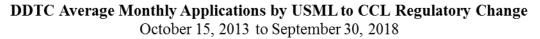
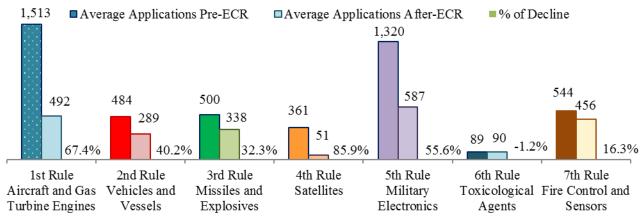
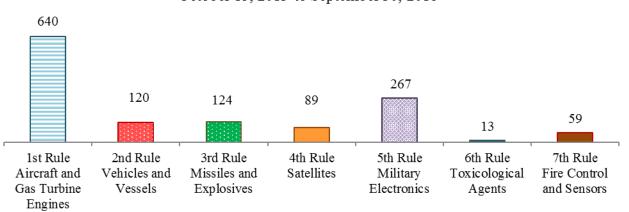
Licensing Statistics of 600-series and 9x515 Items

The license applications for items in the 18 categories of the United States Munitions List (USML) showed an overall average decline of 52.1 % from 4,811 to 2,303 per month through September 30, 2018. The average monthly drop of 2,508 in license applications is the result of certain items that do not warrant control on the USML transitioned to the Commerce Control List (CCL). The biggest drop in license applications was those impacted by the fourth regulatory change involving the transition of satellites with a 85.9% decline. The Directorate of Defense Trade Controls (DDTC) of the U.S. Department of State estimates a 45% decline in license applications will be shown when all USML categories have been reviewed.





Source: Directorate of Defense Trade Controls of the U.S. Department of State, October 26, 2018



BIS Average Monthly Applications by USML to CCL Regulatory Change October 15, 2013 to September 30, 2018

Source: Commerce U.S. Exports Exporter Support System, October 3, 2018

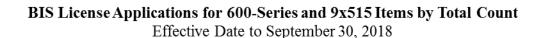
From October 15, 2013 to September 30, 2018, BIS has processed a total of 67,263¹ applications for 600-series and 9x515 items. Of these, 62,718 applications were for 600-series items and 4,545 were for 9x515 items.

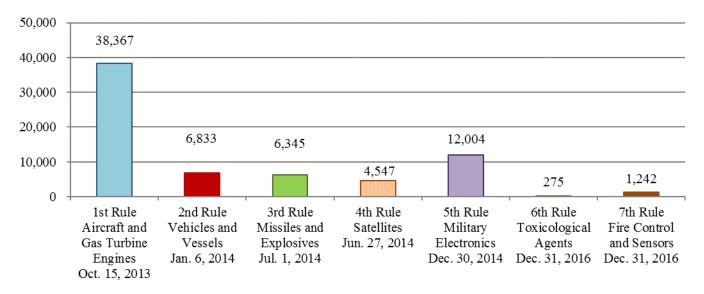
Of 62,718 applications for 600-series items:

- Approved applications were 56,186, 89.6% of the total applications;
- Returned without action (RWA) were 6,371, 10.2% of the total; and
- Denied applications were 161, 0.3% of the total.

Of 4,545 applications for 9x515 items:

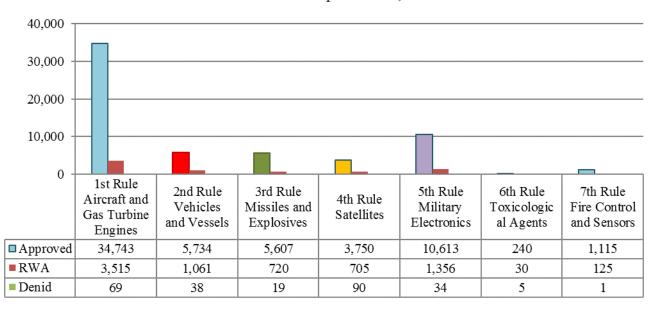
- Approved applications were 3,750, 82.5% of the total applications;
- Returned without action (RWA) were 705, 15.5% of the total; and
- Denied applications were 90, 2.0% of the total.

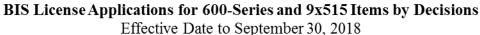




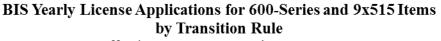
Source: Commerce U.S. Exports Exporter Support System, October 5, 2018

¹ Note: This number for the total applications is slightly smaller than the sum of all applications by each rule because license applications containing multiple ECCNs may be associated with more than one regulatory change. For instance, a single application containing 9A610 and 0A606 items would be counted in both the 1st rule column and the 2nd rule column.

