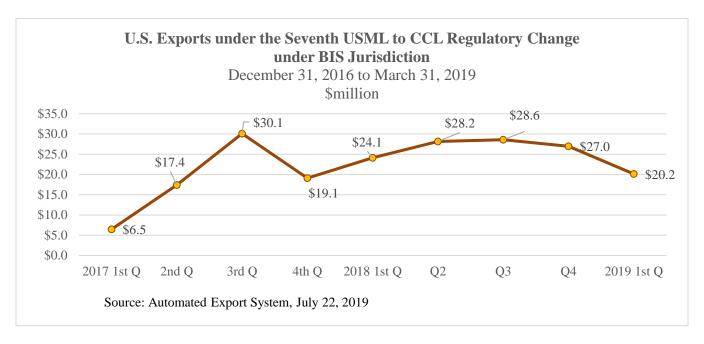
The Seventh USML to CCL Regulatory Change Fire Control

December 31, 2016 to March 31, 2019

Since the seventh USML to CCL regulatory change became effective on December 31, 2016, BIS has approved a total of 1.369 licenses for a value of \$628.0 million. The average number of BIS license applications for the four 600-Series items created by this rule is 56 per month through March 31, 2019. The approval rate is 90.0%.

BIS License Applications for Seventh USML to CCL Regulatory Changes Fire Control, Laser, Imaging and Guidance Equipment					
	2017	2018	2019 1st Quarter		
Approved	615	627	128		
RWA	70	72	9		
Denied	0	1	0		
Source: Commerce Expo					

From the effective date of December 31, 2016 to March 31, 2019, U.S. exports of items in the Seventh USML to CCL regulatory change – Fire Control/sensors and night vision items (7x611) under BIS jurisdiction totaled 4,371 shipments for \$201.2 million.



The Seventh USML to CCL Regulatory Change - Fire Control Top 10 Destinations of U.S. Exports under BIS Jurisdiction by Value

December 31, 2016 to March 31, 2019

		% of Total	Value			
Country	Shipment Count	Shipment Count	\$million	% of Total Value		
Japan	255	5.8%	\$48.3	24.0%		
United Kingdom	888	20.3%	\$23.6	11.7%		
South Korea	398	9.1%	\$17.6	8.8%		
Canada	448	10.2%	\$11.3	5.6%		
United Arab Emirates	144	3.3%	\$9.9	4.9%		
France	147	3.4%	\$9.5	4.7%		
Australia	194	4.4%	\$7.0	3.5%		
Saudi Arabia	97	2.2%	\$6.4	3.2%		
Israel	146	3.3%	\$6.4	3.2%		
Germany	205	4.7%	\$5.5	2.8%		
Top 10 Total/						
Grand Total	2,922	66.8%	\$145.6	72.4%		
Grand Total	4,371		\$201.2			
Source: Automated Export System, July 22, 2019						

Of the \$201.2 million in U.S. exports of 600-series items in the sixth USML to CCL regulatory change under BIS jurisdiction from December 30, 2014 to March 31, 2019, licensed exports totaled \$123.6 million (61.5% of the total); Servicing and replacement of parts and equipment totaled \$34.1 million (16.9%); and Governments and international organizations totaled \$16.5 million (8.2%).

U.S. Exports under the Seventh USML to CCL Regulatory Change Fire Control/Sensors/Night Vision by BIS License Type December 31, 2016 to March 31, 2019 \$million NLR .y 600-TMP, STA. Series, \$3.3, 1.7% \$8.4, 4.2% LVS. \$4.6, 2.3% \$0.5, 0.2% NLR to Canada, \$10.1, 5.0% GOV, \$16.5, 8.2% Licensed, RPL, \$123.6,61.5% \$34.1, 16.9%

Source: Automated Export System, July 22, 2019

BIS License Exceptions:

RPL: Servicing and replacement of parts and equipment

GOV: Governments, international organizations, international inspections under the Chemical Weapons

Convention, and the International Space Station

STA: Strategic Trade Authorization

NLR: No License Required

TMP: Temporary imports, exports, reexports, and transfers (in-country)