

## The published definition



- Read pages 22728 and 22729 of Commerce's Federal Register notice published on April 16, 2013 (78 Fed. Reg. 22660)
- The "specially designed" definition will be common to the EAR and ITAR, although slight differences in wording to make definition EAR and ITAR specific.



### Goals



- Wanted to develop something so that if ten different people in industry and government got the same set of facts then they would all come to the same conclusion.
- Necessary to define clearly what would be caught by new 'catch-all' controls moving to the CCL from the USML and also to harmonize definition throughout the CCL and the USML.
- Wanted a structure that would allow for evolution and clarification as put into practice.

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### Reason for structure



- In working through options for a definition, became clear that it was easier to clearly describe what was not "specially designed" than what was.
- One sentence definitions leave too much room for ambiguity and subjectivity.
- So, we established broad 'catches' (paragraph (a)) and specific, objective 'releases' (paragraph (b)).

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### Take a breath



- We realize this is a new approach and will, at first, seem complicated.
- Based on our testing, it becomes much easier to apply than the "design intent" aspects of currently undefined term.
- The content is not radical, but rather codifies existing concepts and good faith applications of the term to further USG policy objectives.

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### Steps



- To determine whether an item is "specially designed," one answers a series of yes/no questions.
- Be sure to apply existing EAR definitions (such as "development," "production," and "knowledge") and also new EAR definitions (such as for "part," "component," and "end item.")

### Paragraph (a)(1) 'catch'



Paragraph (a)(1) 'catches' any item that:

<u>as a result of "development"</u> has properties peculiarly responsible for achieving or exceeding the performance levels, characteristics, or functions in the relevant:

-ECCN, or

-U.S. Munitions List (USML) paragraph.



### Paragraph (a)(1) comments



- Paragraph (a)(1) is mainly used for determining whether an end item or material is "specially designed," although it also applies to other items subject to the EAR.
- For end-items and material, paragraph (a)(1) is the entire "specially designed" definition – meaning (a)(1) acts as the 'catch' and 'release.' If your end item or material is not 'caught' under (a)(1), then it is NOT "specially designed."
- For "parts," "components," "accessories," "attachments," and "software," before determining not 'caught' under "specially designed," paragraph (a)(2) should be reviewed.



### Paragraph (a)(2) "catch"



Paragraph (a)(2) 'catches' any "part," "component,"
 "accessory," "attachment" or "software" that:

Is for <u>use in or with</u> a commodity or defense article 'enumerated' or otherwise described -on the CCL <u>or</u> -the USML.



# Understanding the 'release' - introduction to paragraphs (b)(1)-(b)(6)

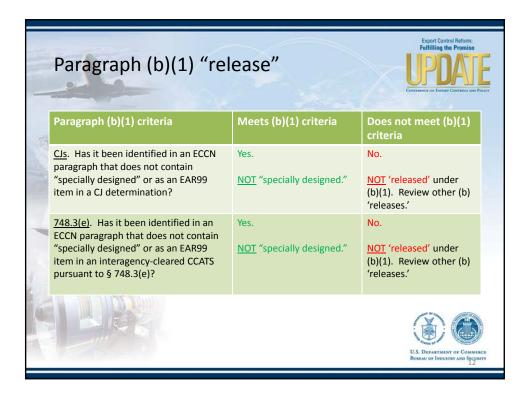


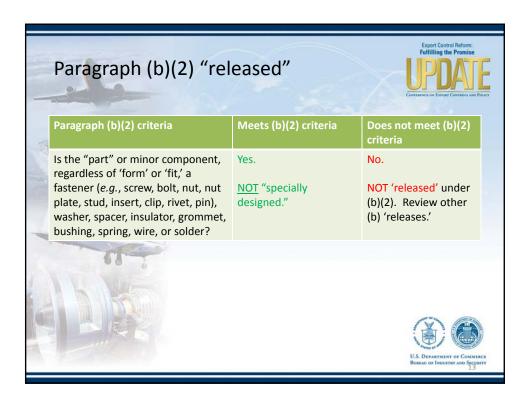
- Paragraph (b) is only used for 'releasing' "parts,"
   "components," "accessories," "attachments" or "software."
- A "part," "component," "accessory," "attachment," or "software" that meets the criteria of one or more of the paragraphs under (b) is 'released' from "specially designed."
- If you are reviewing a decontrol on the CCL that uses "specially designed," stop at paragraph (a) in your analysis.

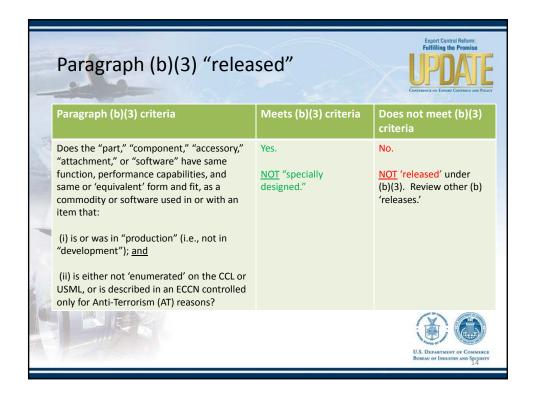
  Do not review paragraph (b) for decontrols on the CCL that
  use "specially designed."

