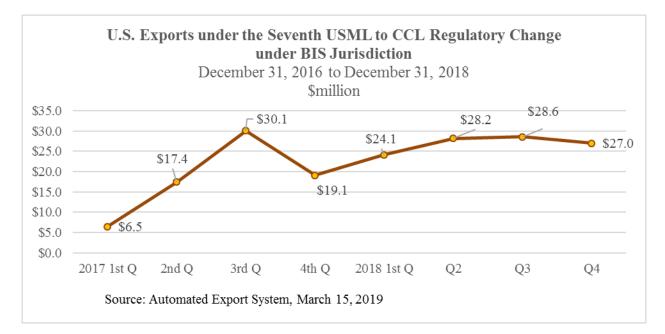
The Seventh USML to CCL Regulatory Change Fire Control, Laser, Imaging and Guidance Equipment December 31, 2016 – December 31, 2018

Since the 7th USML to CCL regulatory change became effective on December 31, 2016, the average number of BIS license applications for the eight 600-Series items (7x611) created by this rule is 58 per month through December 31, 2018. The approval rate is 89.7%.

BIS License Applications for Seventh USML to CCL Regulatory Changes Fire Control, Laser, Imaging and Guidance Equipment				
	2017	2018		
Approved	615	627		
RWA	70	72		
Denied	0	1		
Source: Commerce Exports Exporter Support System, February 4, 2019				

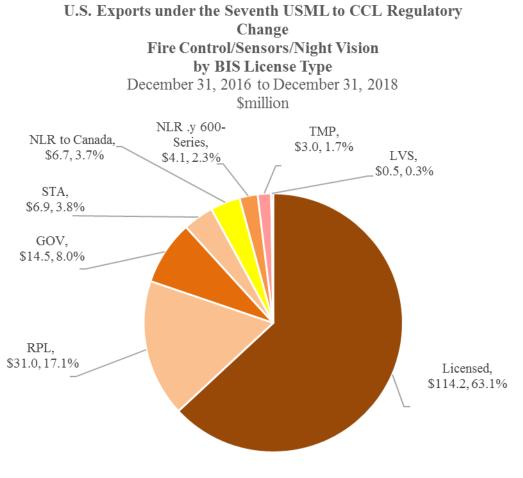
From the effective date of December 31, 2016 to December 31, 2018, U.S. exports of items in the Seventh USML to CCL regulatory change – Fire Control/sensors and night vision items under BIS jurisdiction totaled 3,979 shipments for \$181.0 million.



The Seventh USML to CCL Regulatory Change - Fire Control						
Top 10 Destinations of U.S. Exports under BIS Jurisdiction by Value December 31, 2016 to December 31, 2018						
	,	% of Total	Value			
Country	Shipment Count	Shipment Count	\$million	% of Total Value		
Japan	234	5.9%	\$47.3	26.1%		
United Kingdom	808	20.3%	\$21.2	11.7%		
South Korea	362	9.1%	\$15.4	8.5%		
United Arab Emirates	135	3.4%	\$9.3	5.1%		
France	130	3.3%	\$8.3	4.6%		
Canada	384	9.7%	\$7.8	4.3%		
Australia	176	4.4%	\$6.1	3.4%		
Saudi Arabia	94	2.4%	\$6.0	3.3%		
Israel	135	3.4%	\$5.4	3.0%		
Germany	180	4.5%	\$5.0	2.8%		
Top 10 Total/						
Grand Total	2,638	66.3%	\$131.8	72.8%		
Grand Total	3,979		\$181.0			
Source: Automated Export System, March 15, 2019						

U.S. Department of Commerce Bureau of Industry and Security Office of Technology Evaluation

Of the \$181.0 million in U.S. exports of 600-series items in the sixth USML to CCL regulatory change under BIS jurisdiction from December 30, 2014 to December 31, 2018, licensed exports totaled \$114.2 million (63.1% of the total); Servicing and replacement of parts and equipment totaled \$31.0 million (17.1%); and Governments and international organizations totaled \$14.5 million (8.0%).



Source: Automated Export System, March 15, 2019

BIS License Exceptions:

RPL: Servicing and replacement of parts and equipment GOV: Governments, international organizations, international inspections under the Chemical Weapons Convention, and the International Space Station STA: Strategic Trade Authorization NLR: No License Required TMP: Temporary imports, exports, reexports, and transfers (in-country)