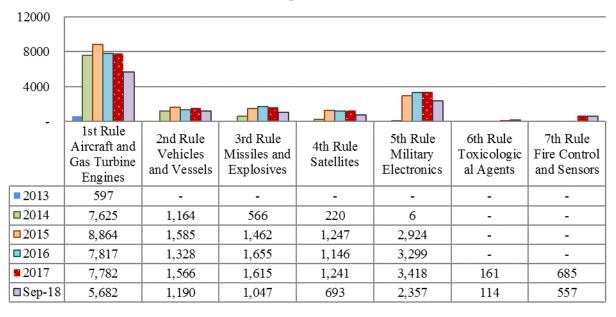




Source: Commerce U.S. Exports Exporter Support System, October 5, 2018



Effective Date to September 30, 2018



Source: Commerce U.S. Exports Exporter Support System, October 5, 2018

From October 15, 2013 to September 30, 2018, BIS has processed applications for 600-series and 9x515 items for a value of \$272.9 billion. Of these, \$149.4 billion for 600-series items and \$123.6 for 9x515 items.

Of \$149.4 billion for 600-sereis items:

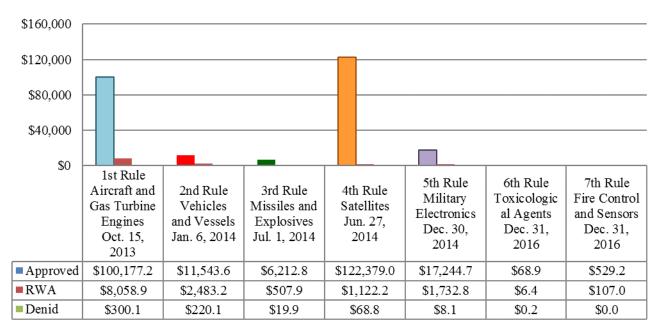
- Approved applications valued at \$135.9 billion, 91.0% of the total application value;
- Returned without action (RWA) valued at \$12.9 billion, 8.7% of the total; and
- Denied applications valued at \$548.4 million, 0.4% of the total.

Of \$123.6 billion for 9x515 items:

- Approved applications valued at \$122.4 billion, 99.0% of the total application value;
- Returned without action (RWA) valued at \$1.1 billion, 0.9% of the total; and
- > Denied applications valued at \$68.8 million, 0.06% of the total.



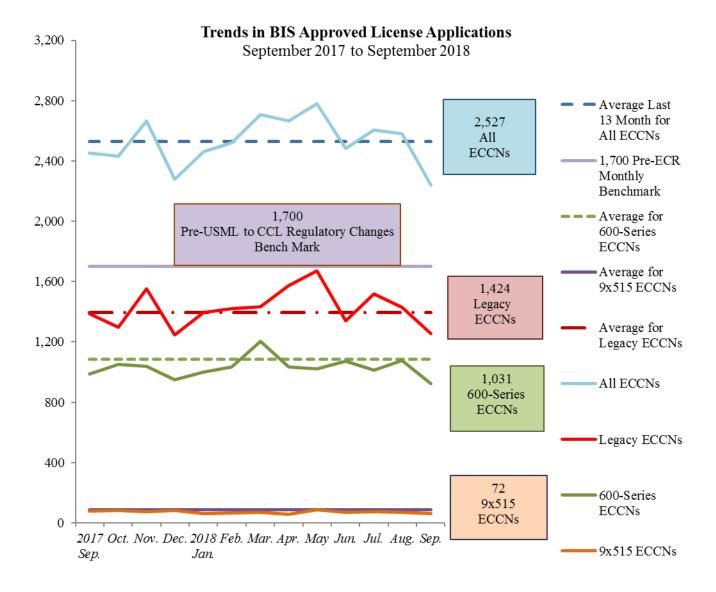
Effective Date to September 30, 2018 \$million



