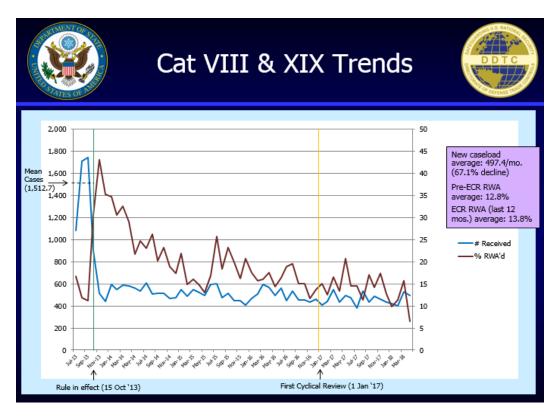
License Applications and Exports

The First USML to CCL Regulatory Change Aircraft and Gas Turbine Engines

October 15, 2013 to March 31, 2018

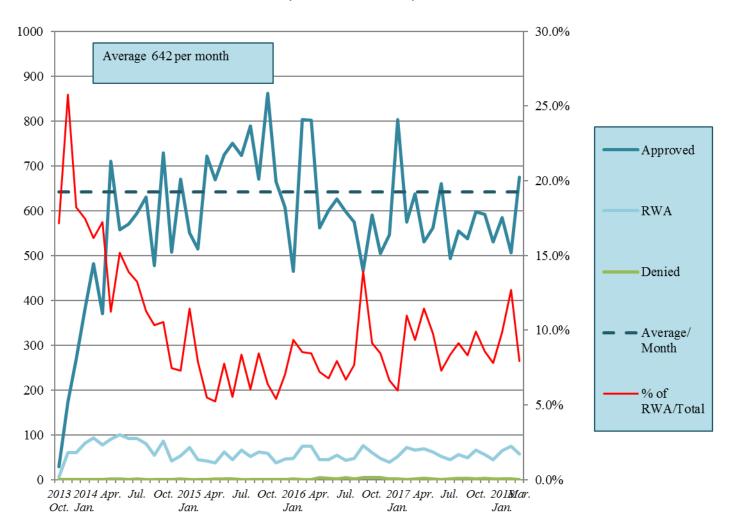
The license applications for items in categories VIII (Aircraft) and XIX (Gas Turbine Engines) of the United States Munitions List (USML) have declined 67.1% from an average of 1,513 to 497 per month through March 31, 2018. The average monthly drop of 1,016 in license applications is the result of certain items transitioning to the Commerce Control List (CCL).



Source: The Directorate of Defense Trade Controls of the U.S. Department of State, June 5, 2018

Since the first USML to CCL regulatory change became effective on October 15, 2013, the average number of BIS processed licenses for the ten 600-Series items created by this rule is 642 per month through March 31, 2018. The approval rate is 90.5%.

BIS License Processing for the First USML to CCL Regulatory Change October 15, 2013 to March 31, 2018

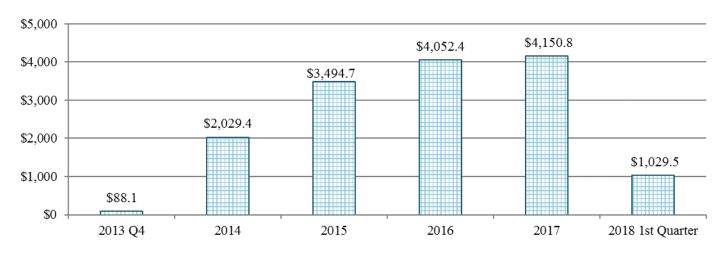


Source: Commerce U.S. Exports Exporter Support System, June 5, 2018

From October 15, 2013 to March 31, 2018, U.S. exports of items under the first USML to CCL regulatory change – Aircraft and Gas Turbine Engines items (9x610 and 9y619) under BIS jurisdiction totaled 281,659 shipments for \$14.8 billion.

