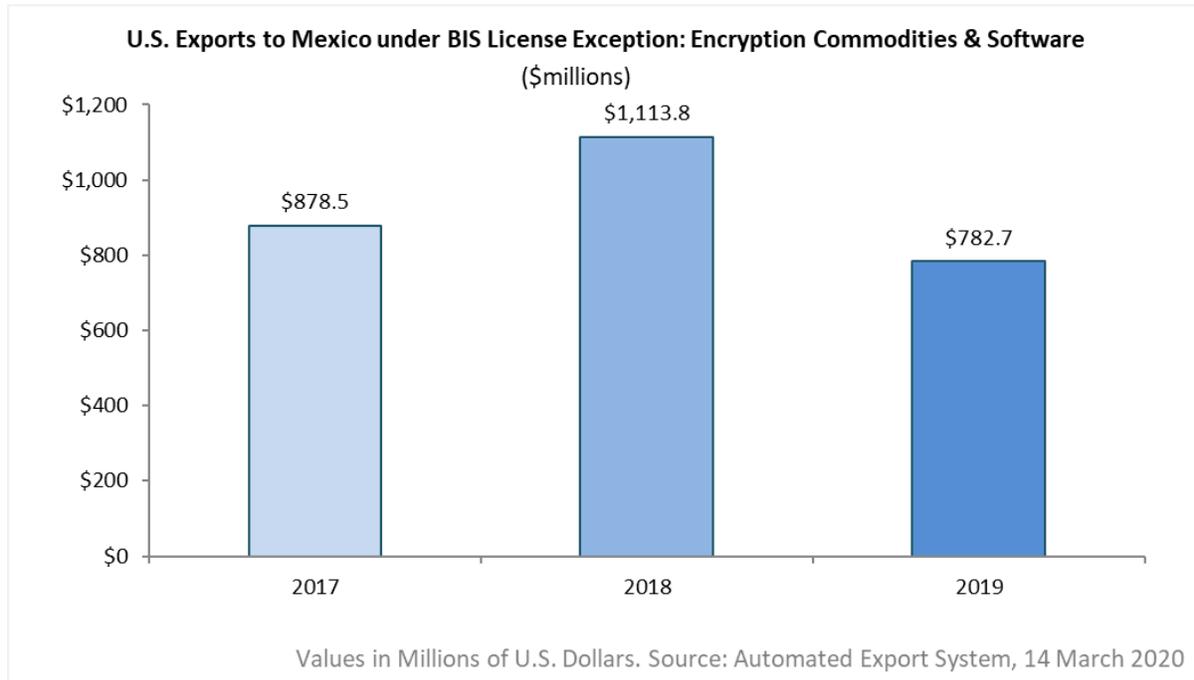


In 2019, the top license exception, Encryption Commodities, Software and Technology (ENC), totaled \$782.7 million (54.3% of all license exceptions) followed by Temporary Imports, Exports, Reexports, and Transfers (In-Country) with \$571.9 million (39.7%).





U.S. Exports to Mexico





Top Ten ECCNs by Value to Mexico (\$millions)	
LICENSED	#1 7A103 Instrumentation, Navigation Equip./Systems Not
	#2 9A610 Military Aircraft and Related Commodities
	#3 3A611 Military Electronics
	#4 9A619 Military Gas Turbine Engines and Related Commodities
	#5 3A981 Polygraphs/Fingerprint Analyzers/Cameras/Equip.
	#6 9A604 Commodities Related to Launch Vehicles, Missiles, Rockets, torpedoes, ...
	#7 9B610 Test, Inspection, and Production Equip. and Related Commodities Specia...
	#8 1A607 Military dissemination "equipment" for riot control agents
	#9 0A984 Shotguns, Buckshot, Shotgun Shells
	#10 1B001 Equip. for Production of Fibers, Preforms Or Co

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description

Top Ten ECCNs by Value to Mexico (\$millions)	
EXCEPTIONS	#1 5A002 Systems/Equip./Integrated Circuits for Info Sec
	#2 Blank No ECCN is required for License Exceptions TMP*
	#3 9B001 Equip., tooling Or Fixtures, "Specially Designed" for Manufacturing Ga...
	#4 EAR99 Items subject to the EAR that are not elsewhere controlled
	#5 9A610 Military Aircraft and Related Commodities
	#6 3A001 Electronic Components
	#7 9A619 Military Gas Turbine Engines and Related Commodities
	#8 0A614 Military Training Equipment
	#9 7A103 Instrumentation, Navigation Equip./Systems Not
	#10 0E982 "Technology" Required for Items Controlled by 0A982 or 0A985