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it may be beneficial to review (b) first			
Quick cut question	It may be beneficial to review paragraph (b) first - if answer is "yes"  Yes QUICK TIP: See (b)(1).  Note: Also will need to review the CI or CCATS in question.		
Was it identified in a past Commodity Jurisdiction (CJ) determination or approved interagency CCATS under EAR pursuant to Section 748.3(e)?			
Is it a fastener (e.g., screw, bolt, nut, nut plate, stud, insert, clip, rivet, pin), washer, spacer, insulator, grommet, bushing, spring, wire, solder?	Yes QUICK TIP: See (b)(2).		
Is it being used in or with an item in "production" that is lowest level (least controlled) commodities or software (EAR99 or AT-only ECCNs)?	Yes QUICK TIP: See (b)(3).		
Was or is it being developed for use in or with controlled items as well as lowest level (least controlled) items (EAR99 or AT-only ECCNs?)	Yes  QUICK TIP: See (b)(4) and (b)(6). (b)(6) only if developed for AT-only and EAR99 or EAR99 only.  Note: Requires documentation from development.		
Is it a general purpose commodity or software (meaning not for particular commodity or type of commodity)?	Yes  QUICK TIP: See (b)(5).  Note: Requires documentation from development.		







### (b)(3) comments



- It tracks the existing releases in ITAR categories, such as XI(c) and VIII(h), so it's not a new concept.
- Does not require research in to design history because limited to items that are or were in "production."
- Note 2 to paragraph (b)(3) is new since proposed rule.
   With respect to a commodity, 'equivalent' means that its form has been modified solely for 'fit' purposes. Meant to be a very narrow carve out.
- EAR adopts the ITAR's definitions of "form" and "fit,"

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### Examples of Applying 'Equivalent'



- Scenario 1 (meets 'equivalent' standard): A steering wheel used in "production" of EAR99 designated trucks was modified for use in a military vehicle. Steering wheel has same function, performance capabilities, but needed to be modified solely for fit purposes (shaft extended 4 inches so it reaches through the armor) for use in a military vehicle.
- Scenario 2 (does NOT meet 'equivalent' standard): A steering wheel used in "production" of EAR99 designated trucks was modified for use in a military vehicle. However, in addition to modifying steering wheel for fit purposes (shaft extended 4 inches so it reaches through the armor) for use in a military vehicle, steering wheel has been reinforced to absorb the shock from firing a cannon.

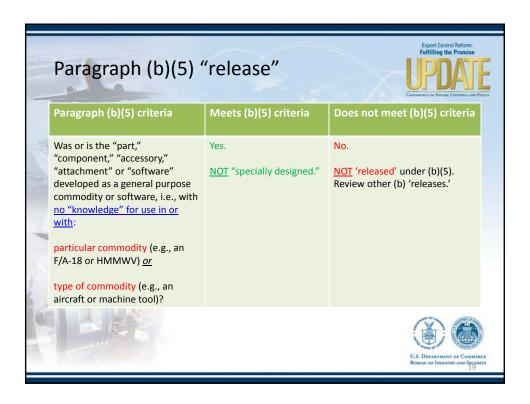
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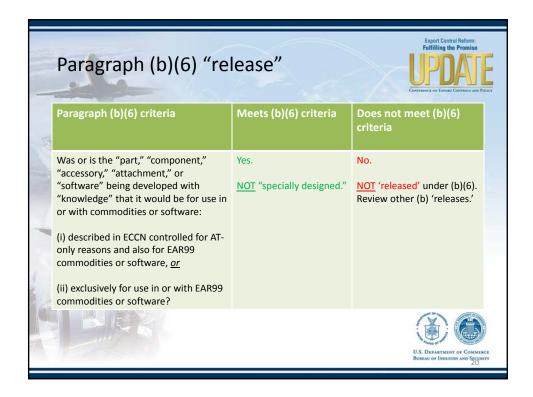
# Additional Examples for Applying 'Equivalent'

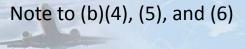


- Scenario 3 (meets the 'equivalent' standard): A fuel pump used in "production" of AT-only aircraft is modified for use in a military aircraft. Fuel pump has same function, performance capabilities, but needed to be modified solely for fit purposes (to fit in an area of a military aircraft). No other changes to fuel pump were made, such as for fuel flow.
- Scenario 4 (does NOT meet the 'equivalent' standard): A fuel pump used in "production" of AT-only aircraft is modified for use in a military aircraft. However, in addition to modifying fuel pump solely for fit purposes (to fit in an area of a military aircraft), fuel pump has been made of higher strength materials to allow it to pump at a higher pressure.