U.S. Yearly Exports under the First USML to CCL Regulatory Change under BIS Jurisdiction

October 15, 2013 to March 31, 2018 \$million



Source: Automated Export System, June 14, 2018

U.S. Quarterly Exports under the First USML to CCL Regulatory Change under BIS Jurisdiction

October 15, 2013 to March 31, 2018 \$million



Source: Automated Export System, June 14, 2018

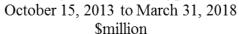
The First USML to CCL Regulatory Change-Aircraft and Gas Turbines Top 15 Destinations of U.S. Exports under BIS Jurisdiction by Value

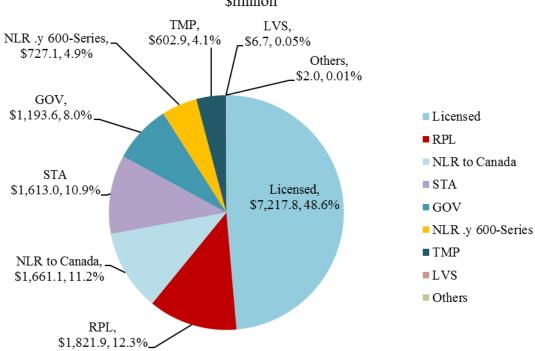
October 15, 2013 to March 31, 2018

	% of Total	Value	
Shipment Count	Shipment Count	\$million	% of Total Value
24,230	8.6%	\$2,476.5	16.7%
21,376	7.6%	\$1,833.2	12.3%
29,981	10.6%	\$1,633.7	11.0%
19,581	7.0%	\$1,100.8	7.4%
11,022	3.9%	\$566.1	3.8%
10,602	3.8%	\$540.9	3.6%
9,015	3.2%	\$523.7	3.5%
12,776	4.5%	\$470.9	3.2%
14,762	5.2%	\$436.9	2.9%
8,668	3.1%	\$414.0	2.8%
8,259	2.9%	\$412.2	2.8%
9,132	3.2%	\$347.6	2.3%
4,803	1.7%	\$331.2	2.2%
6,687	2.4%	\$256.4	1.7%
7,417	2.6%	\$209.7	1.4%
198,311		\$11,553.8	
	70.4%		77.8%
281,659		\$14,846.1	
	24,230 21,376 29,981 19,581 11,022 10,602 9,015 12,776 14,762 8,668 8,259 9,132 4,803 6,687 7,417 198,311	Shipment Count Shipment Count 24,230 8.6% 21,376 7.6% 29,981 10.6% 19,581 7.0% 11,022 3.9% 10,602 3.8% 9,015 3.2% 12,776 4.5% 14,762 5.2% 8,668 3.1% 8,259 2.9% 9,132 3.2% 4,803 1.7% 6,687 2.4% 7,417 2.6% 198,311 70.4%	Shipment Count Shipment Count \$million 24,230 8.6% \$2,476.5 21,376 7.6% \$1,833.2 29,981 10.6% \$1,633.7 19,581 7.0% \$1,100.8 11,022 3.9% \$566.1 10,602 3.8% \$540.9 9,015 3.2% \$523.7 12,776 4.5% \$470.9 14,762 5.2% \$436.9 8,668 3.1% \$414.0 8,259 2.9% \$412.2 9,132 3.2% \$347.6 4,803 1.7% \$331.2 6,687 2.4% \$256.4 7,417 2.6% \$209.7 198,311 \$11,553.8

Of the \$14.8 billion in U.S. exports of 600-series items in the first USML to CCL regulatory change under BIS jurisdiction from October 15, 2013 to March 31, 2018, licensed exports totaled \$7.2 billion (48.6% of the total); Servicing and replacement of parts and equipment totaled \$1.8 billion (12.3%) and No License Required to Canada totaled \$1.7 billion (11.2%).

U.S. Exports under the First USML to CCL Regulatory Change by BIS License Type





Source: Automated Export System, June 14, 2018

BIS License Exceptions:

RPL: Servicing and replacement of parts and equipment

NLR: No License Required

STA: Strategic Trade Authorization

GOV: Governments, international organizations, international inspections under the Chemical Weapons

Convention, and the International Space Station

TMP: Temporary imports, exports, reexports, and transfers (in-country)

LVS: Shipments of limited value