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description

Top Ten ECCNs by Value to Mexico (\$millions)	
NLR with ECCN	#1 EAR99 Items subject to the EAR that are not elsewhere controlled
	#2 4A994 Computers Not Controlled By 4A001 or 4A003
	#3 9A991 Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A101...
	#4 5A991 Telecommunication Equip. Not Controlled by 5A001
	#5 5A992 Equipment not controlled by 5A002
	#6 9A990 Diesel Engines, N.E.S., and Tractors and "Specially Designed" "Parts" ...
	#7 3A991 Electronic Devices and "Components" not controlled by 3A001
	#8 1C992 Commercial Charges and Devices Containing Energetic Materials ...
	#9 7A994 Other Navigation Direction Finding Equip. ... Not Controlled under 7A003
	#10 1C350 Chemicals, Precursors for toxic Chemical Agents

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description



Top Ten ECCNs to Mexico by Shipment Count	
LICENSED	#1 9A610 Military Aircraft and Related Commodities
	#2 3A611 Military Electronics
	#3 9A619 Military Gas Turbine Engines and Related Commodities
	#4 9A604 Commodities Related to Launch Vehicles, Missiles, Rockets, torpedoes, ...
	#5 9B610 Test, Inspection, and Production Equip. and Related Commodities Specia...
	#6 1A985 Fingerprinting Powders, Dyes, and Inks
	#7 3A981 Polygraphs/Fingerprint Analyzers/Cameras/Equip.
	#8 0A978 Law Enforcement Striking Weapons, Including Saps, Police Batons, Side ...
	#9 0A982 Handcuffs, Leg Irons and Shackles
	#10 7A103 Instrumentation, Navigation Equip./Systems Not

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description

Top Ten ECCNs to Mexico by Shipment Count	
EXCEPTIONS	#1 5A002 Systems/Equip./Integrated Circuits for Info Sec
	#2 Blank No ECCN is required for License Exceptions TMP*
	#3 9A610 Military Aircraft and Related Commodities
	#4 3A001 Electronic Components
	#5 9A619 Military Gas Turbine Engines and Related Commodities
	#6 9B001 Equip., tooling Or Fixtures, "Specially Designed" for Manufacturing Ga...
	#7 0A606 Ground Vehicles and Related Commodities
	#8 0E982 "Technology" Required for Items Controlled by 0A982 or 0A985
	#9 0A614 Military Training Equipment
	#10 3A611 Military Electronics

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description

Top Ten ECCNs to Mexico by Shipment Count	
NLR with ECCN	#1 EAR99 Items subject to the EAR that are not elsewhere controlled
	#2 4A994 Computers Not Controlled By 4A001 or 4A003
	#3 9A991 Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A101...
	#4 5A991 Telecommunication Equip. Not Controlled by 5A001
	#5 5A992 Equipment not controlled by 5A002
	#6 3A991 Electronic Devices and "Components" not controlled by 3A001
	#7 9A990 Diesel Engines, N.E.S., and Tractors and "Specially Designed" "Parts" ...
	#8 3A999 Specific Processing Equip., N.E.S.
	#9 7A994 Other Navigation Direction Finding Equip. ... Not Controlled under 7A003
	#10 6A994 Optics, Not Controlled By 6A004, as Follows (See List of Items Control...