Source: Commerce U.S. Exports Exporter Support System, October 5, 2018

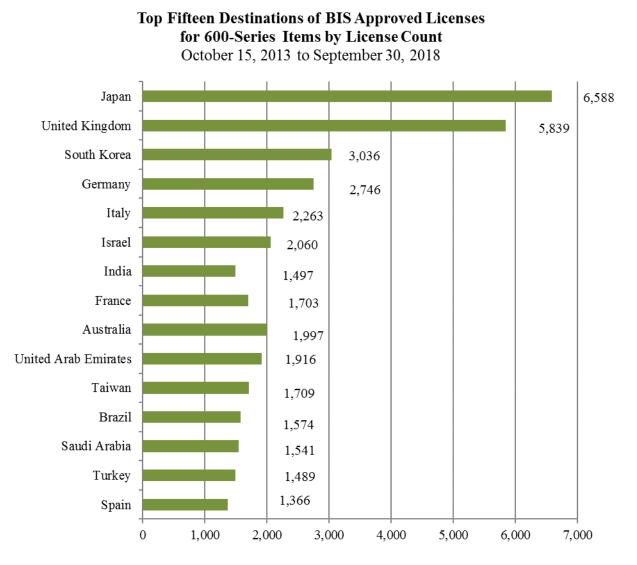
In the last 13 months from September 2017 to September 2018, the average monthly BIS license approvals for all ECCNs are 2,527, indicating an increase of 48.7% from the average monthly approvals of 1,700 during the fiscal year 2012 to 2013, prior to the first regulatory change from the USML to the CCL becoming effective on October 15, 2013:

- \blacktriangleright For 600-Series items, the average monthly license approvals are 1,031;
- ▶ For 9x515 items, the average monthly license approvals are 72; and
- ▶ For legacy ECCNs, the average monthly license approvals are 1,424.



Source: Commerce U.S. Exports Exporter Support System, October 5, 2018

Of the total 56,186 BIS approved licenses for 600-series items from October 15, 2013 to September 30, 2018, 37,324 (66.4% of the total approved licenses) were issued for exports to the top 15 destinations by license count. The top destinations were Japan with 6,588 approved licenses (11.7% of the total); the United Kingdom with 5,839 (10.4%), and South Korea with 3,036 (5.4%).

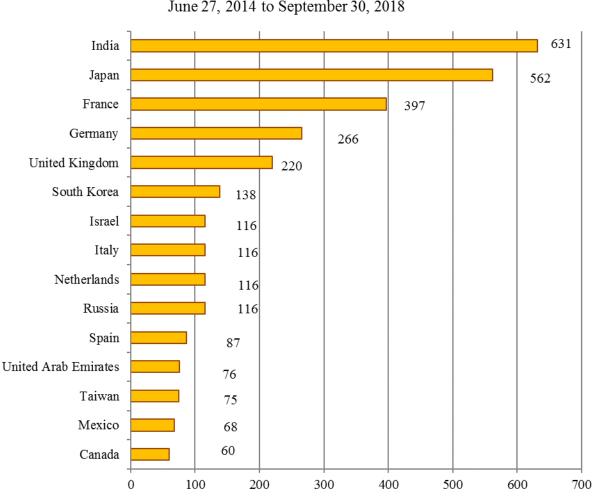


Source: Commerce U.S. Exports Exporter Support System, October 26, 2018

6

Top Ten Approved ECCNs for 600-Series Items by Count October 15, 2013 - September 30, 2018			
ECCN	Description	Total Approved	Value \$million
9A610	Military aircraft and related commodities	26,405	\$59,142.2
3A611	Military electronics	9,643	\$16,933.4
9A619	Military gas turbine engines and related commodities	5,743	\$31,435.9
9E610	Technology "required" for the "development," "production," operation, installation, maintenance, repair, overhaul, or refurbishing of military aircraft and related commodities controlled by 9A610, equipment controlled by 9B610, materials controlled by 9C610 or software controlled by 9D610.	5,427	\$2,875.3
0A606	Ground vehicles and related commodities	3,837	\$10,468.6
3E611	Technology "required" for military electronics	2,044	\$160.8
	Technology "required" for the "development," "production," operation, installation, maintenance, repair, overhaul, or refurbishment of military gas turbine engines and related commodities controlled by 9A619, equipment controlled by 0B619, materials controlled by 9C619, or software controlled by		
9E619	9D619.	1,967	\$150.0
1A613	Armored and protective "equipment" and related commodities	1,954	\$3,593.1
9A604	Commodities related to launch vehicles, missiles, and rockets	1,684	\$1,425.5
9B610	Test, inspection, and production "equipment" and related commodities "specially designed" for the "development" or "production" of commodities enumerated in ECCN 9A610 or USML Category VIII	1,547	\$6,444.0
Source: Cor	nmerce U.S. Exports Exporter Support System, October 5, 2018		

Of the total 3,750 BIS approved licenses for 600-series items from October 15, 2013 to September 30, 2018, 3,044 (81.2% of the total approved licenses) were issued for exports to the top 15 destinations by license count. The top destinations were India with 631 approved licenses (16.8% of the total); Japan with 562 approvals (15.0%), and France with 397 approvals (10.6%).



for 9x515 Items by License Count June 27, 2014 to September 30, 2018

Top Fifteen Destinations of BIS Approved Licenses

Source: Commerce U.S. Exports Exporter Support System, October 26, 2018