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6/15/2017

Brad Botwin
Director, Industrial Services
Bureau of Industry and Security
U.S. Department of Commerce
1401 Constitution Avenue, NW
Washington, DC 20230

Dear Mr. Botwin:

I am writing to inform the Department of Commerce's Section 232 Investigation into aluminum imports.

We own and operate a full service aluminum extrusions company call Extrusions, Inc. We are a privately held extrusions company that services the needs of a variety of end users. We also provide other services for the aluminum extrusions industry at our facility including powder coat painting, anodizing, fabrication, and CNC machining. We also own and operate a commercial window business called Winvent, which uses our extrusions, and a commercial window installation business that installs our extrusions in one of our primary window markets. Today my company operates two locations in Kansas and one location in Missouri.

In the United States, we employ 140 employees and growing. We are a downstream business; meaning we use imported aluminum products to produce other products used by the commercial windows industry, lighting, overhead doors, outdoor equipment, construction, and many others. More information on our company and products can be found on our website www.aluminumextrusions.com.

Similar to other US manufacturers, we would like the products that we produce to be protected from low cost imports, but a blanket duty on all aluminum imports will do more harm than good. Increasing the cost of primary aluminum through tariffs or other measures will negatively impact my business and the overall US downstream sector putting over 500,000 downstream jobs at risk.

The downstream sector is by far the largest employer and generator of economic opportunity in the US aluminum industry.

- An increase in cost in imported raw materials for our product would cause a rippling effect to our end user as our prices would have to increase making it difficult for us to be competitive against foreign competition with lesser quality products.
- A stable aluminum market allows us to control our pricing and work on other business factors that make us competitive in the market place. It also affords us the opportunity to work on key items to ultimately save money. This allows us to have better profit margins, which in turn allows us to grow our business through capital expenditures and employing more people. These capital expenditure are, for the most part, US based purchases which also help the US economy.

Please let us know if we can provide any other information.

Sincerely,

A handwritten signature in black ink, appearing to read "B. McGowen". The signature is fluid and cursive, with a long horizontal stroke at the end.

Brian McGowen
General Manager
Extrusions/Winvent Inc.
Fort Scott, KS