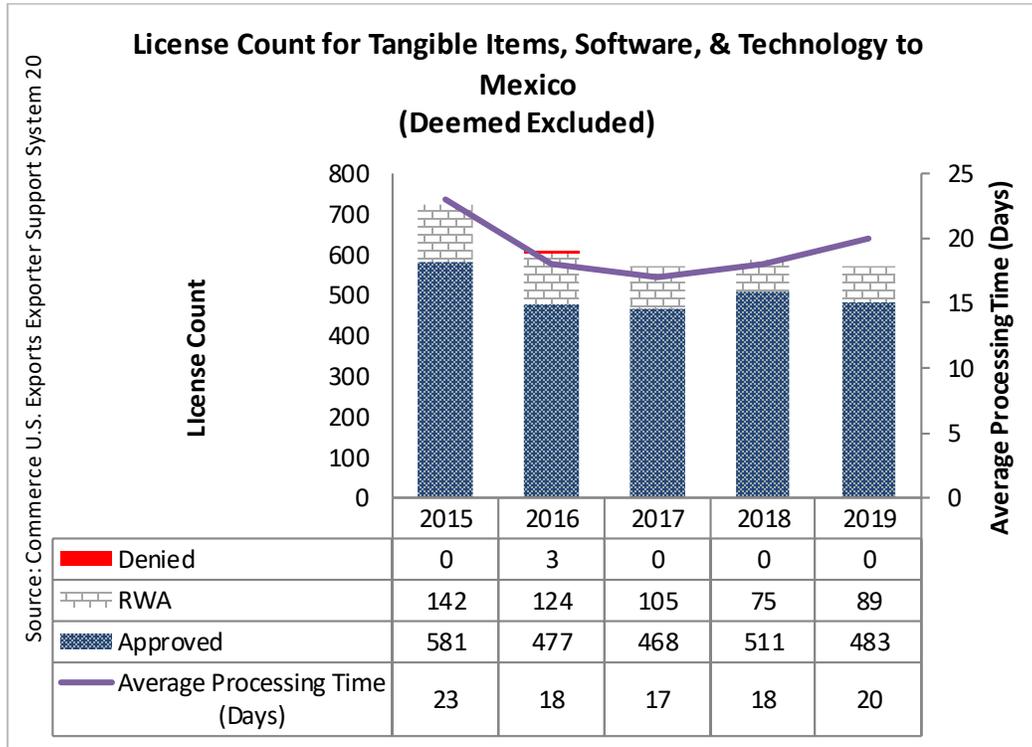
Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description



III. BIS Licensing to Mexico

In 2019, BIS reviewed 572 export/re-export applications (not including deemed export applications) valued at \$534.1 million for Mexico, out of a total of 32,993 applications worldwide valued at \$158.8 billion.

– Approved applications for Mexico totaled 483 (84.4% of the total applications) for \$492.0 million, compared to 28,223 (85.5%) approved applications for all destinations valued at \$123.0 billion.

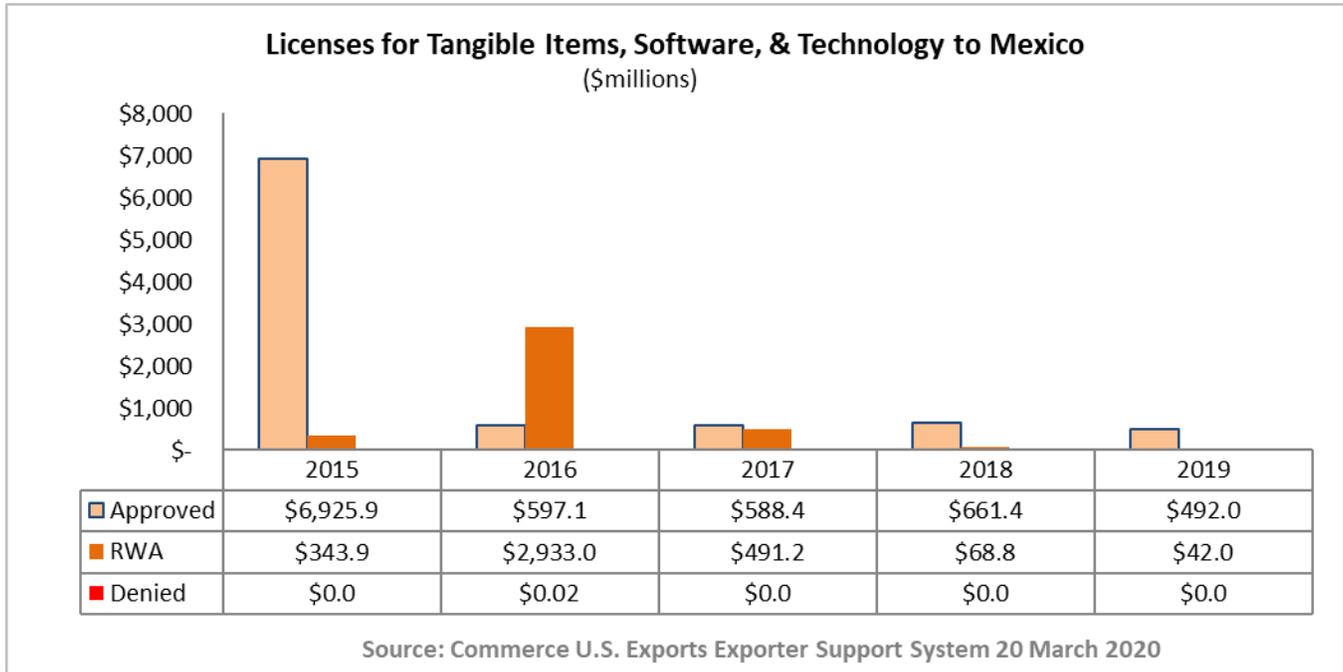


In 2019, BIS reviewed 49 deemed export applications from Mexican nationals, out of a total of 1,320 applications worldwide.