Paragraph (b)(4) criteria		Meets (b)(4) criteria	Does not meet (b)(4) criteria
Was or is "part," "component," "attachment," or "software" d "knowledge" it would be for us commodities or software:  (i) described in ECCN <u>and</u> (ii) also commodities or softwa 'enumerated' on CCL or USML commodity or software) or cor software described in ECCN co AT?	eveloped with se in or with are either not- (e.g., EAR99 mmodity or	Yes. <u>NOT</u> "specially designed."	No.  NOT 'released' under (b)(4). Review other (b) 'releases.'









- For a commodity or software to be not "specially designed" on the basis of paragraphs (b)(4), (b)(5) or (b)(6), documents contemporaneous with its "development," in their totality, must establish the elements of paragraphs (b)(4), (b)(5) or (b)(6). Such documents may include concept design information, marketing plans, declarations in patent applications, or contracts. Absent such documents, the "commodity" may not be excluded from being "specially designed" by paragraphs (b)(4), (b)(5) or (b)(6).

## **Specially Designed Decision Tool**

- Posted on BIS website <u>www.bis.doc.gov</u>
- Click on "Exporter Portal" link.
- Then click on "Decision Tools" icon.



### **Specially Designed Decision Tool**



- BIS has posted a web-based decision tool to assist your understanding and application of "specially designed."
- New decision tool is <u>FREE</u> and also interconnects with the new *CCL Order of Review Decision Tool*.
- Also a good resource to use to train other people in your organization on "specially designed."

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## **Specially Designed Decision Tool**

- New "Specially Designed" Decision Tool will assist you in determining if an item is "specially designed" under the EAR.
- Tool will ask you a series of questions that are answered with "yes," "no" or "I don't know."
- Based on your responses, the tool guides you through the determination whether an item is "specially designed."

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# Specially Designed Decision Tool Guides You to One of Three Results

- The item is "specially designed" on the CCL;
- The item is not "specially designed" on the CCL; or
- Obtain guidance on next steps to take if you have difficulty in answering whether an item is 'caught' or 'released' under "specially designed."



### Other Helpful Features of Specially Designed Decision Tool

- Includes key terms and additional information
  - Can print out 'Key Terms List' to have a listing of all of the terms used in the Specially Designed Decision Tool.
- Includes an optional feature where you can insert the name of the item you are reviewing for "specially designed."



## **Specially Designed Decision Tool Includes Different Tracks for Analysis**

- Includes different tracks depending on item being classified and other factors, such as whether you know the development history.
- Main tracks are divided between tracks for:
  - Parts, components, accessories, attachments and software
  - Other items (e.g., end items and material).
    - These items use (a)(1) for the 'catch' and 'release.'
- If item is not subject to the EAR, you will simply exit the EAR.
- A review of ITAR's "specially designed" definition will be needed in certain
  cases in order to first determine whether an item is subject to the ITAR,
  such as for military aircraft "components" under the revised USML
  Category VIII(h)(1).
  - However, most of former USML catch-all controls are being moved to CCL under "600 series."





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# Tracks for Parts, Components, Accessories, Attachments and Software

- Review paragraph (a) first.
  - If not 'caught' by (a), no need to go to (b).
  - If 'caught' and controlled by (a), then go to (b).
- Review paragraph (b) first:
  - Didn't know whether 'caught' under (a), so reviewed paragraph (b) to determine if 'released.'
  - Decided to review (b) first because believed it wasn't special based on initial criteria provided in the Specially Designed Decision Tool.

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### "Knowledge" of Development Means Additional Paragraph (b) 'releases' may be Available

- "Knowledge" of development is required in order to rely on the development exclusions in (b)(4), (b)(5) <u>and</u> (b)(6).
- If you do not have "knowledge" of the development history, the Specially Designed Decision Tool will direct you away from reviewing these three 'releases.'

### **Contact Information**

#### **Outreach Assistance: Outreach and Educational Services Division**

- Director: Rebecca Joyce, <u>OESDseminar@bis.doc.gov</u>, 202-482-4811
- Western Regional Office Director: Michael Hoffman, 949-660-0144

### "Specially Designed" definition and Specially Designed Decision Tool

Regulatory Policy Division, Timothy Mooney, <u>timothy.mooney@bis.doc.gov</u>

#### **Regulatory Interpretation and Transition Guidance**

- Regulatory Policy Division: <a href="mailto:rpd2@bis.doc.gov">rpd2@bis.doc.gov</a>, 202-482-2440
- Office of the Assistant Secretary for Export Administration: <a href="mailto:steven.emme@bis.doc.gov">steven.emme@bis.doc.gov</a>

Web: www.bis.doc.gov www.export.gov/ecr

