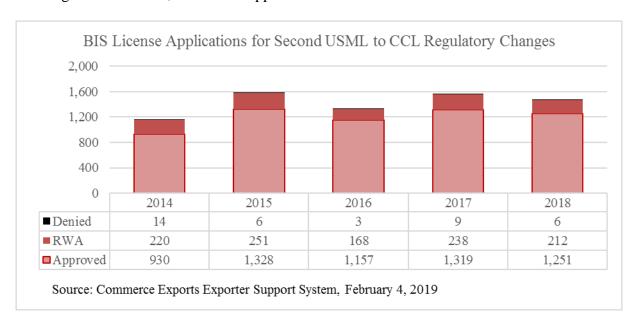
The Second USML to CCL Regulatory Change Vehicles and Vessels

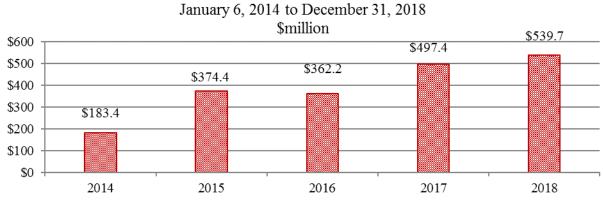
January 6, 2014 to December 31, 2018

Since the second USML to CCL regulatory change became effective on January 6, 2014, the average number of BIS license applications for the nineteen 600-Series items created by this rule is 119 per month through December 31, 2018. The approval rate is 84.2%.



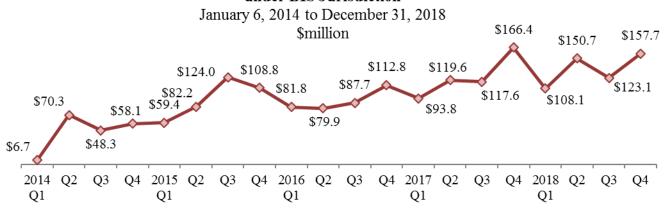
From January 6, 2014 to December 31, 2018, U.S. exports of items in the second USML to CCL regulatory change – Vehicles and Vessels items (0y606, 8y609, 8y620 and 0y617) under BIS jurisdiction totaled 40,213 shipments for \$2.0 billion.

U.S. Exports under the Second USML to CCL Regulatory Change under BIS Jurisdiction



Source: Automated Export System, March 14, 2019

Quarterly U.S. Exports under the Second USML to CCL Regulatory Change under BIS Jurisdiction



Source: Automated Export System, March 14, 2019

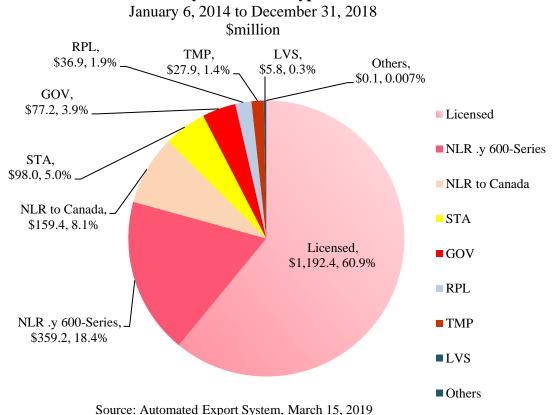
The Second USML to CCL Regulatory Change-Vehicles and Vessels Top 15 Destinations of U.S. Exports under BIS Jurisdiction by Value

January 6, 2014 to December 31, 2018

January 0, 2014 to December 31, 2018			
	% of Total	Value	% of Total
Shipment Count	Shipment Count	\$million	Value
6,566	16.3%	\$328.1	18.2%
3,705	9.2%	\$325.7	12.6%
8,219	20.4%	\$235.1	9.3%
842	2.1%	\$105.7	8.2%
139	0.3%	\$98.7	3.7%
779	1.9%	\$80.1	3.7%
3,220	8.0%	\$79.8	3.4%
6,146	15.3%	\$67.2	3.4%
1,497	3.7%	\$58.0	3.2%
493	1.2%	\$52.9	2.9%
1,016	2.5%	\$51.7	2.7%
156	0.39%	\$47.8	2.4%
15	0.0%	\$44.9	1.8%
362	0.9%	\$36.8	1.6%
202	0.5%	\$34.8	1.5%
33,357		\$1,647.2	
	83.0%		84.2%
40,213		\$1,957.0	
Source: Automated Export System, March 15, 2019			
	Shipment Count 6,566 3,705 8,219 842 139 779 3,220 6,146 1,497 493 1,016 156 15 362 202 33,357	Shipment Count 6,566 16.3% 3,705 9,2% 8,219 20.4% 842 2.1% 139 0.3% 779 1.9% 3,220 8,0% 6,146 15.3% 1,497 3.7% 493 1,2% 1,016 2.5% 156 0.39% 15 0.0% 362 0.9% 202 0.5% 33,357	Shipment Count % of Total Shipment Count Value Smillion 6,566 16.3% \$328.1 3,705 9.2% \$325.7 8,219 20.4% \$235.1 842 2.1% \$105.7 139 0.3% \$98.7 779 1.9% \$80.1 3,220 8.0% \$79.8 6,146 15.3% \$67.2 1,497 3.7% \$58.0 493 1.2% \$52.9 1,016 2.5% \$51.7 156 0.39% \$47.8 15 0.0% \$44.9 362 0.9% \$36.8 202 0.5% \$34.8 33,357 \$1,647.2 83.0% \$1,957.0

Of the \$2.0 billion in U.S. exports of 600-series items in the second USML to CCL regulatory change under BIS jurisdiction from January 6, 2014 to December 31, 2018, licensed exports totaled \$1,192.4 million (60.9% of the total); No License Required (NLR) for .y 600-series items totaled \$359.2 million (18.4%); and NLR for 600-series items to Canada totaled \$159.4 million (8.1%).

U.S. Exports under the Second USML to CCL Regulatory Change by BIS License Type



BIS License Exceptions:

NLR: No License Required

GOV: Governments, international organizations, international inspections under the Chemical

Weapons Convention and the International Space Station

STA: Strategic Trade Authorization

RPL: Servicing and replacement of parts and equipment

TMP: Temporary imports, exports, reexports, and transfers (in-country)

LVS: Shipments of limited value