– Approved deemed exports applications from Mexican nationals totaled 45 (91.8% of the total applications), compared to the 1,124 (85.2%) approved for all destinations.

Deemed Export Licenses for Mexico 2015 -2019				
	Approved	RWA	Denied	Total
2015	15	2	0	17
2016	18	5	0	23
2017	20	1	0	21
2018	31	1	0	32
2019	45	4	0	49

Source: Commerce U.S. Exports Exporter Support System, retrieved May 15, 2020



Top Ten Approved (with deemed) ECCNs to Mexico by Count			2015	2016	2017	2018	2019	% of World Total 2019
APPROVED	#1	9E610 Technology Required for the Development, Productio	71	53	63	78	84	6.4%
	#2	3A981 Polygraphs/Fingerprint Analyzers/Cameras/Equip.	74	64	73	78	79	17.0%
	#3	3D980 Software for Dev/Prod/use of Items In 3A980 ...	46	35	53	64	62	16.3%
	#4	1C351 Human and Animal Pathogens and toxins	28	39	25	35	42	4.3%
	#5	9A610 Military Aircraft and Related Commodities	47	45	54	38	41	0.8%
	#6	9E619 Technology for Commodities controlled by 9A619, ...	43	33	34	37	33	7.7%
	#7	0A982 Handcuffs, Leg Irons and Shackles	23	20	21	24	26	7.7%
	#8	1A984 Chemical Agents, Including Tear Gas	14	25	16	17	20	13.8%
	#9	0A985 Discharge Type Arms and devices to administer elect	36	25	6	16	19	10.5%
	#10	9E604 Technology Required for Items Controlled In 9A604 ..	17	24	20	12	19	10.6%

Source: Commerce U.S. Exports Exporter Support System 20 March 2020

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description

In 2019, BIS did not deny any applications for Mexico.



Summary of U.S. Exports to Mexico

Summary of U.S. Exports to Mexico Calendar Year 2019				
	CY2019	CY2018	% of Total Exports	Percentage Change from previous year
Total Exports	\$256,374,085,277	\$265,442,787,072		-3.4%
Subject to ITAR	\$193,348,378	\$297,905,422	0.1%	-35.1%
Subject to Other Gov. Agencies	\$3,645,675,154	\$2,724,428,398	1.4%	33.8%
Detailed Summary of EAR-Controlled Exports				
AES License Type	Description	Value	Percentage of Total	Percentage Description
C30	Licenses	\$51,111,889	100.0%	
VDC	Voluntary Disclosure			
Total of Licensed		\$51,111,889	0.02%	total licensed/total exports
C35	LVS	\$116,462	0.01%	
C36	GBS	\$73,433,843	5.1%	
C38	TSR	\$45,100	0.003%	
C40	TMP	\$571,852,253	39.7%	
C41	RPL	\$9,771,709	0.7%	
C42	GOV	\$641,590	0.04%	
C43	GFT	\$16,877	0.001%	
C44	TSU	\$2,406,929	0.2%	
C45	BAG	\$3,136	0.0002%	
C46	AVS	\$463,865	0.03%	
C50	ENC	\$782,677,269	54.3%	
C53	APP	\$501,627	0.03%	
Total of License Exceptions		\$1,441,930,660	0.6%	total license exceptions/total exports
			96.6%	total license exceptions/total subject to license requirement
Total subject to license requirement (Licensed and License Exceptions)		\$1,493,042,549	0.6%	total subject to license requirement/total exports
C33	NLR reporting an ECCN	\$22,089,485,524	8.6%	NLR reporting an ECCN/total exports
C60	NLR for .y subparagraph 600-series	\$6,301,864	0.002%	NLR for .y subparagraph 600-series/total exports
Total of NLR		\$22,095,787,388	8.6%	total NLR with an ECCN/total export
Exports not reporting an ECCN		\$228,946,231,808	89.3%	

Source: U.S. Census Bureau, Foreign Trade Division and Automated Export System